



# KKR Inc (KKR)

Updated August 9<sup>th</sup>, 2025 by Derek English

## Key Metrics

|                             |       |                                            |            |                                  |          |
|-----------------------------|-------|--------------------------------------------|------------|----------------------------------|----------|
| <b>Current Price:</b>       | \$142 | <b>5 Year CAGR Estimate:</b>               | -7.6%      | <b>Market Cap:</b>               | \$130 B  |
| <b>Fair Value Price:</b>    | \$62  | <b>5 Year Growth Estimate:</b>             | 8.0%       | <b>Ex-Dividend Date:</b>         | 08/11/25 |
| <b>% Fair Value:</b>        | 288%  | <b>5 Year Valuation Multiple Estimate:</b> | -15.2%     | <b>Dividend Payment Date:</b>    | 08/26/25 |
| <b>Dividend Yield:</b>      | 0.5%  | <b>5 Year Price Target</b>                 | \$92       | <b>Years Of Dividend Growth:</b> | 6        |
| <b>Dividend Risk Score:</b> | D     | <b>Sector:</b>                             | Financials | <b>Rating:</b>                   | Hold     |

## Overview & Current Events

KKR & Co (NYSE: KKR) is a global investment company founded in 1976. The company has over 1500 employees across 16 countries and holds assets under management (AUM) of \$496 billion. KKR operates on four business lines: Private markets, public markets, capital markets, and principal activities. KKR manages private equity funds that invest capital for long-term appreciation through the Private Markets business line. The company reports on its credit business in the public markets segment, which invests in leveraged credit strategies such as leveraged loans and high-yield bonds. The capital market segment provides debt and equity services from which they earn fees such as underwriting, placement, transaction and syndication fees, and commissions. Finally, the company's principal activities business line manages the firm's assets on the balance sheet and deploys capital to support the Private Markets and Public Markets business lines.

KKR & Co released its Q2 2025 results on July 31<sup>st</sup>, 2025. In the quarter, the firm reported fee-related earnings of \$834 million, up 23% year-over-year, while total operating earnings rose 14% to \$1.1 billion. Adjusted net income increased 20% to \$1.0 billion, supported by continued AUM growth and solid investment activity. Fee-related earnings over the trailing twelve months reached \$3.6 billion, up 34%, while total operating earnings stood at \$4.6 billion, reflecting a 28% increase. Adjusted net income for the same period rose 30% to \$4.5 billion. Assets under management (AUM) climbed to \$716 billion, up 17% year-over-year, and fee-paying AUM increased 13% to \$566 billion. KKR raised \$28 billion in new capital during the quarter and deployed \$21 billion, with an additional \$17 billion in signed, but not yet closed transactions.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022     | 2023   | 2024   | 2025          | 2030          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|----------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.01 | \$0.59 | \$1.95 | \$2.06 | \$3.54 | \$3.37 | \$7.42 | (\$0.79) | \$4.09 | \$3.28 | <b>\$3.90</b> | <b>\$5.73</b> |
| <b>DPS</b>                | \$1.58 | \$0.64 | \$0.67 | \$0.64 | \$0.50 | \$0.53 | \$0.57 | \$0.62   | \$0.65 | \$0.70 | <b>\$0.74</b> | <b>\$0.82</b> |
| <b>Shares<sup>1</sup></b> | 483    | 483    | 506    | 534    | 558    | 585    | 633    | 750      | 912    | 938    | <b>938</b>    | <b>938</b>    |

KKR has grown at an impressive rate since 2004 compared to its peers. While the alternative asset market AUM has grown at 11%, KKR AUM has grown at 22% CAGR. In addition, as the business continues to scale, the management fees have grown from \$732 million to \$2.4 billion. AUM growth and balance sheet investments will likely drive future earnings growth. KKR's common dividend has fluctuated over the last decade, with the company typically paying out less than 30% of its after-tax distributable earnings. KKR announced a sixth straight annual dividend increase in May of 2025 with a new annualized dividend of \$0.74. We estimate a 2% dividend growth as the company prefers to reinvest in the business or buy back shares to increase shareholder value.

## Valuation Analysis

| Year             | 2015  | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022  | 2023 | 2024 | Now         | 2030        |
|------------------|-------|------|------|------|------|------|------|-------|------|------|-------------|-------------|
| <b>Avg. P/E</b>  | 15.4  | 26.1 | 10.3 | 9.8  | 8.4  | 11.9 | 9.6  | -59.2 | 20.4 | 45.4 | <b>36.4</b> | <b>16.0</b> |
| <b>Avg. Yld.</b> | 10.1% | 4.2% | 3.3% | 3.2% | 1.7% | 1.3% | 0.8% | 1.3%  | 0.8% | 0.5% | <b>0.5%</b> | <b>0.9%</b> |

