



# Shell plc (SHEL)

Updated July 31<sup>st</sup>, 2025 by Aristofanis Papadatos

## Key Metrics

|                             |      |                                            |       |                                  |           |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|-----------|
| <b>Current Price:</b>       | \$72 | <b>5 Year CAGR Estimate:</b>               | 4.0%  | <b>Market Cap:</b>               | \$209 B   |
| <b>Fair Value Price:</b>    | \$76 | <b>5 Year Growth Estimate:</b>             | -1.0% | <b>Ex-Dividend Date:</b>         | 8/15/2025 |
| <b>% Fair Value:</b>        | 95%  | <b>5 Year Valuation Multiple Estimate:</b> | 1.0%  | <b>Dividend Payment Date:</b>    | 9/22/2025 |
| <b>Dividend Yield:</b>      | 4.0% | <b>5 Year Price Target</b>                 | \$72  | <b>Years Of Dividend Growth:</b> | 5         |
| <b>Dividend Risk Score:</b> | F    | <b>Sector:</b> Energy                      |       | <b>Rating:</b>                   | Hold      |

## Overview & Current Events

Royal Dutch Shell (RDS.B) changed its name to Shell plc (SHEL) on January 21<sup>st</sup>, 2022. It is an oil and gas supermajor, the third largest behind Saudi Aramco and Exxon Mobil in terms of production volumes. Shell is currently valued at \$209 billion, also ranking third among oil companies by that measure. Shell is headquartered in London (UK).

In late July, Shell reported (7/31/25) financial results for the second quarter of fiscal 2025. Refining margins improved sequentially but the average realized prices of oil and gas declined and output decreased. As a result, adjusted earnings-per-share decreased -22% sequentially, from \$1.84 to \$1.44. After two years of abnormally high refining margins, the latter have returned to normal levels this year, as the global market of refined products has finally absorbed the impact of the Ukrainian crisis. In addition, the price of oil has declined this year, as OPEC has begun to restore its production. Due to this headwind, we still expect earnings-per-share of \$6.30 this year. There are rumors that Shell is about to try to acquire BP but Shell has refuted the rumors. Due to U.K. regulations on statements about mergers, Shell does not have the right to acquire BP until at least the end of this year after its statement in June.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022    | 2023   | 2024   | 2025          | 2030          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$0.60 | \$1.16 | \$3.84 | \$5.16 | \$4.08 | \$1.24 | \$4.98 | \$10.86 | \$8.40 | \$7.52 | <b>\$6.30</b> | <b>\$5.99</b> |
| <b>DPS</b>                | \$3.76 | \$3.76 | \$3.76 | \$3.76 | \$3.76 | \$1.91 | \$1.92 | \$1.98  | \$2.47 | \$2.75 | <b>\$2.86</b> | <b>\$3.36</b> |
| <b>Shares<sup>1</sup></b> | 3,200  | 4,070  | 4,170  | 4,170  | 4,029  | 3,892  | 3,872  | 3,564   | 3,315  | 3,107  | <b>3,000</b>  | <b>2,800</b>  |

Thanks to 13-year high prices of oil and gas, earnings-per-share in 2022 were more than double those in 2013. However, Shell has exhibited a highly volatile performance record due to the dramatic swings of commodity prices. When oil prices were around their lows, in 2015, Shell acquired BG Group, a deep-water oil and natural gas focused upstream company, in a \$53 billion deal that was criticized by many at the time. Shell grew its output considerably thanks to that acquisition, but its output has somewhat stalled in the last seven years. This is in sharp contrast to the other oil majors, such as Chevron, BP and Total, which have grown their production in recent years. The stagnation of Shell has resulted from the natural decline of its fields and its extensive asset divestments, which helped fund the expensive acquisition. These two factors have also caused the duration of the reserves of Shell to fall below 8 years, which is shorter than the average duration of the peer group (~11 years).

