



Four Corners Property Trust, Inc. (FCPT)

Updated May 18th, 2025 by Felix Martinez

Key Metrics

Current Price:	\$28	5 Year Annual Expected Total Return:	9.5%	Market Cap:	\$2.77B
Fair Value Price:	\$29	5 Year Growth Estimate:	4.0%	Ex-Dividend Date:	06/28/25
% Fair Value:	95%	5 Year Valuation Multiple Estimate:	1.1%	Dividend Payment Date:	07/15/25
Dividend Yield:	5.2%	5 Year Price Target	\$35	Years Of Dividend Growth:	10
Dividend Risk Score:	F	Sector:	X	Rating:	Hold

Overview & Current Events

Four Corners Property Trust was formed after Darden Restaurants, Inc (DRI) spin-off, announced in November 2015. Four Corners Property Trust commenced trading on November 10, 2015, on the New York Stock Exchange under the symbol FCPT. FCPT has become an independent public trust that intends to elect and qualify to be treated as a real estate investment trust (REIT) effective January 1, 2016. FCPT, headquartered in Mill Valley, CA, is a real estate investment trust primarily acquiring and leasing restaurant properties. The Trust seeks to grow its portfolio by acquiring additional real estate to lease, on a net basis, for use in the restaurant and retail industries. The Trust has a eight-year dividend growth history and a market capitalization of \$2.77 billion.

On April 30th, 2025, FCPT reported first-quarter financial and operating results for Fiscal Year (FY)2025. The company reported Q1 2025 net income attributable to common shareholders of \$26.2 million, or \$0.26 per diluted share, compared to \$24.0 million, or \$0.26 per diluted share, in Q1 2024. Rental revenue rose 8.4% to \$63.5 million, driven by \$63.2 million in cash rents. NAREIT-defined FFO per diluted share remained flat at \$0.41, while adjusted FFO (AFFO) per diluted share increased to \$0.44 from \$0.43. General and administrative expenses grew to \$7.6 million, including \$2.8 million in stock-based compensation, up from \$6.2 million in Q1 2024. FCPT declared a \$0.3550 per share dividend and reaffirmed its focus on disciplined growth.

FCPT's portfolio included 1,221 properties across 47 states, 99.4% occupied, with a 7.3-year average remaining lease term. The company acquired 23 properties for \$56.5 million at a 6.7% initial cash yield, marking its highest Q1 acquisition volume ever, with 83% quick-service restaurants. No properties were sold. Liquidity reached a record \$617 million, including \$22 million in cash, \$245 million in anticipated forward sale proceeds, and \$350 million in revolver capacity. FCPT raised \$149 million through its ATM program, selling 5.3 million shares at \$28.30 each.

Debt totaled \$1.215 billion, with a net debt to adjusted EBITDA ratio of 5.6x, or 4.4x including forward sale equity, the lowest leverage in seven years. A new \$940 million credit facility, with a \$350 million revolver and \$225 million term loan, extended maturities to 2029. CEO Bill Lenehan highlighted strong acquisition momentum and enhanced liquidity, positioning FCPT to navigate market volatility while pursuing accretive investments in national brand properties.

Growth on a Per-Share Basis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
EPS	\$1.51	\$1.35	\$1.36	\$1.41	\$1.44	\$1.49	\$1.56	\$1.60	\$1.62	\$1.65	\$1.71	\$2.08
DPS	N/A	\$1.17	\$1.00	\$1.11	\$1.17	\$1.23	\$1.29	\$1.34	\$1.37	\$1.39	\$1.46	\$1.69
Shares¹	6.0	60.0	61.0	64.0	69.0	72.0	77.0	81.0	88.0	94.1	95.0	99.0

The most significant growth prospects from FCPT will be the continuation of profitable acquisitions in the future. The Trust does not have a long history of FFO growth, but FCPT has grown FFO at a Compound Annual Growth Rate (CAGR) of 2.8% over the past five years. During the COVID-19 pandemic, most REITs had to cut their dividend, or FFO decreased

¹ Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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for the year. However, FCPT increased earnings by 4% from FY2019 to FY2020. We expect FCPT to continue to grow FFO at a 4% CAGR for the next five years. We expect the Trust to make \$2.08 per share in 2030.

The dividend has been growing steadily, with a five-year average growth rate of 3.5%. We think that the Trust will continue to raise its dividend at a pace of 3% for the next five years.

Valuation Analysis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
Avg. P/E	16	15.2	18.9	18.5	18.4	19.9	18.9	16.2	15.6	16.5	16.1	17.00
Avg. Yld.	N/A	5.7%	3.9%	4.3%	4.1%	4.1%	4.4%	5.2%	5.4%	5.1%	4.2%	4.8%

FCPT currently trades hands with a 16.1x FFO. Over the short history of FCPT, the Trust has five-year multiple averages of 17.4x FFO. However, we think a multiple of 17x FFO is fair for FCPT because it will be in line with the sector median. Thus, this will provide a 1.1% tailwind expansion over the next five years. The current dividend yield of 5.2% is attractive and higher than its five-year average.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
Payout	N/A	87%	74%	79%	81%	83%	83%	84%	85%	84%	85%	81%