<sup>1</sup> Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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KKR is trading well above its 10-year average P/E ratio of 9.8 and looks overvalued due to its recent share price appreciation. We estimate that KKR sits at 228% of our fair value estimate of \$62. Applying our targeted P/E ratio of 16 for 2030 to our expected \$5.73 Earnings for 2030, we arrive at our five-year price target of \$92 which is well below the current share price.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

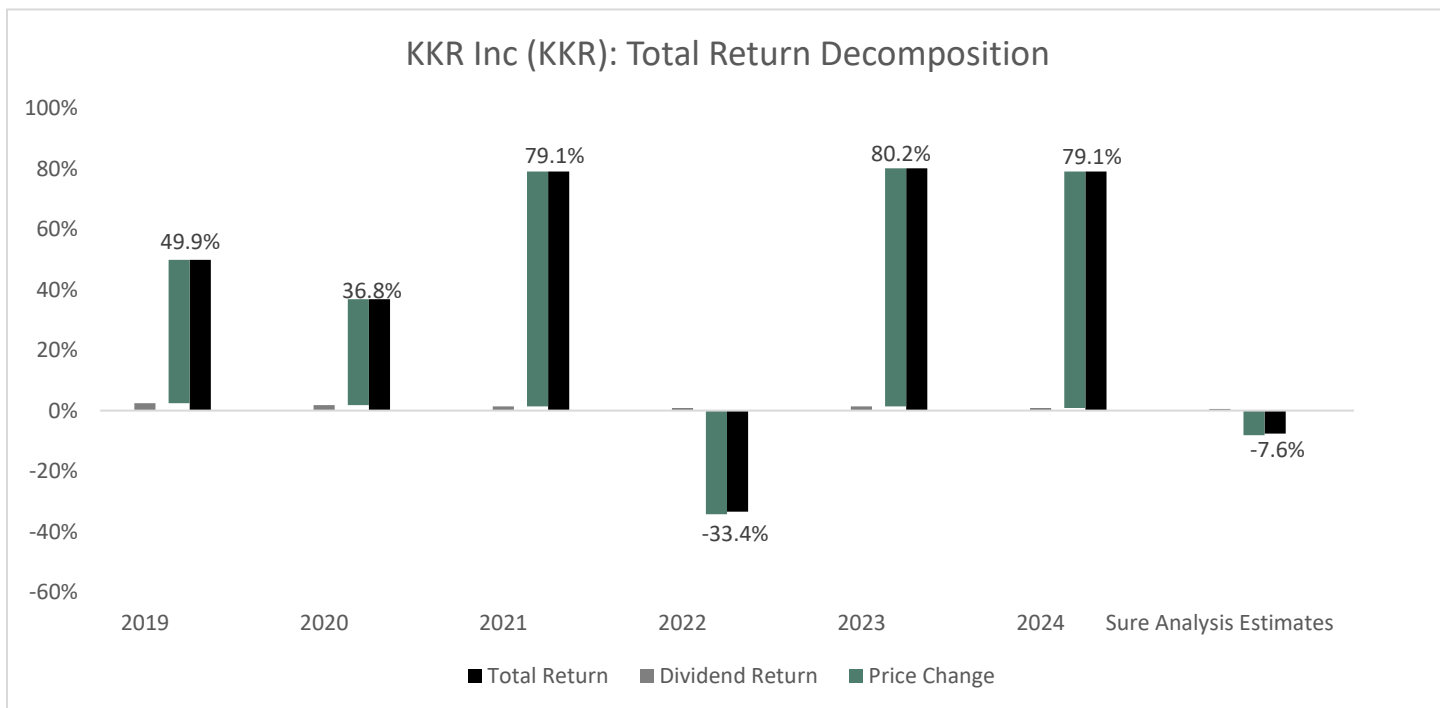
| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 156% | 108% | 34%  | 31%  | 14%  | 16%  | 8%   | -78% | 16%  | 21%  | 19%  | 14%  |

Scale and reputation carry more weight within the asset management industry than in a traditional company. We can see from the rate at which KKR AUM is growing that they have a stellar reputation, and the company's scale allows them to take advantage of regions such as Asia. The company has significant growth opportunities ahead as it is in the top 3 for most of its investment strategies. On April 28<sup>th</sup>, 2022, the company closed the acquisition of KJR Management, one of Japan's largest real estate asset managers, for ~\$1.8 billion. However, the company has some risks; KKR has benefited from the mostly low-interest-rate environment over the last decade. Inflation could increase interest rates and negatively impact KKR's current investments. If the valuations of these investments are affected, then the growth in AUMs may slow down to the broader market average.

