Wintrust Financial Corporation (WTFC)

Updated October 21st, 2025 by Nikolaos Sismanis

Key Metrics

Current Price:	$128	**5 Year Annual Expected Total Return:**	12.3%	**Market Cap:**	$8.47 B
Fair Value Price:	$134	**5 Year Growth Estimate:**	10.0%	**Ex-Dividend Date:**	11/07/2025[1]
% Fair Value:	96%	**5 Year Valuation Multiple Estimate:**	0.9%	**Dividend Payment Date:**	11/21/2025
Dividend Yield:	1.6%	**5 Year Price Target**	$216	**Years Of Dividend Growth:**	12
Dividend Risk Score:	A	**Sector:**	Financials	**Rating:**	Buy

Overview & Current Events

Wintrust Financial, based in Rosemont, Illinois, is a financial holding company with $69.6 billion in assets as at the end of Q3 of 2025. The bank operates approximately 208 banking locations across the Chicago metropolitan area, southern Wisconsin, northwest Indiana, and now Michigan, following its acquisition of Macatawa Bank. It provides community-focused personal and commercial banking via its 16 subsidiaries. Beyond traditional banking, Wintrust excels in specialty finance, offering nationwide insurance premium financing and leasing of equipment. Its wealth management division oversees $55.0 billion in assets. Combining personalized local service with a diverse financial portfolio, Wintrust is a key player in the Midwest's financial sector.

On October 20th, 2025, Wintrust Financial Corporation released its Q3 results for the period ending September 30th, 2025. For the third quarter, net income was $216.3 million, or $2.78 per share, up from $195.5 million, or $2.78 per share, in Q2 of 2025. Excluding one-time preferred stock impacts, earnings per diluted share totaled $3.06. The increase was driven by record net interest income of $567.0 million, up from $546.7 million in the prior quarter, supported by continued average earning asset growth and a stable net interest margin of 3.48% (3.50% on a fully taxable-equivalent basis). Noninterest income rose to $130.8 million, benefiting from higher wealth management, mortgage banking, and investment securities gains. For FY2025, we expect EPS to land close to $11.20.

Growth on a Per-Share Basis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
EPS	$3.05	$3.83	$4.53	$5.95	$6.11	$4.72	$7.69	$8.14	$9.72	$10.47	***$11.20***	***$18.04***
DPS	$0.44	$0.48	$0.56	$0.76	$1.00	$1.12	$1.24	$1.36	$1.60	$1.80	***$2.00***	***$3.22***
Shares[2]	47.8	50.3	54.7	56.3	56.9	57.5	57.0	59.2	61.2	61.7	***66.9***	***75.0***

Over the past decade, Wintrust has delivered impressive growth, as evidenced by its EPS increasing from $3.05 in 2015 to $10.47 last year. This growth has been driven by a mix of acquisitions, organic growth, and diversification of revenues.

More specifically, one of the key drivers of Wintrust's growth has been its aggressive M&A strategy. The company has completed over 20 acquisitions since 2014, expanding its footprint across the Chicago metropolitan area and beyond. Notable acquisitions include the purchase of First National Bank of McHenry in 2015, which expanded its presence in northern Illinois, and the acquisition of the parent company of Delaware Place Bank in 2017, bolstering its position in downtown Chicago. These acquisitions have proven to be accretive to EPS over time.

Organic growth has been another pillar of Wintrust's strategy, particularly through its community banking model, which emphasizes personalized service. Notably, the banking division has achieved a robust net interest margin (NIM) over the years—2.57% in 2021, 3.15% in 2022, 3.66% in 2023, and 3.51% in 2024, showing Wintrust can post decent investment spreads.

Finally, diversification through its specialty finance and wealth management segments has played a key role as well. The

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[1] Estimated dates based on past dividend dates.

[2] Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

acquisition of Elektra Holding Company in 2018, for example, strengthened Wintrust's wealth management offerings, supporting continued revenue growth even during challenging periods, such as the COVID-19 pandemic.

We believe that Wintrust's diversified segments will continue to power excellent EPS growth moving forward. Consequently, we expect that EPS will grow at a CAGR of 10% though 2030

Regarding the dividend, Wintrust cut it in half during the Great Financial Crisis. It held it stable until 2014 and has since increased it rather rapidly. The company now has 12 years of consecutive annual dividend increases. We have also applied a 10% rate in our dividend growth estimates, which we believe the company can support.

Valuation Analysis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Now	2030
Avg. P/E	16.0	13.6	15.4	14.0	12.0	11.3	9.0	10.7	8.4	9.4	***11.5***	***12.0***
Avg. Yld.	0.9%	0.9%	0.8%	0.9%	1.4%	2.1%	1.8%	1.6%	2.0%	1.8%	***1.6%***	***1.5%***

Wintrust's valuation has typically ranged in the low to mid-teens, a common benchmark for regional banks. Today, at a P/E ratio of 11.5 based on this year's EPS estimate, we consider the stock to be slightly undervalued. We believe that Wintrust's strong growth prospects justify a modest premium, and would find it more fairly valued at 12.0x earnings. Note that while the dividend yield of 1.6% may seem modest, investors can likely expect substantial dividend increases over time, significantly boosting income growth.

