



# JBT Bancorp, Inc. (JBTC)

Updated October 16<sup>th</sup>, 2025 by Nikolaos Sismanis

## Key Metrics

|                             |      |                                             |            |                                  |            |
|-----------------------------|------|---------------------------------------------|------------|----------------------------------|------------|
| <b>Current Price:</b>       | \$29 | <b>5 Year Annual Expected Total Return:</b> | 7.7%       | <b>Market Cap:</b>               | \$71.0 M   |
| <b>Fair Value Price:</b>    | \$26 | <b>5 Year Growth Estimate:</b>              | 6.0%       | <b>Ex-Dividend Date:</b>         | 10/27/2025 |
| <b>% Fair Value:</b>        | 111% | <b>5 Year Valuation Multiple Estimate:</b>  | -2.0%      | <b>Dividend Payment Date:</b>    | 10/31/2025 |
| <b>Dividend Yield:</b>      | 4.0% | <b>5 Year Price Target</b>                  | \$35       | <b>Years Of Dividend Growth:</b> | 16         |
| <b>Dividend Risk Score:</b> | B    | <b>Sector:</b>                              | Financials | <b>Rating:</b>                   | Hold       |

## Overview & Current Events

JBT Bancorp is a long-standing, independent community bank holding company based in Jonestown, Pennsylvania, with a history spanning over 150 years. Through its wholly owned subsidiary, Jonestown Bank & Trust Co., JBT operates 11 full-service offices and 2 limited-service offices across Lebanon, northern Lancaster, and eastern Berks counties. The bank offers a full suite of financial products and services, including personal and business checking and savings accounts, term certificates, residential mortgages, commercial loans, consumer loans, and specialized services such as treasury management and cannabis banking. The company generated \$32.3 million in net interest income last year. It currently trades at a market cap of \$71.0 million.

On October 14<sup>th</sup>, 2025, JBT Bancorp raised its dividend by 7.4% to a quarterly rate of \$0.29.

On October 15<sup>th</sup>, 2025, JBT Bancorp reported its Q3 results for the period ending September 30<sup>th</sup>, 2025. The company generated quarterly earnings of \$3.26 million, or \$1.34 per share, compared to \$2.17 million, or \$0.89 per share, in Q2. Nine-month reported earnings rose 23% year-over-year to \$5.78 million, or \$2.34 per share. Results benefited from continued focus on smart growth and maintaining margin, according to management.

For FY2025, we continue to expect EPS to be about \$3.30.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025          | 2030          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.80 | \$1.93 | \$1.93 | \$2.07 | \$2.25 | \$2.10 | \$2.65 | \$3.31 | \$3.20 | \$3.10 | <b>\$3.30</b> | <b>\$4.42</b> |
| <b>DPS</b>                | \$0.61 | \$0.64 | \$0.68 | \$0.72 | \$0.76 | \$0.80 | \$0.84 | \$0.88 | \$0.99 | \$1.02 | <b>\$1.16</b> | <b>\$1.55</b> |
| <b>Shares<sup>1</sup></b> | 2.3    | 2.3    | 2.3    | 2.3    | 2.4    | 2.4    | 2.4    | 2.4    | 2.4    | 2.4    | <b>2.4</b>    | <b>2.4</b>    |

JBT's EPS has grown quite consistently over the past decade, and at a rather respectable rate. Its 5 and 10-year CAGRs stand at 9.5% a 6.2%, respectively. Notably, no M&A has taken place in recent years, and all growth has been driven organically. More specifically, from \$1.80 in 2015 to \$2.25 by 2019, steady EPS gains were driven by organic growth in commercial and consumer lending, controlled expenses, and expanding community banking services.

EPS dipped slightly to \$2.10 in 2020 due to pandemic-related challenges, despite the bank's active role in PPP lending to support local businesses. The strong recovery in 2021 and 2022, with EPS rising to \$2.65 and \$3.31 respectively, was fueled by loan portfolio expansion, particularly in indirect auto and commercial lending, margin improvement during a rising rate environment, and continued growth in non-interest income streams, including cannabis banking.

In 2023, EPS declined slightly to \$3.20 as margin pressures emerged from deposit competition and higher funding costs, compounded by economic headwinds and elevated charge-offs in indirect auto lending. EPS softened further to \$3.10 in 2024 amid continued pressure on funding costs and higher charge-offs, particularly in the indirect auto portfolio.

