



# Benchmark Bankshares (BMBN)

Updated August 15<sup>th</sup>, 2025 by Nikolaos Sismanis

## Key Metrics

|                             |      |                                            |            |                                  |                         |
|-----------------------------|------|--------------------------------------------|------------|----------------------------------|-------------------------|
| <b>Current Price:</b>       | \$30 | <b>5 Year CAGR Estimate:</b>               | 9.9%       | <b>Market Cap:</b>               | \$134.0 M               |
| <b>Fair Value Price:</b>    | \$32 | <b>5 Year Growth Estimate:</b>             | 6.0%       | <b>Ex-Dividend Date:</b>         | 01/02/2026 <sup>1</sup> |
| <b>% Fair Value:</b>        | 94%  | <b>5 Year Valuation Multiple Estimate:</b> | 1.3%       | <b>Dividend Payment Date:</b>    | 01/30/2026              |
| <b>Dividend Yield:</b>      | 2.9% | <b>5 Year Price Target</b>                 | \$43       | <b>Years Of Dividend Growth:</b> | 11                      |
| <b>Dividend Risk Score:</b> | B    | <b>Sector:</b>                             | Financials | <b>Rating:</b>                   | Buy                     |

## Overview & Current Events

Benchmark Bankshares is a financial holding company that operates primarily through its wholly-owned subsidiary, Benchmark Community Bank. Headquartered in Kenbridge, Virginia, the bank provides a variety of traditional banking services, including deposit accounts, consumer and commercial loans, and mortgage banking. The bank also offers wealth management services and operates a robust portfolio of business solutions that include credit services, merchant services, and debit card processing.

Benchmark Community Bank operates 17 branches, with a geographical focus on Southside Virginia and Northern North Carolina, including key locations in areas such as Kenbridge, South Hill, and Farmville in Virginia, and Wake Forest, North Carolina. The bank has steadily grown its footprint, most recently expanding its services in North Carolina by opening a full-service branch in Wake Forest and converting its Loan Production Office (LPO) in Zebulon into a full-service branch. Its market cap stands at \$138.0 million.

On August 8<sup>th</sup>, 2025, Benchmark posted its Q2 results for the period ending June 30<sup>th</sup>, 2025. For the quarter, Benchmark posted net income of \$4.7 million, or \$1.07 per share, compared to \$3.7 million, or \$0.82 per share last year. Also, net interest income rose 17.0% to \$27.3 million for the first six months of 2025, with the net interest margin (NIM) rising to 4.66% from 4.30%. We believe the company will achieve EPS of around \$4.00 this year.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025          | 2030          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.23 | \$1.26 | \$1.19 | \$1.79 | \$1.98 | \$2.28 | \$2.55 | \$2.93 | \$3.41 | \$3.55 | <b>\$4.00</b> | <b>\$5.35</b> |
| <b>DPS</b>                | \$0.37 | \$0.41 | \$0.44 | \$0.52 | \$0.60 | \$0.66 | \$0.68 | \$0.73 | \$0.80 | \$0.86 | <b>\$0.88</b> | <b>\$1.18</b> |
| <b>Shares<sup>2</sup></b> | 5.2    | 5.2    | 5.2    | 5.1    | 4.9    | 4.5    | 4.5    | 4.5    | 4.5    | 4.5    | <b>4.5</b>    | <b>4.4</b>    |

Over the past decade, Benchmark Bankshares has delivered consistent EPS growth, rising from \$1.23 in 2015 to \$3.55 in 2024 (a CAGR of 12.5%). This growth has been driven by organic expansion and increasing profitability, supported by a strong NIM. From 2015 to 2016, EPS grew on the back of a steadily improving banking environment. In 2017, EPS dipped slightly to \$1.19, mainly due to softer loan demand and the impact of higher interest expenses. A significant rebound occurred in 2018, with EPS jumping to \$1.79, driven by strong loan growth and an NIM that peaked at 4.49%, reflecting more favorable lending conditions.