Safety, Quality, Competitive Advantage, & Recession Resiliency

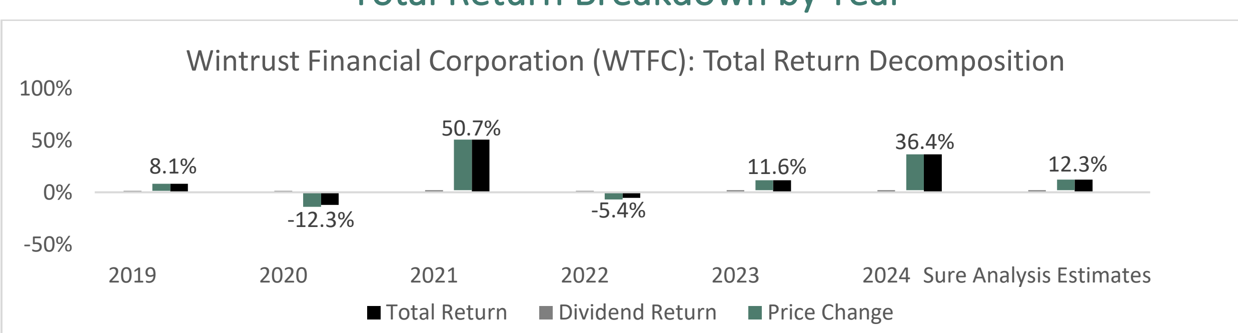
Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
Payout	14%	13%	12%	13%	16%	24%	16%	17%	16%	17%	***18%***	***18%***

Wintrust's competitive advantage stems from its strong community banking focus in the Chicago area, fostering deep customer relationships and offering personalized services that larger banks often can't match. Moreover, its diversified revenue streams, including wealth management, provide a buffer during economic downturns, as demonstrated by its resilience in the 2008 financial crisis, when the bank cut the dividend but stayed profitable. Its regional concentration and smaller scale compared to national banks, however, could still pose a risk under severe economic downturns. The bank's Tier 1 leverage ratio of 9.4% as of the end of 2024, though, implies that Wintrust is well-capitalized, with a strong capital buffer well above the regulatory minimum of 4%. This ratio shows the bank is financially stable and capable of absorbing potential losses.

Final Thoughts & Recommendation

Wintrust has shown excellent growth, with earnings and dividends rising at double-digit rates over the past decade. We expect this strong performance to continue, projecting an annualized return of 12.3% through 2030, driven by our EPS growth estimate and the dividend, further boosted by the possibility of a valuation tailwind. We rate the stock as a buy.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue	908	1,039	1,147	1,317	1,459	1,644	1,711	1,959	2,272	2,451
SG&A Exp.	416	446	477	538	604	687	766	784	884	920
D&A Exp.	41	53	63	68	88	96	102	82	85	100
Net Profit	157	207	258	343	356	293	466	510	623	695
Net Margin	17.3%	19.9%	22.5%	26.1%	24.4%	17.8%	27.2%	26.0%	27.4%	28.4%
Free Cash Flow	(4)	277	342	309	184	(582)	1,074	1,322	698	636
Income Tax	95	125	132	117	124	97	172	191	222	252

Balance Sheet Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Total Assets	22,909	25,669	27,916	31,245	36,621	45,081	50,142	52,950	56,260	64,880
Cash & Equivalents	879	1,248	1,341	1,492	2,451	5,125	5,784	2,480	2,508	4,862
Acct. Recv.	28	25	26	13	17	17	26	16	11	18
Goodwill	496	520	520	623	692	682	683	676	680	919
Total Liabilities	20,557	22,973	24,939	27,977	32,929	40,965	45,643	48,153	50,860	58,540
Long-Term Debt	1,463	747	1,201	1,162	1,762	2,426	2,417	3,586	3,650	4,238
Shareholder's Equity	2,101	2,444	2,852	3,143	3,566	3,703	4,086	4,384	4,987	5,923
LTD/E Ratio	0.62	0.28	0.40	0.36	0.48	0.59	0.54	0.75	0.68	0.67

Profitability & Per Share Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Return on Assets	0.7%	0.9%	1.0%	1.2%	1.0%	0.7%	1.0%	1.0%	1.1%	1.2%
Return on Equity	7.1%	8.2%	9.1%	11.0%	10.2%	7.5%	10.8%	11.0%	12.2%	11.8%
ROIC	4.4%	5.7%	6.8%	8.0%	7.2%	4.9%	6.9%	6.7%	7.1%	7.1%
Shares Out.	47.8	50.3	54.7	56.3	56.9	57.5	57.0	59.2	61.1	64.7
Revenue/Share	17.48	19.14	20.23	23.02	25.32	28.34	29.61	32.60	36.59	37.88
FCF/Share	(0.09)	5.10	6.04	5.40	3.19	(10.0)	18.58	21.99	11.24	9.82

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.