



# FedEx Corporation (FDX)

Updated July 1<sup>st</sup>, 2025 by Nikolaos Sismanis

## Key Metrics

|                             |       |                                            |             |                                  |          |
|-----------------------------|-------|--------------------------------------------|-------------|----------------------------------|----------|
| <b>Current Price:</b>       | \$235 | <b>5 Year CAGR Estimate:</b>               | 10.5%       | <b>Market Cap:</b>               | \$54.5 B |
| <b>Fair Value Price:</b>    | \$263 | <b>5 Year Growth Estimate:</b>             | 6.0%        | <b>Ex-Dividend Date:</b>         | 06/23/25 |
| <b>% Fair Value:</b>        | 89%   | <b>5 Year Valuation Multiple Estimate:</b> | 2.3 %       | <b>Dividend Payment Date:</b>    | 07/08/25 |
| <b>Dividend Yield:</b>      | 2.5%  | <b>5 Year Price Target</b>                 | \$352       | <b>Years Of Dividend Growth:</b> | 5        |
| <b>Dividend Risk Score:</b> | C     | <b>Sector:</b>                             | Industrials | <b>Rating:</b>                   | Hold     |

## Overview & Current Events

FedEx Corp. is a transportation and shipping company. It was founded in 1971. The company offers a variety of services including transportation, e-commerce, and business services. It operates four core segments: FedEx Express, FedEx Ground, FedEx Freight, and FedEx Services. FedEx provides domestic and international shipping for package delivery and freight. It also provides sales, marketing, information technology, communications, customer service, technical support, billing, and collection services.

On June 1<sup>st</sup>, 2024, FedEx Ground and FedEx Services merged into Federal Express, creating a unified air-ground network. FedEx Freight remains separate for freight services. FedEx Custom Critical is now included in the FedEx Freight segment.

On June 9<sup>th</sup>, 2025, FedEx raised its dividend by 5.1% to a quarterly rate of \$1.45

On June 24<sup>th</sup>, 2025, FedEx released its fiscal Q4 results for the period ending May 31<sup>st</sup>, 2025. The company reported a 1% year-over-year revenue increase to \$22.2 billion.

FedEx Express saw higher adjusted operating income, benefiting from cost reduction initiatives and increased U.S. and international export volume. These improvements were partially offset by higher purchased transportation and wage rates, one fewer operating day, and the expiration of the U.S. Postal Service contract. FedEx Freight experienced a revenue decline due to lower fuel surcharges and reduced weight per shipment, partially offset by base yield improvements and a gain on the sale of a facility. Ground services (within the Express segment) faced ongoing margin pressure from input cost inflation and network alignment efforts, despite slightly higher base yields.

The adjusted operating income for the company increased 8% year-over-year to \$2.02 billion. Adjusted EPS was \$6.07, up from \$5.41 the previous year. For fiscal 2026, FedEx expects \$1 billion in permanent cost savings from transformation initiatives and is forecasting Q1 adjusted EPS between \$3.40 and \$4.00. We have set our fiscal 2026 adjusted EPS estimate at \$18.80. All other figures in our tables reflect GAAP results.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017    | 2018    | 2019   | 2020   | 2021    | 2022    | 2023    | 2024    | 2025    | 2026           | 2031           |
|---------------------------|--------|---------|---------|--------|--------|---------|---------|---------|---------|---------|----------------|----------------|
| <b>EPS</b>                | \$6.59 | \$11.25 | \$17.10 | \$2.06 | \$4.92 | \$19.45 | \$14.33 | \$15.48 | \$17.21 | \$16.81 | <b>\$18.80</b> | <b>\$25.16</b> |
| <b>DPS</b>                | \$1.15 | \$1.70  | \$2.15  | \$2.60 | \$2.60 | \$2.70  | \$3.40  | \$4.71  | \$5.16  | \$5.59  | <b>\$5.80</b>  | <b>\$7.76</b>  |
| <b>Shares<sup>1</sup></b> | 279.0  | 270.0   | 272.0   | 265.0  | 262.0  | 268.0   | 266.0   | 256.0   | 251.0   | 243.0   | <b>243.0</b>   | <b>230.0</b>   |

FedEx is likely to continue facing growth headwinds during the current market environment. The company's business model is cyclical, and thus lower shipment volumes combined with higher expenses can have a violent impact on its margins. Still, over the long run, the company should continue to dominate and expand its footprint in the logistics industry while achieving operational efficiencies due to its massive possible scalability. We have seen this multiple times over the years, with FedEx coming out of recessions quite stronger than before. In terms of the dividend, management has been prudent with hikes, always making sure that it retains a considerable margin of safety before a potential

<sup>1</sup> In millions



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increase. This way, FedEx can still keep paying shareholders and avoid potential dividend cuts, which have not occurred since its first dividend was paid back in 2002. Following increased affordability by applying this strategy, the dividend has nearly doubled since 2019. While the current trading environment is unfavorable, we retain our EPS and DPS CAGR expectations at 6% due to a potential recovery in the coming years and FedEx's cost-reduction initiatives. Finally, FedEx has been executing a high amount of buybacks, having retired around 13% of its shares over the past decade.

