



# Cigna Corporation (CI)

Updated August 4<sup>th</sup>, 2025 by Nathan Parsh

## Key Metrics

|                             |       |                                            |             |                                  |              |
|-----------------------------|-------|--------------------------------------------|-------------|----------------------------------|--------------|
| <b>Current Price:</b>       | \$262 | <b>5 Year CAGR Estimate:</b>               | 20.3%       | <b>Market Cap:</b>               | \$70 billion |
| <b>Fair Value Price:</b>    | \$385 | <b>5 Year Growth Estimate:</b>             | 10.0%       | <b>Ex-Dividend Date:</b>         | 09/04/2025   |
| <b>% Fair Value:</b>        | 68%   | <b>5 Year Valuation Multiple Estimate:</b> | 8.0%        | <b>Dividend Payment Date:</b>    | 09/18/2025   |
| <b>Dividend Yield:</b>      | 2.3%  | <b>5 Year Price Target</b>                 | \$620       | <b>Years Of Dividend Growth:</b> | 5            |
| <b>Dividend Risk Score:</b> | A     | <b>Sector:</b>                             | Health Care | <b>Rating:</b>                   | Buy          |

## Overview & Current Events

Cigna is a leading provider of insurance products and services. The company’s products include dental, medical, disability and life insurance that it provides through employer-sponsored, government-sponsored, and individual coverage plans. Cigna operates four business segments, including Evernorth, which provides pharmacy services and benefit management, U.S. Medical, which provides commercial and government health insurance, International Markets and Group Disability. Evernorth contributes ~80% of annual revenues while Cigna Healthcare accounts for much of the rest. Cigna has annual revenues of ~\$250 billion.

On January 30<sup>th</sup>, 2025, Cigna announced that it was increasing its quarterly dividend 7.9% to \$1.51.

On March 19<sup>th</sup>, 2025, Cigna reported that it had completed the sale of its Medicare Advantage, Medicare Supplements Benefits, Medicare Part D, and CareAllies businesses to Health Care Service Corporation.

On July 31<sup>st</sup>, 2025, Cigna announced second quarter results for the period ending June 30<sup>th</sup>, 2025. For the quarter, revenue grew 11.1% to \$67.2 billion, which was an impressive \$4.59 billion ahead of expectations. Adjusted earnings-per-share of \$7.20 compared favorably to adjusted earnings-per-share of \$6.72 in the prior year and beat estimates by \$0.05.

For the quarter, total customer relationships were unchanged at 182.2 million from the same period a year ago, but this was down from 186.2 million in Q4 2024. Total pharmacy customers declined slightly both year-over-year and quarter-over-quarters. Total medical customers fell ~5% compared to Q2 2024, but was stable compared to Q1 2025. Adjusted revenue for the Evernorth segment, which is the largest within the company, improved 17% from the prior year to \$57.8 billion due to organic growth, increases in existing client relationships, and new business. Adjusted revenue for Cigna Healthcare fell 18% to \$10.8 billion, which was largely due to the sale of several businesses to Health Care Service Corporation. Adjusting for this, revenue would have increased 7%.

Cigna reaffirmed its prior outlook for 2025 as well, with the company still expecting adjusted earnings-per-share of least \$29.60 for the year, up from \$29.50 previously.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024    | 2025           | 2030           |
|---------------------------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|----------------|
| <b>EPS</b>                | \$8.66 | \$8.10 | \$10.46 | \$14.22 | \$17.05 | \$18.45 | \$20.47 | \$23.27 | \$25.09 | \$27.33 | <b>\$29.60</b> | <b>\$47.67</b> |
| <b>DPS</b>                | \$0.04 | \$0.04 | \$0.04  | \$0.04  | \$0.04  | \$0.04  | \$4.00  | \$4.48  | \$4.92  | \$5.60  | <b>\$6.04</b>  | <b>\$9.73</b>  |
| <b>Shares<sup>1</sup></b> | 257    | 257    | 244     | 381     | 373     | 355     | 327     | 305     | 293     | 278     | <b>268</b>     | <b>250</b>     |

Earnings-per-share have a compound annual growth rate of 12.2% for the 2015 through 2024 period. An increase in the share count during this time hides the fact that net profit has more than tripled during this period. Cigna’s growth rate has remained solid in the medium-term as earnings-per-share have a compound annual growth rate of 8.2% over the last five years. One reason that earnings have a CAGR in the double-digit range is that the need for pharmacy services and health care plans will increase as more people age. Cigna’s merger with Express Scripts, one of the top pharmacy benefit managers in the market, in 2018 has provide tailwinds to results. In addition, Cigna has an ambitious goal to

<sup>1</sup> Share count in millions

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reduce its health care costs, which, overall, have risen much higher than inflation. We reaffirm our targeted earnings-per-share growth rate of 10% through 2030 as we find Cigna’s business model very attractive.