## Final Thoughts & Recommendation

KKR boasts a range of attributes that position it as a strong investment option for those seeking favorable returns. AUMs have consistently outpaced industry growth, while fee-related earnings exhibit a positive upward trend. Moreover, the acquisition of Global Atlantic has significantly bolstered the company's revenue streams. Our total return projections indicate an anticipated growth rate of 8%, complemented by a 0.5% dividend yield, but are more than offset by a significant valuation headwind. Given projected returns, we currently have a hold rating on KKR.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024   |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Revenue          | 1,044   | 2,040   | 3,557   | 2,396   | 4,221   | 4,231   | 16,240  | 5,721   | 14,320  | 21,640 |
| Gross Profit     | (137)   | 976     | 1,862   | 1,021   | 2,104   | 2,078   | 6,752   | 1,392   | 4,861   | 3,842  |
| Gross Margin     | (13.1%) | 47.9%   | 52.3%   | 42.6%   | 49.8%   | 49.1%   | 41.6%   | 24.3%   | 33.9%   | 17.8%  |
| SG&A Exp.        | 691     | 632     | 641     | 715     | 792     | 781     | 1,942   | 2,355   | 2,723   | 2,916  |
| D&A Exp.         | -       | -       | -       | -       | -       | -       | -       | -       | -       | -      |
| Operating Profit | (827)   | 345     | 1,221   | 306     | 1,312   | 1,298   | 4,809   | (962)   | 2,138   | 926    |
| Operating Margin | (79.3%) | 16.9%   | 34.3%   | 12.8%   | 31.1%   | 30.7%   | 29.6%   | (16.8%) | 14.9%   | 4.3%   |
| Net Profit       | 488     | 309     | 1,018   | 1,131   | 2,005   | 2,003   | 4,666   | (841)   | 3,732   | 3,076  |
| Net Margin       | 46.8%   | 15.2%   | 28.6%   | 47.2%   | 47.5%   | 47.3%   | 28.7%   | (14.7%) | 26.1%   | 14.2%  |
| Free Cash Flow   | 120     | (1,506) | (3,630) | (7,712) | (5,890) | (6,107) | (7,279) | (5,364) | (1,602) | 6,508  |
| Income Tax       | 67      | 25      | 224     | (194)   | 529     | 609     | 1,353   | (36)    | 1,198   | 954    |

## Balance Sheet Metrics

| Year                 | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021   | 2022   | 2023   | 2024   |
|----------------------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|
| Total Assets         | 71042 | 39003 | 45835 | 50743 | 60899 | 79807 | 264290 | 277080 | 317290 | 360    |
| Cash & Equivalents   | 2520  | 4134  | 3679  | 2445  | 3163  | 6508  | 10090  | 12820  | 20350  | 14880  |
| Accounts Receivable  | 78    | 49    | 138   | 27    | 27    | 76    | 168    | 168    | 244    | 515    |
| Inventories          | -     | -     | -     | -     | -     | -     | -      | -      | -      | -      |
| Goodwill & Int. Ass. | 266   | 224   | 213   | 84    | 84    | 84    | 2,286  | 4,843  | 7,394  | 8,020  |
| Total Liabilities    | 21763 | 22517 | 25782 | 26483 | 30397 | 39007 | 206150 | 223420 | 258920 | 298110 |
| Accounts Payable     | 1311  | 1103  | 1373  | 1054  | 1567  | 2047  | 3864   | 2115   | 2,919  | 4,628  |
| Long-Term Debt       | 18715 | 18544 | 21194 | 22341 | 27013 | 33424 | 38888  | 43530  | 48830  | 49,910 |
| Shareholder's Equity | 5547  | 5940  | 7186  | 8167  | 10322 | 12116 | 16460  | 16610  | 22860  | 23,650 |
| D/E Ratio            |       |       |       | 2.58  | 2.50  | 2.44  | 2.21   | 2.46   | 2.14   | 2.11   |

## Profitability & Per Share Metrics

| Year             | 2015 | 2016   | 2017   | 2018    | 2019    | 2020    | 2021    | 2022    | 2023   | 2024  |
|------------------|------|--------|--------|---------|---------|---------|---------|---------|--------|-------|
| Return on Assets | 0.7% | 0.6%   | 2.4%   | 2.3%    | 3.6%    | 2.8%    | 2.7%    | (0.31%) | 1.3%   | 0.9%  |
| Return on Equity | 8.9% | 5.4%   | 15.5%  | 14.7%   | 21.7%   | 17.8%   | 32.7%   | (5.1%)  | 6.6%   | 5.1%  |
| ROIC             | 0.8% | 0.7%   | 3.2%   | 2.8%    | 3.9%    | 3.0%    | 5.5%    | (0.9%)  | 3.6%   | 2.8%  |
| Shares Out.      | 851  | 841    | 822    | 833     | 850     | 848     | 633     | 750     | 912    | 939   |
| Revenue/Share    | 2.16 | 4.22   | 7.03   | 4.49    | 7.57    | 7.25    | 25.65   | 7.63    | 15.71  | 23.05 |
| FCF/Share        | 0.25 | (3.12) | (7.17) | (14.45) | (10.56) | (10.46) | (11.50) | (7.16)  | (1.76) | 6.93  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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