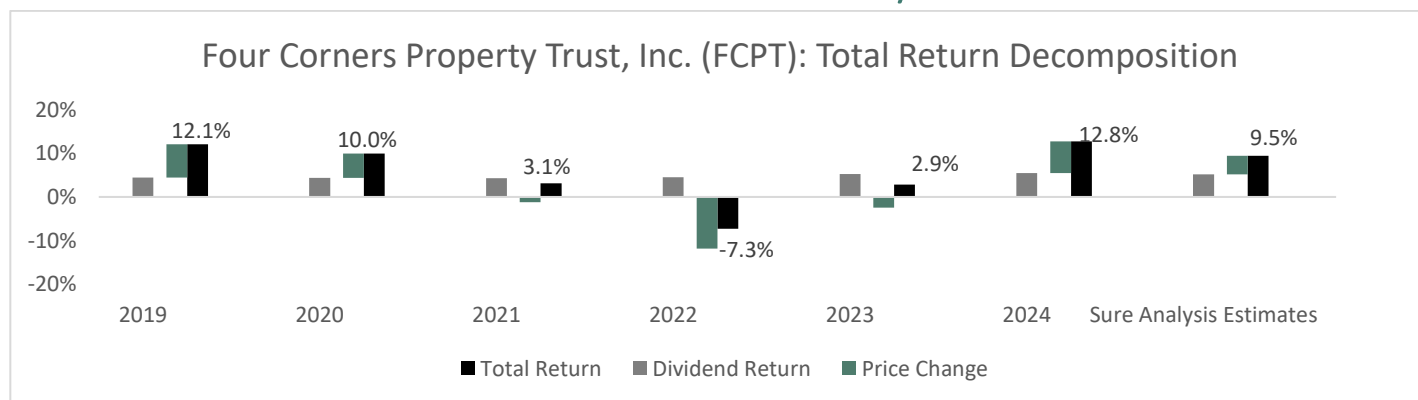
FCPT's competitive advantage is that it has a good management team. Also, the Trust is structured as a triple-net lease, which means property maintenance, taxes, and insurance are the tenant's responsibility. This results in strong operating margins in the 80-90% range for this sector, compared to most shopping center REITs' ~65% operating margins. FCPT does not have a long history, but the Trust held steadfast during the COVID-19 pandemic. From 2019 to 2020, revenue grew 6.9%, and FFO increased 4%. This speaks volumes as most retail REITs struggle mightily during the pandemic. Also, FCPT did not have to cut its dividend.

FCPT had a good balance sheet. The Trust has an interest coverage ratio of 3.1 and a debt-to-equity ratio of 0.8. The dividend payment is in line with other REITs paying out 84% of its FFO.

Final Thoughts & Recommendation

FCPT is a well-run retail REIT with a good balance sheet. The Trust went through the COVID-19 pandemic like it was not even there. The Trust looks fairly valued, with an expected total return for the next five years to be 9.5%. However, we rate it as a hold.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue	33	124	133	144	160	171	199	223	251	268
Gross Profit	16	106	114	124	139	151	170	187	210	227
Gross Margin	49.2%	85.6%	85.8%	86.5%	86.8%	88.5%	85.2%	84.0%	83.7%	84.7%
SG&A Exp.	2	11	12	13	14	15	18	20	23	24
D&A Exp.	4	21	22	24	26	29	35	41	51	55
Operating Profit	11	75	80	87	99	107	117	126	137	149
Operating Margin	32.4%	60.2%	60.4%	60.6%	61.6%	62.5%	58.8%	56.4%	54.6%	55.6%
Net Profit	6	157	71	82	73	77	86	98	95	100
Net Margin	17.0%	126%	53.6%	57.4%	45.3%	45.2%	42.9%	43.8%	37.8%	37.3%
Free Cash Flow	22	71	79	81	105	91	122	142	165	144
Income Tax	3	-80	0.0	0.3	0.3	0.2	-1	0	0	0

Balance Sheet Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Total Assets	929	937	1069	1343	1446	1668	1903	2199	2452	2653
Cash & Equivalents	98	27	64	92	5	11	6	26	16	4
Accounts Receivable	0.1	0.2	0.4	1	0.4	1	1	3	3	3
Inventories	0.2	0.2	0.2	0.2	0.2	3	0	8	0	0
Goodwill & Int. Ass.		2	4	19	58	96	104	106	118	124
Total Liabilities	488	467	546	644	719	824	939	1060	1192	1202
Accounts Payable	1	1	1	1	1	0	1	1	1	1
Long-Term Debt	392	439	516	616	670	754	878	995	1113	1138
Shareholder's Equity	442	465	514	691	721	841	962	1136	1258	1449
D/E Ratio	0.89	0.94	1.00	0.89	0.93	0.90	0.91	0.88	0.88	0.79

Profitability & Per Share Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Return on Assets	1.2%	16.8%	7.1%	6.8%	5.2%	5.0%	4.8%	4.8%	4.1%	3.9%
Return on Equity	2.5%	34.6%	14.6%	13.7%	10.3%	9.9%	9.5%	9.3%	8.0%	7.4%
ROIC	1.4%	18.0%	7.3%	7.0%	5.4%	5.2%	5.0%	4.9%	4.2%	4.1%
Shares Out.	6.0	60.0	61.0	64.0	69.0	72.0	77.0	81.8	88.8	94.1
Revenue/Share	5.34	2.08	2.19	2.23	2.33	2.39	2.59	2.73	2.82	2.85
FCF/Share	3.46	1.19	1.30	1.26	1.53	1.28	1.59	1.74	1.86	1.53

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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