Cigna’s dividend had never been a priority for the company. After cutting its dividend by 20% in 2009, the company had paid the same amount every year up until 2020. It should be noted that Cigna had typically paid an annual dividend in April of each year. That all changed when the company declared a \$1.00 quarterly dividend for the March 25<sup>th</sup>, 2021 payment date. The company has followed that up with a double-digit or high single digit increase in each of the last four years. We continue to expect dividend growth of at least 10% annually through 2030.

## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 15.5 | 16.4 | 16.3 | 13.3 | 10.1 | 10.2 | 11.2 | 14.2 | 11.9 | 10.1 | 8.9  | 13.0 |
| Avg. Yld. | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 1.7% | 1.4% | 1.6% | 2.0% | 2.3% | 1.6% |

Shares of Cigna have declined \$74, or 22%, since our May 8<sup>th</sup>, 2025 report. The stock has an average price-to-earnings ratio of 12.9 over the last decade. Currently, the stock is valued at 8.9 times earnings estimates for the year. Price-to-earnings ratios were likely lower during the early portions of the past decade due to market concerns over how health care plans would do. Those fears appear to have abated somewhat. Reaching our 2030 target multiple of 13 times earnings could add 8.0% to annual returns over the next five years.

Cigna’s dividend has largely not played a role in the company’s total returns. That changed somewhat as Cigna’s stock now offers a yield that is ahead of the average yield for the S&P 500 index.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 0%   | 0%   | 0%   | 0%   | 0%   | 0%   | 20%  | 19%  | 20%  | 20%  | 20%  | 20%  |

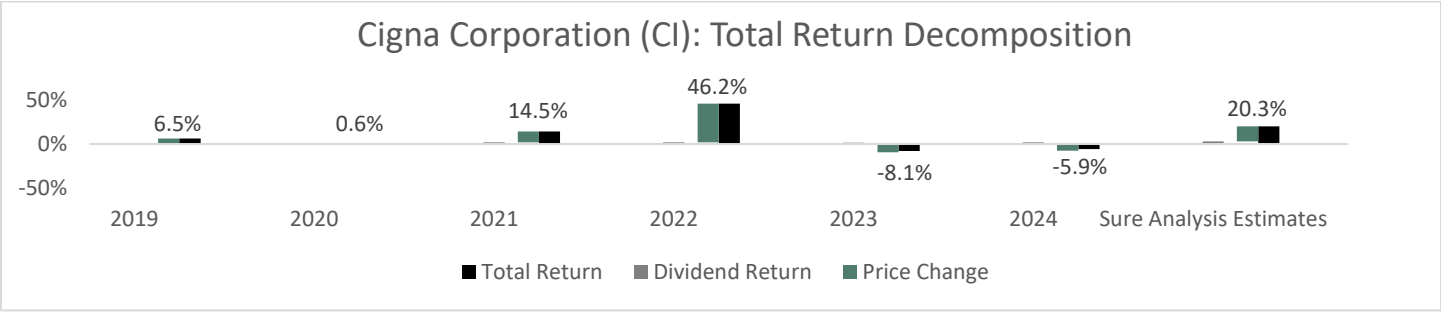
Cigna happens to operate in an industry that tends to hold up well during recessionary times as health insurance and pharmacy businesses are still in demand. Earnings-per-share fell from \$3.96 in 2007 to \$3.42 in 2008 (a 13.6% decrease), but rebounded to make a new high in 2009. Cigna has seen earnings-per-share grow each year since except for 2016.

We feel that Cigna has some immense competitive advantages. The company is one of the largest names in its industry, giving it a size and scale that is hard to match. Cigna’s acquisition of Express Scripts was a solid move, as this strengthened the company’s presence in its pharmacy business. Perhaps most important, an aging demographic will need increased pharmacy and medical services, giving Cigna an incredibly large pool of potential customers.