Moving forward, we believe the company can continue to grow at roughly 6% per annum, driven by disciplined loan growth in core commercial and consumer segments, and continued expansion of its niche cannabis banking services. We have set the same rate in our dividend growth forecast, which matches the company's average growth rate as well.

<sup>1</sup> Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



# JBTC Bancorp, Inc. (JBTC)

Updated October 16<sup>th</sup>, 2025 by Nikolaos Sismanis

## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 9.3  | 8.9  | 10.0 | 10.1 | 10.3 | 11.2 | 9.0  | 7.6  | 8.0  | 8.2  | 8.8  | 8.0  |
| Avg. Yld. | 3.7% | 3.7% | 3.5% | 3.4% | 3.3% | 3.4% | 3.5% | 3.5% | 3.9% | 4.0% | 4.0% | 4.4% |

JBTC Bancorp’s P/E has stayed modest over the years, reflecting steady earnings and typical community bank valuations. The multiple rose in 2020 as earnings dipped, then compressed as strong earnings in 2021–2022 outpaced the stock. It remained around 8x in 2023–2024 as higher funding costs and economic uncertainty kept valuations conservative. We believe the company is modestly overvalued at roughly 8.8x earnings today. We have set our fair multiple at 8.0x EPS.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

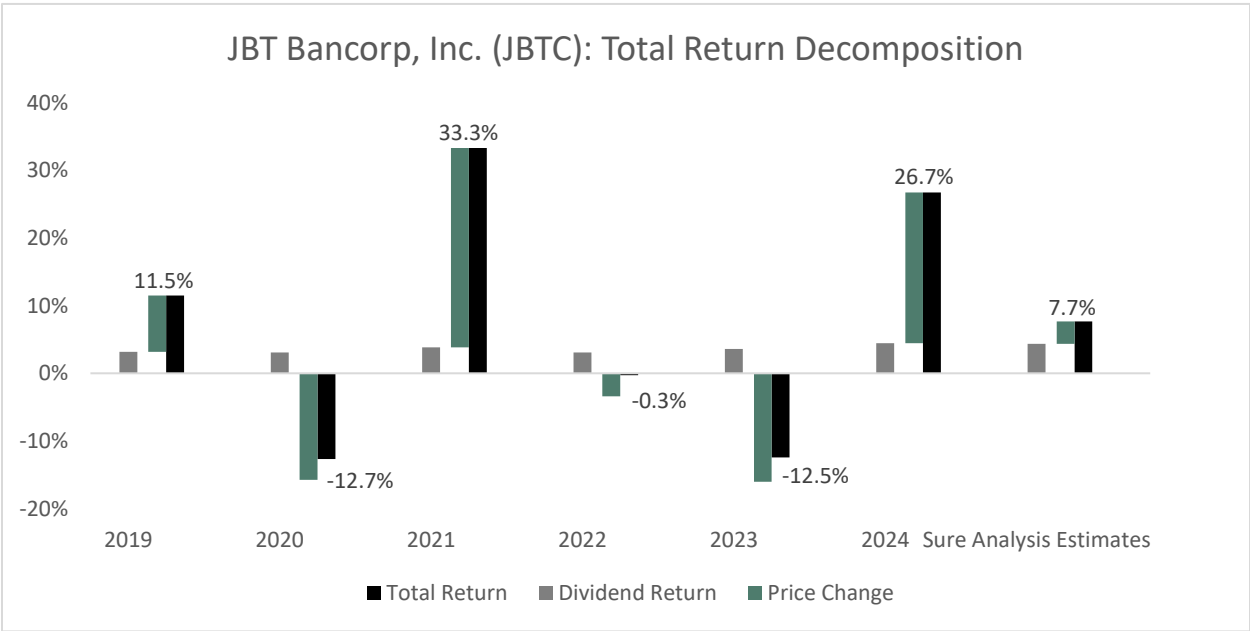
| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 34%  | 33%  | 35%  | 35%  | 34%  | 38%  | 32%  | 27%  | 31%  | 33%  | 35%  | 35%  |

JBTC Bancorp’s competitive edge lies in its deep community roots, personalized customer service, and niche expertise in areas like cannabis banking, which differentiates it from many peers. Its strong credit culture, disciplined loan growth, and focus on relationship banking help sustain client loyalty and stable performance across cycles. The banking industry is inherently cyclical and sensitive to market downturns, as seen during the pandemic and in recent periods of funding cost pressures. However, JBT’s conservative balance sheet, diversified loan portfolio, and commitment to prudent risk management have historically provided resilience through challenging economic environments. In the meantime, the dividend payout ratio stands at a very reasonable 35% of earnings. We view JBT’s payouts as quite safe. Its community bank leverage ratio stood at 9.58% at the end of last year, so the bank appears well-capitalized as well.