## Valuation Analysis

| Year      | 2016  | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|-------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 18.40 | 14.4 | 14.6 | 15.2 | 13.5 | 14.4 | 17   | 13.3 | 13.7 | 15.6 | 12.5 | 14.0 |
| Avg. Yld. | 0.5%  | 0.6% | 0.9% | 0.9% | 1.2% | 0.9% | 0.9% | 2.2% | 2.1% | 2.1% | 2.5% | 2.2% |

Due to its sensitivity to economic cycles, FedEx has traditionally commanded reasonable valuation multiples in the mid-teens. Shares are now trading at a P/E ratio of 12.5, below the ten-year average of 15.0. While we find FedEx's outlook optimistic and ongoing cost-cutting initiatives promising, we believe the stock is undervalued at current levels. We have set our fair P/E estimate at 14. The dividend yield of 2.5% exceeds its historical average due to bold dividend hikes over the past five years.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

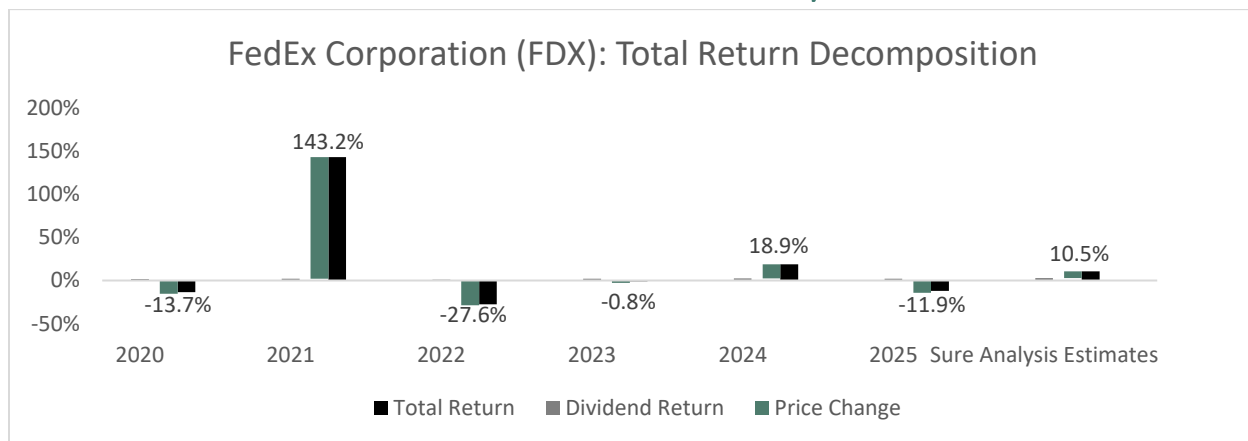
| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 17%  | 15%  | 13%  | 126% | 53%  | 14%  | 24%  | 30%  | 30%  | 33%  | 31%  | 31%  |

FedEx excels in safety and quality, maintaining consistent profitability and a robust balance sheet. With ample cash flow, it comfortably meets debt obligations, funds growth, and returns capital to shareholders. Despite the current interest rate environment, its interest coverage ratio is strong at 15 times operating cash flows, and its projected dividend payout ratio remains low at 31%. Operating in a duopolistic sector alongside UPS, FedEx benefits from a strong competitive position and significant economies of scale. Its extensive network has cemented its reputation as a reliable global transportation leader. Finally, the pandemic underscored the essential nature of its services, reinforcing confidence in its ability to maintain dividends even under severe conditions.

## Final Thoughts & Recommendation

FedEx's faces some pressure in the current consumer economy. That said, with inflation easing and purchasing power among consumers remaining strong, the company should keep driving earnings growth. Our forecasts point towards annualized medium-term returns of 10.5%, driven by our modest growth expectations, the stock's dividend yield, and the possibility of a valuation tailwind. FedEx earns a hold rating.