## Final Thoughts & Recommendation

Cigna is now expected to produce total returns of 20.3% through 2030, up from our prior estimate of 14.5%. Our projected return stems from a 10% earnings growth rate, a starting yield of 2.3%, and a high single-digit tailwind from multiple expansion. Cigna once again experienced growth throughout its business. Shares continue to earn a buy rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year           | 2015  | 2016  | 2017  | 2018  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|----------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|
| Revenue        | 37876 | 40007 | 42043 | 48569 | 153743 | 160577 | 174272 | 180021 | 195187 | 244384 |
| SG&A Exp.      | ---   | 9790  | 10030 | 11934 | 14053  | 14072  | 13030  | 13186  | 14822  | 14844  |
| Depr. & Amor.  | 585   | 610   | 566   | 695   | 3651   | 2802   | 2923   | 2937   | 3035   | 2775   |
| Net Profit     | 2094  | 1867  | 2237  | 2637  | 5104   | 8458   | 5365   | 6668   | 5164   | 3434   |
| Net Margin     | 5.5%  | 4.7%  | 5.3%  | 5.4%  | 3.3%   | 5.3%   | 3.1%   | 3.7%   | 2.6%   | 1.4%   |
| Free Cash Flow | 2423  | 3565  | 3615  | 3242  | 8435   | 9256   | 6037   | 7361   | 10240  | 8957   |
| Income Tax     | 1250  | 1136  | 1374  | 935   | 1450   | 2379   | 1367   | 1607   | 141    | 1491   |

## Balance Sheet Metrics

| Year               | 2015  | 2016  | 2017  | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|--------------------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 57088 | 59360 | 61759 | 153226 | 155774 | 155451 | 154889 | 143932 | 152761 | 155881 |
| Cash & Equivalents | 1968  | 3185  | 2972  | 3855   | 4619   | 10182  | 5081   | 5924   | 7822   | 7550   |
| Acc. Receivable    | 10507 | 9555  | 8667  | 15704  | 16003  | 17199  | 19639  | 21713  | 23407  | 30370  |
| Goodwill & Int.    | 6587  | 6404  | 6509  | 83508  | 81164  | 79827  | 79913  | 78303  | 75122  | 73787  |
| Total Liabilities  | 45044 | 45633 | 48048 | 112191 | 110430 | 105123 | 107705 | 98981  | 106410 | 114638 |
| Accounts Payable   | 8848  | 8946  | 489   | 15068  | 15544  | 18825  | 6655   | 7775   | 8553   | 9294   |
| Long-Term Debt     | 5169  | 5032  | 5439  | 42478  | 37407  | 32919  | 33670  | 31093  | 30930  | 31972  |
| Total Equity       | 12035 | 13723 | 13711 | 41028  | 45338  | 50321  | 47112  | 44872  | 46223  | 41033  |
| LTD/E Ratio        | 0.43  | 0.37  | 0.40  | 1.04   | 0.83   | 0.65   | 0.71   | 0.69   | 0.67   | 0.78   |

## Profitability & Per Share Metrics

| Year             | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Return on Assets | 3.7%   | 3.2%   | 3.7%   | 2.5%   | 3.3%   | 5.4%   | 3.5%   | 4.5%   | 3.5%   | 2.2%   |
| Return on Equity | 18.4%  | 14.5%  | 16.3%  | 9.6%   | 11.8%  | 17.7%  | 11.0%  | 14.5%  | 11.3%  | 7.8%   |
| ROIC             | 12.6%  | 10.4%  | 11.8%  | 5.1%   | 6.1%   | 10.2%  | 6.5%   | 8.5%   | 6.7%   | 4.6%   |
| Shares Out.      | 257    | 257    | 244    | 381    | 373    | 355    | 327    | 305    | 293    | 283    |
| Revenue/Share    | 145.35 | 154.08 | 164.83 | 196.91 | 408.98 | 439.96 | 515.66 | 575.03 | 657.46 | 862.88 |
| FCF/Share        | 9.30   | 13.73  | 14.17  | 13.14  | 22.44  | 25.36  | 17.86  | 23.51  | 34.49  | 31.63  |

*Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.*

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