## Final Thoughts & Recommendation

JBTC Bancorp offers a solid investment case built on consistent earnings, strong credit quality, and a loyal customer base. Its focus on disciplined loan growth, niche services like cannabis banking, and prudent risk management positions it well for steady, long-term performance. We forecast an annualized total returns potential of 7.7%, to be driven by earnings growth of 6%, the starting dividend yield of 4.0%, and the possibility of a valuation headwind. We rate JBT as a hold.

## Total Return Breakdown by Year



Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



# JBTC Bancorp, Inc. (JBTC)

Updated October 16<sup>th</sup>, 2025 by Nikolaos Sismanis

## Income Statement Metrics

| Year           | 2015 | 2016 | 2017 | 2018 | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|----------------|------|------|------|------|-------|-------|-------|-------|-------|-------|
| Revenue        | -    | -    | -    | -    | 25    | 26    | 31    | 34    | 36    | 37    |
| SG&A Exp.      | -    | -    | -    | -    | 0     | 0     | 1     | 1     | 1     | 1     |
| D&A Exp.       | -    | -    | -    | -    | 1     | 1     | 1     | 1     | 1     | 1     |
| Net Profit     | -    | -    | -    | -    | 5     | 5     | 6     | 8     | 8     | 8     |
| Net Margin     | -    | -    | -    | -    | 21.8% | 19.4% | 21.0% | 23.8% | 21.9% | 20.4% |
| Free Cash Flow | -    | -    | -    | -    | 6     | 3     | 8     | 11    | 13    | 13    |
| Income Tax     | -    | -    | -    | -    | 1     | 1     | 1     | 2     | 2     | 2     |

## Balance Sheet Metrics

| Year                 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|----------------------|------|------|------|------|------|------|------|------|------|------|
| Total Assets         | -    | -    | -    | -    | 626  | 751  | 833  | 868  | 895  | 952  |
| Cash & Equivalents   | -    | -    | -    | -    | 25   | 63   | 72   | 25   | 43   | 107  |
| Total Liabilities    | -    | -    | -    | -    | 568  | 688  | 766  | 798  | 819  | 871  |
| Long-Term Debt       | -    | -    | -    | -    | 23   | 35   | 35   | 52   | 93   | 74   |
| Shareholder's Equity | -    | -    | -    | -    | 58   | 62   | 67   | 71   | 76   | 81   |
| LTD/E Ratio          | -    | -    | -    | -    | 0.40 | 0.56 | 0.53 | 0.73 | 1.23 | 0.91 |

## Profitability & Per Share Metrics

| Year             | 2015 | 2016 | 2017 | 2018 | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|------|------|------|------|-------|-------|-------|-------|-------|-------|
| Return on Assets | -    | -    | -    | -    | -     | 0.7%  | 0.8%  | 0.9%  | 0.9%  | 0.8%  |
| Return on Equity | -    | -    | -    | -    | -     | 8.4%  | 10.0% | 11.7% | 10.7% | 9.6%  |
| ROIC             | -    | -    | -    | -    | -     | 5.7%  | 6.5%  | 7.2%  | 5.4%  | 4.7%  |
| Shares Out.      | -    | -    | -    | -    | 2.4   | 2.4   | 2.4   | 2.4   | 2.4   | 2.4   |
| Revenue/Share    | -    | -    | -    | -    | 10.31 | 10.82 | 12.62 | 13.94 | 14.59 | 15.23 |
| FCF/Share        | -    | -    | -    | -    | 2.43  | 1.08  | 3.23  | 4.43  | 5.22  | 5.20  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

Nothing presented herein is, or is intended to constitute, specific investment advice. Nothing in this research report should be construed as a recommendation to follow any investment strategy or allocation. Any forward-looking statements or forecasts are based on assumptions and actual results are expected to vary from any such statements or forecasts. No reliance should be placed on any such statements or forecasts when making any investment decision. While Sure Dividend has used reasonable efforts to obtain information from reliable sources, we make no representations or warranties as to the accuracy, reliability or completeness of third-party information presented herein. No guarantee of investment performance is being provided and no inference to the contrary should be made. There is a risk of loss from an investment in marketable securities. Past performance is not a guarantee of future performance.