The positive momentum endured through 2019 and 2020 as EPS increased to \$1.98 and \$2.28, respectively. Benchmark capitalized on a healthy interest rate environment, bolstered by solid loan growth, and maintained stable NIMs between 3.63% and 4.25% during these years. In 2021, EPS climbed to \$2.55 as economic conditions improved post-pandemic, alongside a consistent NIM of 3.63%. By 2022, EPS grew to \$2.93, with the bank benefiting from higher interest income amid rising interest rates, despite some pressure on deposit costs. In 2023 and 2024 EPS surged to \$3.41 and \$3.55 respectively, supported by rising NIM, which was bolstered by higher loan yields and effective cost management.

<sup>1</sup> Estimated dated based on past dividend dates.

<sup>2</sup> Share count is in millions.

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Looking ahead, we remain optimistic about the company's growth prospects. We have applied a below-average growth rate of 6% in our estimates, however, due to the company coming off a rather favorable interest rates landscape. About the dividend, Benchmark has raised its payouts for 11 consecutive years. The pace of dividend growth has slowed down in recent years with the 5-year average rate standing at 5.9%, below the 10-year average of 9.8%. The most recent hike was by an even lower 4.8%. Benchmark pays semi-annually. We estimate the dividend will grow annually by 6% as well.

## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 8.4  | 9.4  | 11.7 | 9.1  | 9.5  | 8.0  | 7.3  | 6.7  | 6.2  | 6.3  | 7.5  | 8.0  |
| Avg. Yld. | 3.6% | 3.5% | 3.2% | 3.2% | 3.2% | 3.6% | 3.7% | 3.7% | 3.8% | 3.8% | 2.9% | 2.8% |

In recent years, Benchmark has consistently traded at a P/E ratio in the high-single digits, featuring a modest discount compared to most of its regional banking peers. Today, the stock is trading at 7.5 times our estimated EPS for the year, a multiple we believe undervalues the stock. Given Benchmark's rather impressive track record of earnings growth over the past decade and industry-leading NIMs, we believe that shares deserve to trade a higher multiple of at least 8 times earnings. The stock's book value stands at \$29.99 while the dividend yield hovers at 2.9%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

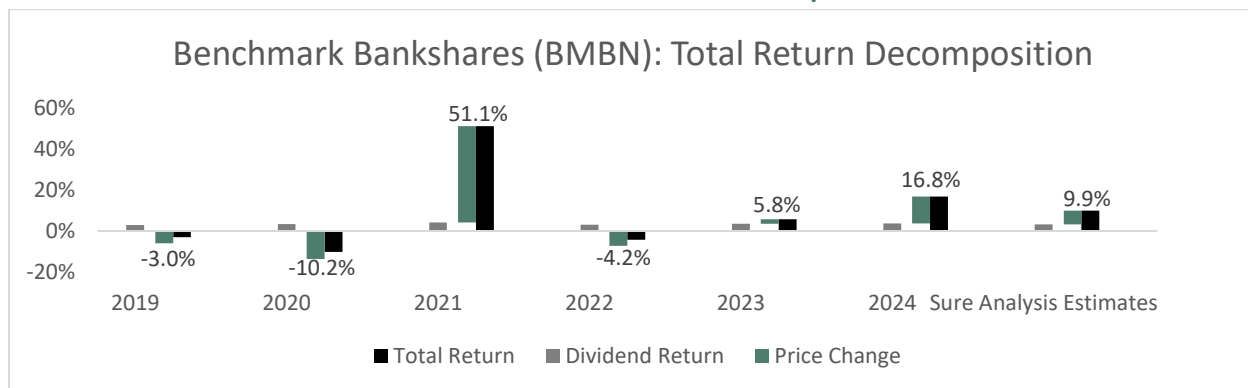
| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 30%  | 33%  | 37%  | 29%  | 30%  | 29%  | 27%  | 25%  | 23%  | 24%  | 22%  | 22%  |

Benchmark holds a competitive advantage via its strong local market knowledge and deep community ties in Southside Virginia and Northern North Carolina, fostering long-term customer loyalty. The bank's conservative risk management and personalized service have helped it remain profitable during economic challenges such as the Great Financial Crisis and the COVID-19 pandemic. Its solid financial health is reflected in its Common Equity Tier 1 ratio of 16.44% as of last year, providing a strong capital buffer. Still, its smaller size limits its ability to benefit from economies of scale, making it more susceptible to prolonged economic stress. In any case, we view the bank's dividend as rather safe. The payout ratio stands at quite reasonable levels. Note that the bank hasn't cut its dividend since 1995. The fact that shares trade Over the Counter is a risk to note, though, with liquidity limited to an average daily volume of a few 100s of shares daily.