Moreover, Shell has announced a major transformation plan, which involves a transition from oil and gas to renewable energy sources. The company will transform its refining portfolio from 14 sites to 6 energy and chemicals parks and will reduce its upstream portfolio to 9 core positions, which will generate more than 80% of the cash flows of the upstream segment. It also expects to produce ~75% of its proved reserves until 2030. This historic transition has greatly increased the uncertainty over future results, as the new business will probably have lower margins. On the bright side, Shell has drastically reduced its operating expenses in recent years and has invested in high-quality, low-cost reserves, which have rendered Shell more profitable at a given oil price. Due to the somewhat high comparison base formed by the expected earnings this year, we expect the earnings-per-share of Shell to decline at a -1.0% average annual rate until 2030.

<sup>1</sup> In millions.

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## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now         | 2030        |
|-----------|------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| Avg. P/E  | 52   | 44   | 18.6 | 11.6 | 15.1 | 27.7 | 8.3  | 5.0  | 7.3  | 9.1  | <b>11.4</b> | <b>12.0</b> |
| Avg. Yld. | 6.5% | 7.4% | 6.4% | 6.2% | 6.1% | 5.6% | 4.6% | 3.7% | 4.0% | 4.0% | <b>4.0%</b> | <b>4.7%</b> |

Shell's valuation has moved in a very wide range throughout the last decade, which can be explained by the big movements in the company's net profits. The stock is currently trading at a price-to-earnings ratio of 11.4. This valuation level is lower than our assumed fair earnings multiple of 12.0. If the stock reverts to our fair valuation level over the next five years, it will enjoy a 1.0% annualized gain in its returns.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

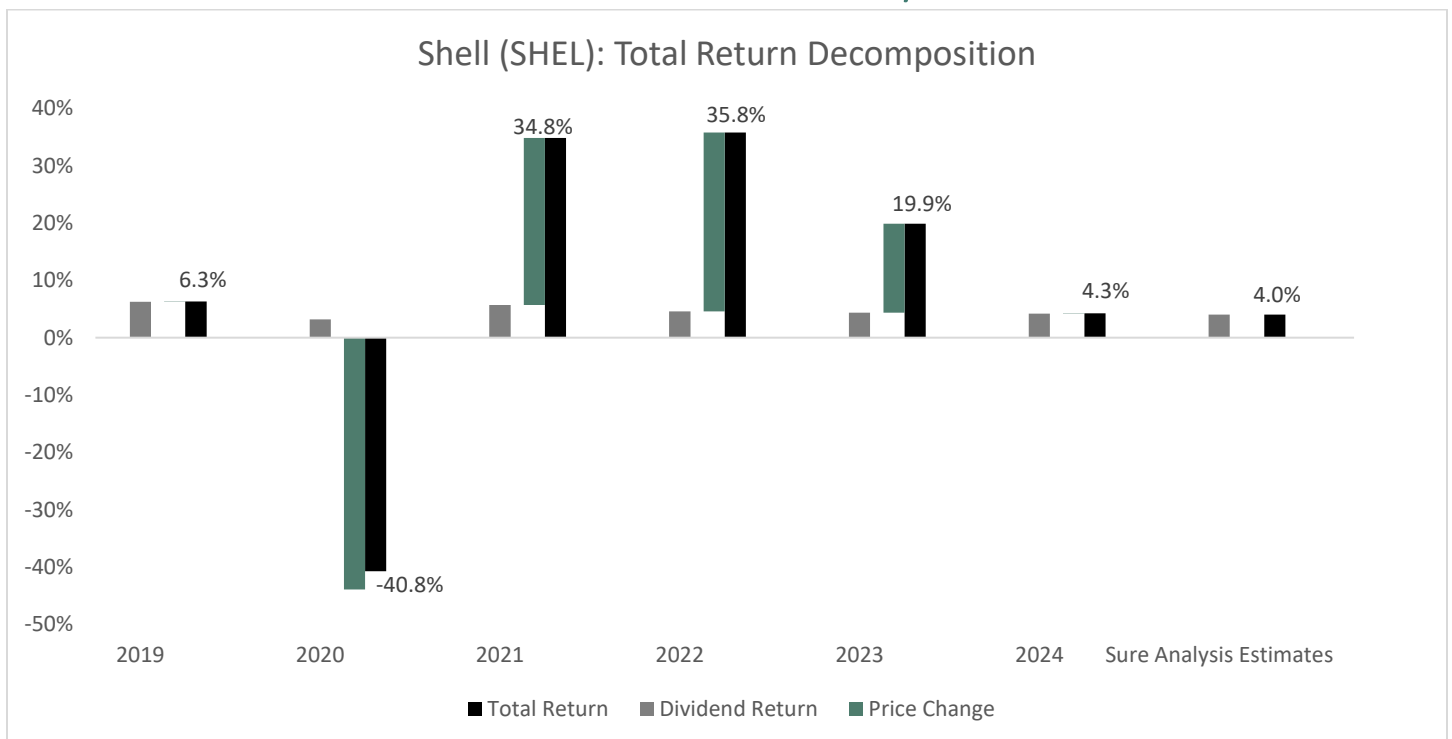
| Year   | 2015 | 2016 | 2017  | 2018  | 2019  | 2020 | 2021  | 2022  | 2023  | 2024  | 2025         | 2030         |
|--------|------|------|-------|-------|-------|------|-------|-------|-------|-------|--------------|--------------|
| Payout | 627% | 324% | 97.9% | 72.9% | 92.2% | 154% | 38.6% | 18.2% | 29.4% | 36.6% | <b>45.4%</b> | <b>56.0%</b> |

