

## Trane Technologies (TT)

Updated April 30th, 2025, by Nikolaos Sismanis

## **Key Metrics**

| <b>Current Price:</b> | \$380 | 5 Year CAGR Estimate:              | 6.5%       | Market Cap:               | \$85.2 B              |
|-----------------------|-------|------------------------------------|------------|---------------------------|-----------------------|
| Fair Value Price:     | \$307 | 5 Year Growth Estimate:            | 10.0%      | Ex-Dividend Date:         | 06/03/25              |
| % Fair Value:         | 124%  | 5 Year Valuation Multiple Estimate | : -4.2%    | Dividend Payment Date:    | 06/17/25 <sup>1</sup> |
| Dividend Yield:       | 1.0%  | 5 Year Price Target                | \$495      | Years Of Dividend Growth: | 5                     |
| Dividend Risk Score:  | Α     | Sector: In                         | ndustrials | Rating:                   | Hold                  |

#### **Overview & Current Events**

On February 29<sup>th</sup>, 2020, Ingersoll-Rand merged its industrial segment with Gardner Denver Holdings (GDI) and spun-off this segment to shareholders. Gardner Denver took the Ingersoll-Rand name and ticker, along with the Ingersoll-Rand and Club Car brands. The remaining Climate portion of the business (roughly ~80% of the prior company) was renamed Trane Technologies (TT) and began trading on March 2<sup>nd</sup>, 2020. Trane Technologies is a pure-play climate innovator. Via its leading Trane and Thermo King brands, the \$81.6 billion market cap company provides products and services to bring efficient and sustainable climate solutions to buildings, homes, and transportation.

On February 5<sup>th</sup>, 2025, Trane Technologies raised its dividend by 11.9% to a quarterly rate of \$0.94.

On April 30<sup>th</sup>, 2025, Trane Technologies posted its Q1 results for the period ending March 31<sup>st</sup>, 2025. For the quarter, the company reported \$5.3 billion in bookings, up 4% compared to Q1 2024, while revenue equaled \$4.7 billion, a year-over-year increase of 11%. All growth was organic.

The Americas segment, by far the largest portion of the business, posted bookings and revenue increase by 5% and 14%, respectively. Revenue growth was powered by notable volume growth, positive price realization and productivity that more than offset inflation. Trane also continued high levels of business reinvestment. Overall, demand for Trane's products is resilient, evident in the substantial backlog, which now stands at \$7.3 billion.

Adjusted EPS equaled \$2.45, up 26% year-over-year. Trane repurchased about \$650 million worth of stock during the quarter. Management affirmed its 2025 guidance, seeing revenue growth of 7.5% to 8.5%, and adjusted EPS of \$12.70 to \$12.90. We have utilized the midpoint of this range in our estimates, which implies a year-over-year growth of 14%.

#### Growth on a Per-Share Basis

| Year                | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024    | 2025    | 2030    |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|
| EPS                 | \$3.73 | \$4.13 | \$4.52 | \$5.61 | \$6.37 | \$4.46 | \$6.09 | \$7.36 | \$9.04 | \$11.22 | \$12.80 | \$20.61 |
| DPS                 | \$1.16 | \$1.36 | \$1.70 | \$1.96 | \$2.12 | \$2.12 | \$2.36 | \$2.68 | \$3.00 | \$3.36  | \$3.76  | \$6.06  |
| Shares <sup>2</sup> | 261    | 259    | 249    | 242    | 244    | 243    | 242    | 235    | 231    | 228     | 226     | 200     |

Note that the historical numbers above show the previously combined Ingersoll-Rand business through 2019. From 2020 onward, the numbers reflect the independent Trane Technologies.

From 2008 through 2019, Ingersoll-Rand grew earnings-per-share by a compound rate of 8.2% per annum. This is a reasonable historical barometer as it incorporates a full business cycle (the company generates solid profits, but it is susceptible to economic cyclicality).

Moving forward, Trane Technologies has a healthy growth outlook over the long-term due to the continued expansion of the global economy, as well as a strong North American housing market. Another long-term growth catalyst is technology and innovation designed to solve climate-related issues.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

<sup>&</sup>lt;sup>1</sup> Estimated dates based on past dividend dates.