## Total Return Breakdown by Year



Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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## Income Statement Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 47453 | 50365 | 60319 | 65450 | 69693 | 69217 | 83960 | 93510 | 90160 | 87690 |
| Gross Profit     | 10748 | 11826 | 13318 | 14102 | 14827 | 13344 | 17950 | 20170 | 19170 | 18950 |
| Gross Margin     | 22.6% | 23.5% | 22.1% | 21.5% | 21.3% | 19.3% | 21.4% | 21.6% | 21.3% | 21.6% |
| SG&A Exp.        | 2190  | 1498  | ---   | ---   | ---   | ---   | ---   | ---   | ---   | ---   |
| D&A Exp.         | 2611  | 2631  | 2995  | 3095  | 3353  | 3615  | 3793  | 3970  | 4176  | 4287  |
| Operating Profit | 2143  | 3077  | 4566  | 4652  | 4786  | 2852  | 5973  | 6523  | 5338  | 6298  |
| Operating Margin | 4.5%  | 6.1%  | 7.6%  | 7.1%  | 6.9%  | 4.1%  | 7.1%  | 7.0%  | 5.9%  | 7.2%  |
| Net Profit       | 1050  | 1820  | 2997  | 4572  | 540   | 1286  | 5231  | 3826  | 3972  | 4331  |
| Net Margin       | 2.2%  | 3.6%  | 5.0%  | 7.0%  | 0.8%  | 1.9%  | 6.2%  | 4.1%  | 4.4%  | 4.9%  |
| Free Cash Flow   | 1019  | 890   | -186  | -989  | 123   | -771  | 4251  | 3069  | 2674  | 3136  |
| Income Tax       | 577   | 920   | 1582  | -219  | 115   | 383   | 1443  | 1070  | 1391  | 1505  |

## Balance Sheet Metrics

| Year                 | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Assets         | 36531 | 45959 | 48552 | 52330 | 54403 | 73537 | 82780 | 85990 | 87140 | 87010 |
| Cash & Equivalents   | 3763  | 3534  | 3969  | 3265  | 2319  | 4881  | 7087  | 6897  | 6856  | 6501  |
| Accounts Receivable  | 5719  | 7252  | 7599  | 8481  | 9116  | 10102 | 12070 | 11860 | 10190 | 10090 |
| Inventories          | 498   | 496   | 514   | 525   | 553   | 572   | 587   | 637   | 604   | 614   |
| Goodwill & Int. Ass. | 4017  | 7755  | 7683  | 7453  | 7300  | 6372  | 7344  | 6544  | 6669  | 6423  |
| Total Liabilities    | 21538 | 32175 | 32479 | 32914 | 36646 | 55242 | 58610 | 61060 | 61060 | 59420 |
| Accounts Payable     | 2066  | 2944  | 2752  | 2977  | 3030  | 3269  | 3840  | 4030  | 3848  | 3189  |
| Long-Term Debt       | 7268  | 13762 | 14931 | 16585 | 17581 | 22003 | 20350 | 20260 | 19780 | 20200 |
| Shareholder's Equity | 14993 | 13784 | 16073 | 19416 | 17757 | 18295 | 24170 | 24940 | 26090 | 27580 |
| LTD/E Ratio          | 0.48  | 1.00  | 0.93  | 0.85  | 0.99  | 1.20  | 0.84  | 0.81  | 0.76  | 0.73  |

## Profitability & Per Share Metrics

| Year             | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Return on Assets | 3.0%   | 4.4%   | 6.3%   | 9.1%   | 1.0%   | 2.01%  | 6.7%   | 4.5%   | 4.6%   | 5.0%   |
| Return on Equity | 6.9%   | 12.6%  | 20.1%  | 25.8%  | 2.9%   | 7.13%  | 24.6%  | 15.6%  | 15.6%  | 16.1%  |
| ROIC             | 5.0%   | 7.3%   | 10.2%  | 13.6%  | 1.5%   | 3.40%  | 12.4%  | 8.5%   | 8.8%   | 9.2%   |
| Shares Out.      | 282.4  | 265.5  | 268.3  | 272.0  | 260.9  | 262.45 | 264    | 267    | 256    | 251    |
| Revenue/Share    | 165.34 | 180.52 | 223.40 | 240.63 | 262.99 | 263.74 | 318.03 | 350.24 | 352.17 | 349.37 |
| FCF/Share        | 3.55   | 3.19   | -0.69  | -3.64  | 0.46   | -2.94  | 16.10  | 11.49  | 10.45  | 12.49  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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