In contrast to Exxon Mobil and Chevron, which are Dividend Aristocrats, Shell froze its dividend for five years and cut its dividend in 2020, for the first time since World War II. Shell exceeded Exxon in annual operating cash flows in 2017-2020 for the first time in about 20 years but it has trailed Exxon in recent years. It is now offering a lackluster (vs. historical yields) dividend yield of 4.0% but its dividend is fairly safe in the absence of a severe downturn.

## Final Thoughts & Recommendation

Shell plunged near its 20-year lows in 2020, primarily due to the pandemic, and cut its dividend for the first time in 75 years. However, it has thrived in recent years, mostly thanks to the war in Ukraine. The stock has rallied 55% off its bottom in 2022. As a result, it could offer just a 4.0% average annual return over the next five years, as its 4.0% dividend and a 1.0% valuation tailwind may be partly offset by a -1.0% decline of earnings-per-share. The stock maintains its hold rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2015   | 2016   | 2017   | 2018   | 2019   | 2020    | 2021   | 2022   | 2023   | 2024   |
|------------------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|
| Revenue (\$B)    | 264.96 | 233.59 | 305.18 | 388.38 | 344.9  | 180.5   | 261.5  | 381.3  | 316.6  | 284.3  |
| Gross Profit     | 15507  | 17590  | 28857  | 44875  | 36,755 | -12,995 | 35,848 | 78,779 | 55,391 | 50,110 |
| Gross Margin     | 5.9%   | 7.5%   | 9.5%   | 11.6%  | 10.7%  | -7.2%   | 13.7%  | 20.7%  | 17.5%  | 17.6%  |
| SG&A Exp.        | 11956  | 12101  | 10509  | 11360  | 10,493 | 9,881   | 11,328 | 12,883 | 13,433 | 12,439 |
| D&A Exp.         | 26714  | 24993  | 26223  | 22135  | 28,701 | 52,444  | 26,921 | 22,393 | 23,106 | 22,703 |
| Operating Profit | -3261  | 2367   | 15481  | 31189  | 22,946 | -25,530 | 22,282 | 63,109 | 38,921 | 34,161 |
| Op. Margin       | -1.2%  | 1.0%   | 5.1%   | 8.0%   | 6.7%   | -14.1%  | 8.5%   | 16.6%  | 12.3%  | 12.0%  |
| Net Profit       | 1939   | 4575   | 12977  | 23352  | 15,843 | -21,680 | 20,101 | 42,309 | 19,360 | 16,093 |
| Net Margin       | 0.7%   | 2.0%   | 4.3%   | 6.0%   | 4.6%   | -12.0%  | 7.7%   | 11.1%  | 6.1%   | 5.7%   |
| Free Cash Flow   | 3679   | -1501  | 14805  | 30074  | 19,208 | 17,520  | 26,105 | 45,813 | 31,203 | 35,083 |
| Income Tax       | -153   | 829    | 4695   | 11715  | 9,053  | -5,433  | 9,199  | 21,941 | 12,991 | 13,401 |

