



# Sony Group Corporation (SNEJF)

Updated May 21<sup>st</sup>, 2025 by Nathan Parsh

## Key Metrics

|                             |         |                                            |                        |                                  |                |
|-----------------------------|---------|--------------------------------------------|------------------------|----------------------------------|----------------|
| <b>Current Price:</b>       | \$26    | <b>5 Year CAGR Estimate:</b>               | -7.2%                  | <b>Market Cap:</b>               | \$159 B        |
| <b>Fair Value Price:</b>    | \$15.47 | <b>5 Year Growth Estimate:</b>             | 2.0%                   | <b>Ex-Dividend Date:</b>         | 3/31/25        |
| <b>% Fair Value:</b>        | 168%    | <b>5 Year Valuation Multiple Estimate:</b> | -9.9%                  | <b>Dividend Payment Date:</b>    | 6/02/25        |
| <b>Dividend Yield:</b>      | 0.6%    | <b>5 Year Price Target</b>                 | \$17.08                | <b>Years Of Dividend Growth:</b> | 6 <sup>1</sup> |
| <b>Dividend Risk Score:</b> | D       | <b>Sector:</b>                             | Consumer Discretionary | <b>Rating:</b>                   | Hold           |

## Overview & Current Events

Sony Group Corp. is an electronics and technology company that was founded in 1946, and is headquartered in Japan. It designs and manufactures a wide range of electronics, including electronic equipment, instruments, devices, game consoles, and software, for both consumers and professionals. It has a wide variety of product segments, including video games, a movie studio, television programming, smartphones, televisions, cameras, and professional services. It also has a financial services arm which includes life and non-life insurance operations through its Japanese insurance and banking subsidiaries. The stock trades over-the-counter in the U.S. under the ticker symbol SNEJF and on the Tokyo Stock Exchange under the ticker SONY. The company employs approximately 113,000 people.

On October 1<sup>st</sup>, 2024, Sony completed its previously announced 5-for-1 stock split. All numbers in the table have been updated to reflect the split.

On May 14<sup>th</sup>, 2025, Sony reported Q4 FY 2024 results for the period ending March 31<sup>st</sup>, 2025. All figures listed in U.S. dollars. For the quarter, revenue decreased 19.5% to \$17.9 billion, which was \$3 billion less than expected. Adjusted earnings-per-share of \$0.22 was down from \$0.99 in the prior year, but this was \$0.10 ahead of estimates. For the year, revenue declined 4.3% to \$86.3 billion while adjusted earnings-per-share of \$1.26 compared to \$1.09 in FY 2023 and was \$0.04 above our projection.

For the fiscal year, Games & Network Services, the largest component within Sony, grew 9% as gains in non-first-party game software titles and network sales were partially offset by weaker hardware and first-party to strength in hardware and first-party game titles. Music improved 14% due to strength in streaming services and live events. Pictures were unchanged as higher revenues from Crunchyroll and the addition of Alamo Drafthouse Cinema were offset by lower television deliveries and weaker subscription and advertising revenues in India. Entertainment, Technology & Services was down 2% due to fewer televisions and smartphones unit sales. Imaging & Sensing Solutions was up 12% as image sensors and mobile products benefited from higher unit sales and better product mix. Sales for Financial Services was lower by 47% due to declines in net gains on investments related to market fluctuations. Sony announced previously that it had received approval to spin off the Financial Services segment, which is expected to take place in October 2025. We expect that Sony will earn \$1.19 in FY 2025.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025          | 2030          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$0.21 | \$0.10 | \$0.71 | \$1.28 | \$0.85 | \$1.77 | \$1.26 | \$1.20 | \$1.09 | \$1.26 | <b>\$1.19</b> | <b>\$1.31</b> |
| <b>DPS</b>                | \$0.02 | \$0.04 | \$0.04 | \$0.06 | \$0.07 | \$0.09 | \$0.11 | \$0.10 | \$0.11 | \$0.15 | <b>\$0.15</b> | <b>\$0.17</b> |
| <b>Shares<sup>2</sup></b> | 6,305  | 6,315  | 6,325  | 6,350  | 6,350  | 6,350  | 6,350  | 6,175  | 6,205  | 6,150  | <b>6,150</b>  | <b>6,150</b>  |

As one can see in the above table, Sony has had difficulty maintaining consistent profitability over the past 10 years. This is due to the intensely competitive forces inherent in the consumer electronics industry. Sony has to spend billions on research and development, as well as advertising in order to stay ahead of the competition. Earnings were up

<sup>1</sup> In local currency

<sup>2</sup> In millions

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significantly in recent years, but we project 2% growth given that Sony has not yet demonstrated longer-term consistency. Sony expects to distribute \$0.15 of dividends per share this fiscal year at currency exchange rates.

## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 25.6 | 58.9 | 11.7 | 8.0  | 13.8 | 11.4 | 16.4 | 16.2 | 15.7 | 20.2 | 21.8 | 13.0 |
| Avg. Yld. | 0.3% | 0.6% | 0.5% | 0.6% | 0.6% | 0.4% | 0.5% | 0.6% | 0.7% | 0.3% | 0.6% | 1.0% |

Sony’s stock valuation has been highly volatile over the past decade. Furthermore, in several years Sony posted a net loss, which meant that a price-to-earnings ratio could not be computed. As such, history does not lend itself to a fair judgment of value. We assign a 2030 price-to-earnings ratio of 13 to the stock as we are not willing to award the security a premium, or even average multiple. It is true that this view could be understated if earnings were to start growing from this point. However, given the recent past, we believe Sony needs to sustain growth over the intermediate-term to warrant a higher valuation. Shares of Sony have increased 4% since our February 25<sup>th</sup>, 2025 report. Using estimates for the fiscal year, the stock trades with a P/E of 21.8. If the stock reaches our target P/E over the next five years, then valuation would reduce annual returns by 9.9% through fiscal year 2030.

Sony pays a semi-annual dividend. The first dividend payment is paid in June, and the second installment is paid in December. It should be noted that buying shares of international stocks exposes investors to currency risk as well as dividend withholding taxes.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 10%  | 40%  | 6%   | 5%   | 8%   | 5%   | 9%   | 8%   | 10%  | 12%  | 13%  | 13%  |

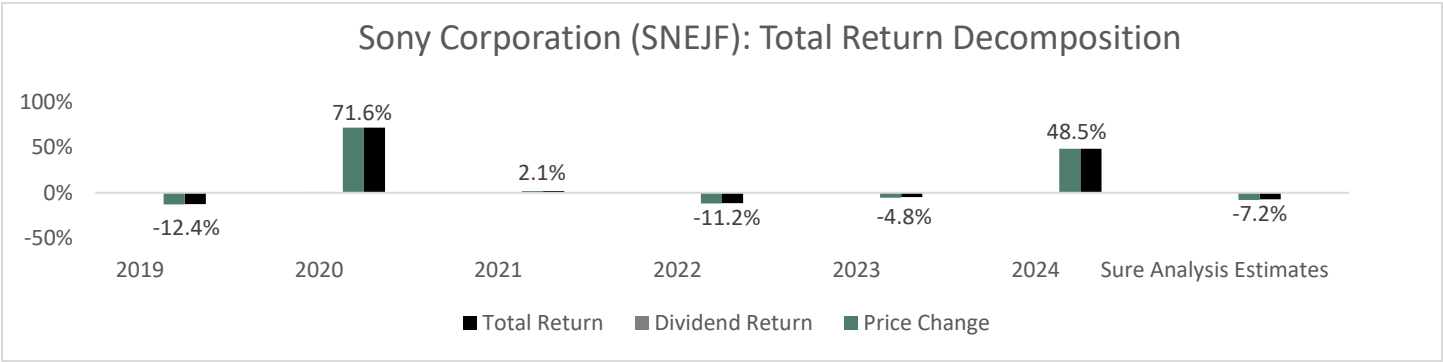
Sony struggled to post a profit not just during the last recession, but throughout the last decade. Significant improvements have been made as of late, with much higher earnings to show for it, but the company’s businesses are finicky and require substantial R&D investment to stay ahead of changing trends in the tech industry.

Sony is one of the top companies in the entertainment space and produces top of the line products. For example, Sony’s image sensor is considered to be ideal for creating high quality pictures. The company’s image sensor has been used by leading smart phone manufacturers, including Apple (AAPL), which has used Sony’s image sensor since the iPhone 4. Sony has also worked to create an ecosystem for its products, including its PlayStation segment, which offers a monthly subscription for consumers.