## Final Thoughts & Recommendation

Benchmark's strong community presence, diversified services, and robust footprint in the areas it serves, positions it as a solid choice for investors seeking exposure to a well-managed regional bank with a track record of consistent earnings and dividend growth. We forecast annualized returns of 9.9% through 2030, driven by our annual growth estimate of 6%, the 2.9% starting yield, and the possibility of a valuation tailwind. Consequently, we rate the stock a buy.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year           | 2015 | 2016 | 2017 | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|----------------|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Revenue        | ---  | ---  | ---  | 32.10 | 34.54 | 36.96 | 40.49 | 44.90 | 51.18 | 55.79 |
| SG&A Exp.      | ---  | ---  | ---  | 0.21  | 1.90  | 2.35  | 2.84  | 3.36  | 4.54  | 5.17  |
| D&A Exp.       | ---  | ---  | ---  | 0.97  | 1.05  | 1.14  | 1.21  | 1.32  | 1.77  | 1.71  |
| Net Profit     | ---  | ---  | ---  | 9.14  | 9.47  | 10.22 | 11.52 | 13.24 | 15.38 | 15.85 |
| Net Margin     | ---  | ---  | ---  | 28.5% | 27.4% | 27.7% | 28.5% | 29.5% | 30.0% | 28.4% |
| Free Cash Flow | ---  | ---  | ---  | 9.30  | 7.49  | 10.85 | 11.97 | 14.58 | 11.62 | 13.81 |
| Income Tax     | ---  | ---  | ---  | 2.03  | 2.19  | 2.37  | 2.77  | 3.26  | 3.91  | 4.05  |

## Balance Sheet Metrics

| Year                 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021  | 2022  | 2023  | 2024  |
|----------------------|------|------|------|------|------|------|-------|-------|-------|-------|
| Total Assets         | ---  | ---  | ---  | 644  | 712  | 871  | 1,041 | 1,125 | 1,162 | 1,224 |
| Cash & Equivalents   | ---  | ---  | ---  | 42   | 38   | 175  | 269   | 97    | 97    | 63    |
| Total Liabilities    | ---  | ---  | ---  | 573  | 643  | 794  | 956   | 1,039 | 1,064 | 1,114 |
| Accounts Payable     | ---  | ---  | ---  | 0    | 0    | 0    | 0     | 0     | 1     | 1     |
| Long-Term Debt       | ---  | ---  | ---  | 0    | 6    | 5    | 4     | 3     | 2     | 1     |
| Shareholder's Equity | ---  | ---  | ---  | 71   | 69   | 77   | 84    | 86    | 99    | 109   |
| LTD/E Ratio          | ---  | ---  | ---  | 0.00 | 0.08 | 0.06 | 0.05  | 0.03  | 0.02  | 0.01  |

## Profitability & Per Share Metrics

| Year             | 2015 | 2016 | 2017 | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | ---  | ---  | ---  | 1.9%  | 1.4%  | 1.3%  | 1.2%  | 1.2%  | 1.3%  | 1.3%  |
| Return on Equity | ---  | ---  | ---  | 18.0% | 13.5% | 14.0% | 14.3% | 15.6% | 16.7% | 15.2% |
| ROIC             | ---  | ---  | ---  | 18.0% | 13.0% | 13.1% | 13.6% | 15.0% | 16.3% | 15.1% |
| Shares Out.      | ---  | ---  | ---  | 5.10  | 4.77  | 4.48  | 4.52  | 4.52  | 4.51  | 4.47  |
| Revenue/Share    | ---  | ---  | ---  | 6.29  | 7.24  | 8.26  | 8.95  | 9.94  | 11.35 | 12.49 |
| FCF/Share        | ---  | ---  | ---  | 1.82  | 1.57  | 2.42  | 2.65  | 3.23  | 2.58  | 3.09  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

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