

# Cardinal Health Inc. (CAH)

Updated August 23<sup>rd</sup>, 2025, by Nathan Parsh

## **Key Metrics**

<b>Current Price:</b>	\$148	5 Year Annual Expected Total I	Return: 2.4%	Market Cap:	\$35 B
Fair Value Price:	\$122	5 Year Growth Estimate:	5.0%	Ex-Dividend Date:	10/01/25
% Fair Value:	121%	5 Year Valuation Multiple Estin	mate: -3.8%	Dividend Payment Date:	10/15/25
Dividend Yield:	1.4%	5 Year Price Target	\$156	Years Of Dividend Growth:	39
Dividend Risk Score:	В	Sector:	Health Care	Rating:	Hold

#### **Overview & Current Events**

Dublin, Ohio-based Cardinal Health is one of the "Big 3" drug distribution companies along with McKesson (MKC) and AmerisourceBergen (ABC). Cardinal Health serves over 24,000 United States pharmacies and more than 85% of the country's hospitals. The company has operations in more than 30 countries with approximately 48,000 employees. With 36 years of dividend increases, the \$35 billion market cap company is a member of the Dividend Aristocrats Index.

On May 5<sup>th</sup>, 2022, Cardinal Health announced that its prior agreement to pay \$6 billion over 18 years in a national opioid settlement was finalized. More than 98% of lawsuits are included in this settlement.

On August 12<sup>th</sup>, 2025, Cardinal Health announced results for the fourth quarter and fiscal year 2025 for the period ending June 30<sup>th</sup>, 2025. For the quarter, revenue grew 0.5% to \$60.16 billion, but this was \$760 million below estimates. On an adjusted basis, earnings of \$501 million, or \$2.08 per share, compared favorably to earnings of \$450 million, or \$1.84 per share, in the prior year. Adjusted EPS was \$0.05 more than expected. For the fiscal year, revenue declined 2% to \$226.8 billion while adjusted earnings-per-share of \$8.24 compared to \$7.53 in the prior year.

For the quarter, revenue for the Pharmaceutical and Specialty Solutions segment was essentially unchanged at \$55.4 billion, but segment profit increased 11% to \$535 million. An expiring customer contract impacted revenue. Excluding this, revenue was higher by 22% for the period as this segment continues to benefit from higher sales to existing customers and ongoing strength in brand and specialty pharmaceuticals. Revenue for the Global Medical Products and Distribution segment was up 3% to \$3.2 billion. Segment profit of \$70 million compared favorably to \$47 million in the prior year. Volume continues to improve due to higher demand from existing customers. The Pharmaceutical and Specialty Solutions segment makes up the bulk of revenues, but the Global Medical Products and Distribution segment remains important due to its higher margins and growth potential.

Cardinal Health provided guidance for fiscal year 2026 as well, with the company expecting adjusted earnings-per-share in a range of \$9.30 to \$9.50 for the year. We have initiated our forecast accordingly.

On August 15th, 2025, Cardinal Health increased its quarterly dividend 1% to \$0.5157.

#### Growth on a Per-Share Basis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
EPS	\$5.24	\$5.40	\$5.00	\$5.28	\$5.45	\$5.57	\$5.06	\$5.85	\$7.53	\$8.24	\$9.40	\$12.00
DPS	\$1.61	\$1.81	\$1.86	\$1.91	\$1.93	\$1.94	\$1.96	\$1.98	\$2.00	\$2.02	\$2.04	\$2.14
Shares <sup>1</sup>	322	316	309	298	294	294	275	254	245	240	240	230

Cardinal Health has grown earnings-per-share by an average compound rate of 5.2% and 11% over the last 10- and five-year periods of time, respectively. Since fiscal 2015, the dividend has grown at 2.6% annually, but this has slowed to 1.0% for the last five years. Moving forward we do anticipate slightly lower growth rates as we still forecast 5% intermediate-term earnings growth. Our subdued growth rate view could turn out to be conservative, especially with the company's penchant for share repurchases. However, given the company's earnings performance in 2016 through 2020 and a hot-topic drug pricing environment we are cautious for now. Cardinal Health held up well during and after

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<sup>&</sup>lt;sup>1</sup> In millions.



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the COVID-19 the pandemic, especially with elective procedures making a comeback. We expect dividends to grow at just 1% annually moving forward given the recent rate of increases.

### **Valuation Analysis**

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	Now	2031
Avg. P/E	14.9	14.4	14.6	9.5	9.2	9.8	10.4	16.3	13.1	20.4	15.7	13.0
Avg. Yld.	2.1%	2.3%	2.9%	3.8%	3.8%	3.6%	3.7%	2.1%	2.0%	1.2%	1.4%	1.4%

Shares of Cardinal Health have decreased \$4, or 2.6%, since our May 6<sup>th</sup>, 2025 report. The stock has traded hands with an average P/E ratio of 13.3 times earnings dating back to 2015, with the average valuation climbing to 14 times earnings more recently. We have raised our target P/E to 13 as this better reflects the medium- and long-term average valuations. Reaching our valuation target by 2030 would reduce annual returns by 3.8% over this period. The dividend yield remains lower than it has been in several years, primarily due to a higher share price and lower increases.