<sup>&</sup>lt;sup>2</sup> In millions.



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Management's guidance implies another solid adjusted earnings-per-share increase for 2025. We are forecasting 10% annual growth over the intermediate term, expecting Trane's rock-solid backlog to keep powering its results.

### **Valuation Analysis**

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 16.7 | 15.6 | 19   | 16.6 | 17.8 | 23.7 | 30.8 | 21   | 20.1 | 26.4 | 29.7 | 24.0 |
| Avg. Yld. | 1.9% | 2.1% | 2.0% | 2.1% | 1.9% | 2.3% | 1.3% | 1.7% | 1.7% | 1.1% | 1.0% | 1.2% |

Over the past decade, shares of Ingersoll-Rand traded hands with an average P/E ratio of about 21 times earnings. We are using a modestly higher fair valuation multiple for Trane Technologies, weighing the solid recent results and robust growth prospects. Still, trading at nearly 29.4 times management's adjusted EPS estimate, the stock appears overpriced. It could lead to valuation headwinds ahead. Meanwhile, the dividend – which dates back to 1910 - has room to grow.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 31%  | 33%  | 38%  | 35%  | 33%  | 48%  | 39%  | 36%  | 33%  | 30%  | 29%  | 29%  |

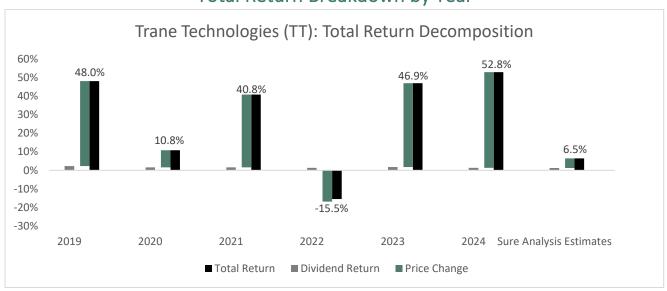
Trane Technologies' competitive advantages are its strong brands and investments in product innovation. During the Great Recession Ingersoll-Rand reported earnings-per-share of \$2.69, \$1.41, \$2.23, and \$2.82 for the 2008 through 2011 stretch. Additionally, the dividend was reduced from \$0.50 in 2009 down to \$0.28 in 2010. We expect Trane Technologies to perform similarly. While the bounce back performance is admirable, the company is still sensitive to economic downturns.

At the end of the most recent quarter, Trane Technologies held \$861 million in cash, \$7.3 billion in current assets, and \$20.1 billion in total assets, set against \$6.1 billion in current liabilities and \$12.6 billion in total liabilities. Long-term debt stood at nearly \$4.3 billion.

## Final Thoughts & Recommendation

Trane Technologies had an excellent 2024, and appears poised for a strong 2025. However, we remain mindful of the possibility of a valuation compression, which could hinder total returns over the medium-term. Based on our growth estimates of 10%, the starting yield of 1.0%, and the possibility of a valuation headwind, we expect a total annual return potential of 6.5% through 2030. Shares earn a hold rating.

## Total Return Breakdown by Year



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#### **Income Statement Metrics**