## Final Thoughts & Recommendation

Sony Corporation is now expected to return -7.2% annually through fiscal year 2030, compared to our prior estimate of an annual return of -6.2%. Business results were mixed during fiscal year 2024. We now rate shares as a hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022   | 2023  | 2024 |
|------------------|-------|-------|-------|-------|-------|-------|-------|--------|-------|------|
| Revenue          | 67548 | 70308 | 77113 | 78166 | 75998 | 84886 | 88377 | 85459  | 90232 |      |
| Gross Profit     | 16926 | 17940 | 20881 | 21671 | 21482 | 22933 | 24065 | 23260  | 23042 |      |
| Gross Margin     | 25.1% | 25.5% | 27.1% | 27.7% | 28.3% | 27.0% | 27.2% | 27.2%  | 25.5% |      |
| SG&A Exp.        | 14100 | 13926 | 14289 | 14223 | 13825 | 13897 | 14150 | 14583  | 14942 |      |
| D&A Exp.         | 5806  | 5775  | 6505  | 6517  | 6868  | 6484  | 7440  | 7440   | 7935  |      |
| Operating Profit | 2826  | 4015  | 6592  | 7448  | 7671  | 9027  | 10533 | 8731   | 8304  |      |
| Op. Margin       | 4.2%  | 5.7%  | 8.5%  | 9.5%  | 10.1% | 10.6% | 11.9% | 10.2%  | 9.2%  |      |
| Net Profit       | 1232  | 678   | 4430  | 8265  | 5357  | 9713  | 7858  | 6940   | 6726  |      |
| Net Margin       | 1.8%  | 1.0%  | 5.7%  | 10.6% | 7.0%  | 11.4% | 8.9%  | 8.1%   | 7.5%  |      |
| Free Cash Flow   | 3114  | 4383  | 8944  | 8534  | 8373  | 6247  | 7060  | (2214) | 5192  |      |
| Income Tax       | 790   | 1147  | 1370  | 407   | 1630  | (433) | 2041  | 1753   | 1997  |      |

## Balance Sheet Metrics

| Year               | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024 |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
| Total Assets       | 148343 | 157956 | 179407 | 189233 | 231020 | 249359 | 249731 | 240469 | 225348 |      |
| Cash & Equivalents | 8751   | 8588   | 14927  | 13259  | 13995  | 16199  | 16793  | 11114  | 12600  |      |
| Acc. Receivable    |        |        |        |        | 11051  | 12378  | 13342  | 13343  | 14259  |      |
| Inventories        | 6078   | 5732   | 6521   | 5892   | 5180   | 5771   | 7161   | 11018  | 10034  |      |
| Goodwill & Int.    | 10873  | 9899   | 9953   | 15211  | 19071  | 19759  | 22490  | 25523  | 13893  |      |
| Total Liab.        | 120479 | 129805 | 145000 | 149139 | 175553 | 188402 | 190764 | 185771 | 174104 |      |
| Accounts Payable   | 4902   | 4829   | 4409   | 4438   | 12126  | 14473  | 15102  | 14004  | 13643  |      |
| Long-Term Debt     | 7950   | 10729  | 12657  | 12261  | 17229  | 22307  | 27460  | 29049  | 27012  |      |
| Total Equity       | 21916  | 22335  | 27923  | 33789  | 45103  | 60557  | 58535  | 54259  | 50128  |      |
| LTD/E Ratio        | 0.36   | 0.48   | 0.45   | 0.36   | 0.38   | 0.37   | 0.47   | 0.54   | 0.54   |      |

## Profitability & Per Share Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022   | 2023  | 2024 |
|------------------|-------|-------|-------|-------|-------|-------|-------|--------|-------|------|
| Return on Assets | 0.9%  | 0.4%  | 2.6%  | 4.5%  | 2.5%  | 4.0%  | 3.1%  | 2.8%   | 2.9%  |      |
| Return on Equity | 4.7%  | 2.4%  | 14.2% | 22.2% | 11.2% | 16.7% | 13.1% | 12.2%  | 12.7% |      |
| ROIC             | 3.6%  | 1.8%  | 10.3% | 16.6% | 8.6%  | 12.5% | 9.3%  | 8.2%   | 8.3%  |      |
| Shares Out.      | 1,261 | 1,263 | 1,265 | 1,270 | 1,270 | 1,270 | 1,270 | 1,235  | 1,241 |      |
| Revenue/Share    | 53.70 | 54.57 | 59.67 | 60.38 | 60.21 | 67.89 | 70.63 | 68.84  | 73.04 |      |
| FCF/Share        | 2.48  | 3.40  | 6.92  | 6.59  | 6.63  | 5.00  | 5.64  | (1.78) | 4.20  |      |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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