### Safety, Quality, Competitive Advantage, & Recession Resiliency

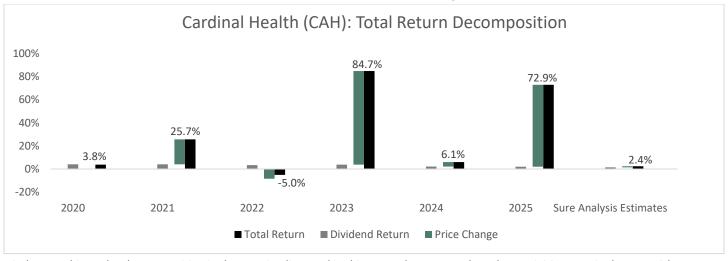
Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
Payout	31%	34%	37%	36%	35%	35%	39%	34%	27%	25%	22%	18%

Collectively the three major pharmaceutical wholesalers have a competitive advantage in the industry. Competition is held at bay by the massive scale already in place and the exceptionally low margins. Cardinal Health has proven to be a solid operator in many ways – strong earnings for the past decade, a growing dividend and ample interest coverage. The dividend payout ratio had ticked up slightly in recent years, but its back to about a third of expected profits. In turn, the company has the ability to repurchase a meaningful number of shares. As of the most recent report the company held \$3.87 billion in cash and equivalents, \$36.4 billion in current assets, and \$53.1 billion in total assets against \$38.9 billion in current liabilities and \$53.1 billion in total liabilities. Long-term obligations stood at \$8 billion.

## Final Thoughts & Recommendation

Cardinal Health is projected to return 2.4% annually through fiscal year 2031, compared to our prior estimate of a return of -4.0%. Our forecast stems from a 5% growth rate and a 1.4% dividend yield that are offset by a low single-digit headwind from multiple contraction. Cardinal Health has settled most of its opioid lawsuits and management provided aggressive guidance for the new fiscal year. However, we believe that much of the good news is already priced into the stock. We have raised our five-year price target \$45 to \$156 to reflect EPS estimates and a higher valuation target, but we continue to view shares of Cardinal Health as a hold due to projected total returns and a solid dividend risk score.

## Total Return Breakdown by Year



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#### **Income Statement Metrics**

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue (\$B)	102.5	121.5	130.0	136.8	145.5	152.9	162.5	181.3	205.0	226.8
Gross Profit	5,712	6,543	6,544	7,181	6,834	6,868	6,778	6,484	6,874	7,414
Gross Margin	5.6%	5.4%	5.0%	5.2%	4.7%	4.5%	4.2%	3.6%	3.4%	3.3%
SG&A Exp.	3,240	3,648	3,775	4,596	4,480	4,572	4,533	4,512	4,800	5,000
D&A Exp.	451	641	717	1,032	1,000	913	783	692	692	710
Operating Profit	2,191	2,436	2,242	1,878	1,733	1,772	1,794	1,648	1,789	2,130
<b>Operating Margin</b>	2.1%	2.0%	1.7%	1.4%	1.2%	1.2%	1.1%	0.9%	0.9%	0.9%
Net Profit	1,215	1,427	1,288	256	1,363	(3,696)	611	(938)	330	852
Net Margin	1.2%	1.2%	1.0%	0.2%	0.9%	-2.4%	0.4%	-0.5%	0.2%	0.4%
Free Cash Flow	2,240	2,506	797	2,384	2,394	1,585	2,029	2,788	2,363	3,251
Income Tax	755	845	630	(487)	386	(79)	(289)	153	332	348

#### **Balance Sheet Metrics**

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
<b>Total Assets</b>	30,142	34,122	40,112	39,951	40,963	40,766	44,453	43,878	43,349	45,121
Cash & Equivalents	4,616	2,356	6,879	1,763	2,531	2,771	3,407	4,717	4,076	5,133
Acc. Receivable	6,523	7,405	8,048	7,800	8,448	8,264	9,103	10,561	11,108	12,084
Inventories	9,211	10,615	11,301	12,308	12,822	13,198	14,594	15,636	16,119	14,957
Goodwill & Int.	6,018	9,426	9,207	12,229	11,808	11,275	10,094	7,629	6,085	6,450
Total Liabilities	23,886	27,551	33,284	33,892	34,633	38,974	42,659	44,584	46,306	48,333
Accounts Payable	14,368	17,306	17,906	19,677	21,535	21,374	23,700	27,128	29,934	31,759
Long-Term Debt	5,492	5,539	10,395	9,013	8,031	6,775	6,236	5,315	4,701	5,092
<b>Total Equity</b>	6,256	6,554	6,808	6,059	6,328	1,789	1,791	(709)	(2,958)	(3,213)
LTD/E Ratio	0.88	0.85	1.53	1.49	1.27	3.79	3.48	(7.50)	(1.59)	(1.58)

# **Profitability & Per Share Metrics**

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Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Return on Assets	4.3%	4.4%	3.5%	0.6%	3.4%	-9.0%	1.4%	-2.1%	0.8%	1.9%
Return on Equity	19.2%	22.2%	19.2%	4.0%	22.0%	-91.0%	34.1%	-172.4%		
ROIC	11.0%	12.0%	8.8%	1.6%	9.3%	-32.2%	7.4%	-14.8%	10.4%	47.0%
Shares Out.	328	322	316	309	298	294	294	275	254	245
Revenue/Share	306.06	368.32	406.18	434.31	483.50	521.92	552.61	649.91	782.36	918.33
FCF/Share	6.69	7.59	2.49	7.57	7.95	5.41	6.90	9.99	9.02	13.16

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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