| Year                    | 2015   | 2016   | 2017  | 2018  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|-------------------------|--------|--------|-------|-------|--------|--------|--------|--------|--------|--------|
| Revenue                 | 13,301 | 13,509 | 4,198 | 5,668 | 16,599 | 12,450 | 14,140 | 15,990 | 17,680 | 19,840 |
| Gross Profit            | 4,023  | 4,201  | 4,386 | 4,821 | 5,147  | 3,803  | 4,470  | 4,965  | 5,857  | 7,080  |
| Gross Margin            | 30.2%  | 31.1%  | 31%   | 30.8% | 31.0%  | 30.5%  | 31.6%  | 31.1%  | 33.1%  | 35.7%  |
| SG&A Exp.               | 2,532  | 2,598  | 2,721 | 2,903 | 3,130  | 2,271  | 2,446  | 2,546  | 2,963  | 3,580  |
| D&A Exp.                | 364    | 352    | 353   | 362   | 397    | 294    | 299    | 324    | 348    | 379    |
| <b>Operating Profit</b> | 1,492  | 1,603  | ,665  | 1,917 | 2,018  | 1,533  | 2,023  | 2,419  | 2,894  | 3,500  |
| Op. Margin              | 11.2%  | 11.9%  | 12%   | 12.2% | 12.2%  | 12.3%  | 14.3%  | 15.1%  | 16.4%  | 17.6%  |
| Net Profit              | 665    | 1,476  | 1,303 | 1,338 | 1,411  | 855    | 1,423  | 1,756  | 2,024  | 2,568  |
| Net Margin              | 5.0%   | 10.9%  | 9.2%  | 8.5%  | 8.5%   | 6.9%   | 10.1%  | 11.0%  | 11.4%  | 12.9%  |
| Free Cash Flow          | 639    | 1,339  | 1,302 | 1,042 | 1,665  | 1,289  | 1,365  | 1,212  | 2,089  | 2,775  |
| Income Tax              | 541    | 282    | 80    | 281   | 354    | 297    | 334    | 376    | 498    | 628    |

### **Balance Sheet Metrics**

| Year                | 2015  | 2016  | 2017  | 2018  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|---------------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|
| <b>Total Assets</b> | 16718 | 17397 | 18173 | 17915 | 20,492 | 18,160 | 18,060 | 18,080 | 19,390 | 20,150 |
| Cash & Equivalents  | 737   | 1715  | 1549  | 903   | 1,304  | 3,290  | 2,159  | 1,220  | 1,095  | 1,590  |
| Acc. Receivable     | 2151  | 2223  | 2477  | 2679  | 2,798  | 2,202  | 2,429  | 2,780  | 2,957  | 3,090  |
| Inventories         | 1411  | 1386  | 1555  | 1678  | 1,712  | 1,189  | 1,531  | 1,994  | 2,152  | 1,972  |
| Goodwill & Int.     | 9656  | 9444  | 9679  | 9594  | 10,932 | 8,629  | 8,810  | 8,768  | 9,535  | 9,436  |
| Total Liabilities   | 10838 | 10679 | 10966 | 10850 | 13,180 | 11,730 | 11,790 | 11,980 | 12,370 | 12,660 |
| Accounts Payable    | 1249  | 1334  | 1556  | 1705  | 1,809  | 1,520  | 1,787  | 2,092  | 2,025  | 2,148  |
| Long-Term Debt      | 4218  | 4070  | 4064  | 4091  | 5,573  | 5,272  | 4,842  | 4,836  | 4,780  | 4,770  |
| Total Equity        | 5817  | 6644  | 7140  | N/A   | 7,312  | 6,408  | 6,256  | 6,089  | 6,995  | 7,457  |
| LTD/E Ratio         | 0.73  | 0.61  | 0.57  | N/A   | 0.76   | 0.82   | 0.77   | 0.79   | 0.68   | 0.64   |

## **Profitability & Per Share Metrics**

|                  |       |       | ,     |       |       |       |       |       |       |       |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
| Return on Assets | 3.9%  | 8.7%  | 7.3%  | 7.4%  | 7.3%  | 4.4%  | 7.9%  | 9.7%  | 10.8% | 13.0% |
| Return on Equity | 11.3% | 23.7% | 18.9% |       | 19.7% | 12.5% | 22.5% | 28.5% | 30.9% | 35.4% |
| ROIC             | 6.5%  | 14.1% | 11.8% |       | 11.7% | 7.0%  | 12.5% | 15.9% | 17.8% | 21.4% |
| Shares Out.      | 261   | 259   | 249   | 250   | 244   | 243   | 242   | 235   | 230   | 228   |
| Revenue/Share    | 49.67 | 51.62 | 55.01 | 62.65 | 67.92 | 51.23 | 58.34 | 68.08 | 76.63 | 86.86 |
| FCF/Share        | 2.39  | 5.12  | 5.05  | 4.17  | 6.81  | 5.30  | 5.64  | 5.16  | 9.06  | 12.15 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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