## Balance Sheet Metrics

| Year               | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets (\$B) | 340.16 | 411.28 | 407.10 | 399.19 | 404.3  | 379.3  | 404.4  | 443.0  | 406.3  | 387.6  |
| Cash & Equivalents | 31752  | 19130  | 20312  | 26741  | 18,054 | 31,830 | 36,971 | 40,246 | 38,774 | 39,110 |
| Acc. Receivable    | 20607  | 25766  | 30721  | 42431  | 43,414 | 33,625 | 53,208 | 66,510 | 53,273 | 45,860 |
| Inventories        | 15822  | 21775  | 25223  | 21117  | 24,071 | 19,457 | 25,258 | 31,894 | 26,019 | 23,426 |
| Goodwill & Int.    | 6283   | 23967  | 24180  | 23586  | 23,486 | 22,822 | 24,693 | 25,701 | 26,913 | 25,512 |
| Total Liab. (\$B)  | 176.04 | 222.76 | 209.29 | 196.66 | 213.9  | 220.7  | 229.1  | 250.4  | 217.9  | 207.4  |
| Accounts Payable   | 23,795 | 28,069 | 33,196 | 30,351 | 29,497 | 22,664 | 63,173 | 79,357 | 68,237 | 60,693 |
| Long-Term Debt     | 52,194 | 77,617 | 70,141 | 62,798 | 65,887 | 79,594 | 89,086 | 83,795 | 81,541 | 77,078 |
| Total Equity (\$B) | 162.88 | 186.65 | 194.36 | 198.65 | 186.5  | 155.3  | 172.0  | 190.5  | 186.6  | 178.3  |
| LTD/E Ratio        | 0.32   | 0.42   | 0.36   | 0.32   | 0.35   | 0.51   | 0.52   | 0.44   | 0.44   | 0.43   |

## Profitability & Per Share Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020   | 2021  | 2022   | 2023  | 2024  |
|------------------|-------|-------|-------|-------|-------|--------|-------|--------|-------|-------|
| Return on Assets | 0.6%  | 1.2%  | 3.2%  | 5.8%  | 3.9%  | -5.5%  | 5.1%  | 10.0%  | 4.6%  | 4.1%  |
| Return on Equity | 1.2%  | 2.6%  | 6.8%  | 11.9% | 8.2%  | -12.7% | 12.3% | 23.3%  | 10.3% | 8.7%  |
| ROIC             | 0.9%  | 1.9%  | 4.9%  | 8.8%  | 5.7%  | -8.3%  | 8.0%  | 16.5%  | 7.5%  | 6.4%  |
| Shares Out.      | 3200  | 4070  | 4170  | 4170  | 4029  | 3892   | 3872  | 3705   | 3400  | 3182  |
| Revenue/Share    | 82.40 | 59.20 | 73.55 | 93.04 | 85.02 | 46.32  | 66.99 | 102.91 | 93.13 | 89.35 |
| FCF/Share        | 1.14  | -0.38 | 3.57  | 7.20  | 4.74  | 4.49   | 6.69  | 12.36  | 9.18  | 11.03 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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