



# Shutterstock Inc (SSTK)

Updated November 7<sup>th</sup>, 2025 by Quinn Mohammed

## Key Metrics

|                             |      |                                            |                        |                                           |            |
|-----------------------------|------|--------------------------------------------|------------------------|-------------------------------------------|------------|
| <b>Current Price:</b>       | \$22 | <b>5 Year CAGR Estimate:</b>               | 17.3%                  | <b>Market Cap:</b>                        | \$780 M    |
| <b>Fair Value Price:</b>    | \$36 | <b>5 Year Growth Estimate:</b>             | 3.0%                   | <b>Ex-Dividend Date<sup>1</sup>:</b>      | 11/28/2025 |
| <b>% Fair Value:</b>        | 61%  | <b>5 Year Valuation Multiple Estimate:</b> | 10.4%                  | <b>Dividend Payment Date<sup>1</sup>:</b> | 12/12/2025 |
| <b>Dividend Yield:</b>      | 6.1% | <b>5 Year Price Target</b>                 | \$41                   | <b>Years Of Dividend Growth:</b>          | 5          |
| <b>Dividend Risk Score:</b> | D    | <b>Sector:</b>                             | Communication Services | <b>Rating:</b>                            | Hold       |

## Overview & Current Events

Shutterstock sells high-quality creative content for brands, digital media and marketing companies through its global creative platform. Shutterstock's platform hosts the most extensive and diverse collection of high-quality 3D models, videos, music, photographs, vectors and illustrations for licensing. The \$780 million company reported \$935 million in revenues last year and is headquartered in New York, New York.

On January 7<sup>th</sup>, 2025, Shutterstock announced it entered a merger agreement with Getty Images through a merger of equals. The combined company will retain the name Getty Images Holdings, Inc and trade on the NYSE under ticker GETY. Getty Images shareholders will own roughly 54.6% of the entity and Shutterstock shareholders will own the remaining 45.3%. Shareholders of SSTK will receive \$28.84870 of cash, or 9.17 shares of Getty Images plus \$9.50 in cash per share. The combined company would have revenue between \$1,979 million and \$1,993 million, 46% of it being subscription revenue. About \$175 million of annual cost savings is forecast by the third year, with most of this expected after 1 to 2 years. The deal has received shareholder approval. On November 3<sup>rd</sup>, the UK referred the proposed merger to a Phase 2 investigation, with a deadline of April 19, 2026, during which the merger cannot be completed in the UK until regulatory approvals are granted.

On January 27<sup>th</sup>, 2025, Shutterstock announced a \$0.33 quarterly dividend, a 10% increase over the prior year.

On November 5<sup>th</sup>, 2025, Shutterstock published its third quarter results for the period ending November 5<sup>th</sup>, 2025. Quarterly revenue grew by a solid 4% year-on-year, and beat analyst estimates by \$4.5 million. Adjusted EPS of \$0.99 decreased by 24%, missing analyst estimates by \$0.16.

Due to the pending merger with Getty Images, Shutterstock is not providing guidance for 2025.

## Growth on a Per-Share Basis

| Year                      | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025          | 2030          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$0.54 | \$0.93 | \$0.48 | \$1.57 | \$1.23 | \$2.62 | \$3.48 | \$3.87 | \$4.35 | \$3.89 | <b>\$4.45</b> | <b>\$5.16</b> |
| <b>DPS</b>                | -      | -      | -      | -      | -      | \$0.68 | \$0.84 | \$0.96 | \$1.08 | \$1.20 | <b>\$1.32</b> | <b>\$1.46</b> |
| <b>Shares<sup>2</sup></b> | 35.9   | 35.1   | 34.6   | 34.9   | 35.3   | 35.8   | 36.5   | 36.0   | 35.9   | 35.1   | <b>36.6</b>   | <b>40.0</b>   |

Shutterstock has grown at astonishing rates over the past decade. Since 2015, the company's adjusted EPS has increased at a 24.5% CAGR. And in the last five years, Shutterstock's EPS has soared 25.9% annually.

It has achieved this level of earnings growth from its many acquisitions that have expanded its product portfolio. Shutterstock has acquired many companies in recent years, such as Envato (May 2024), Backgrid (Feb 2024), GIPHY (May 2023), as well as Pond5 (2022), PicMonkey, TurboSquid, and Amper Music in recent years. Furthermore, Shutterstock has long-term goals it expects to achieve in 2027, such as \$1.2 billion in revenue and \$350 million in adjusted EBITDA. Near-term growth is likely to materialize from further M&A, such as through the merger of equals with Getty Images.

<sup>1</sup> Estimate

<sup>2</sup> Share count is in millions.

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Barring the Getty Images merger, Shutterstock could be reasonably expected to generate 3% adjusted EPS growth through 2030.

## Valuation Analysis

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 91.9 | 49.8 | 87.3 | 25.5 | 32.6 | 18.2 | 28.5 | 17.3 | 12.3 | 10.0 | 4.9  | 8.0  |
| Avg. Yld. | -    | -    | -    | -    | -    | 0.6% | 0.8% | 1.4% | 2.0% | 3.0% | 6.1% | 3.5% |

The stock currently trades at a deep discount with a P/E ratio of just 4.9. We believe a fair P/E multiple for Shutterstock given its current situation is 8.0 times earnings. Given the 36% decline in the company's share price in the last one year, the stock now offers a nearly all-time high dividend yield of 6.1%. However, once Shutterstock and Getty merge, the dividend is likely to change materially. For instance, Getty Images does not currently pay a dividend.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | -    | -    | -    | -    | -    | 26%  | 24%  | 25%  | 25%  | 31%  | 30%  | 28%  |

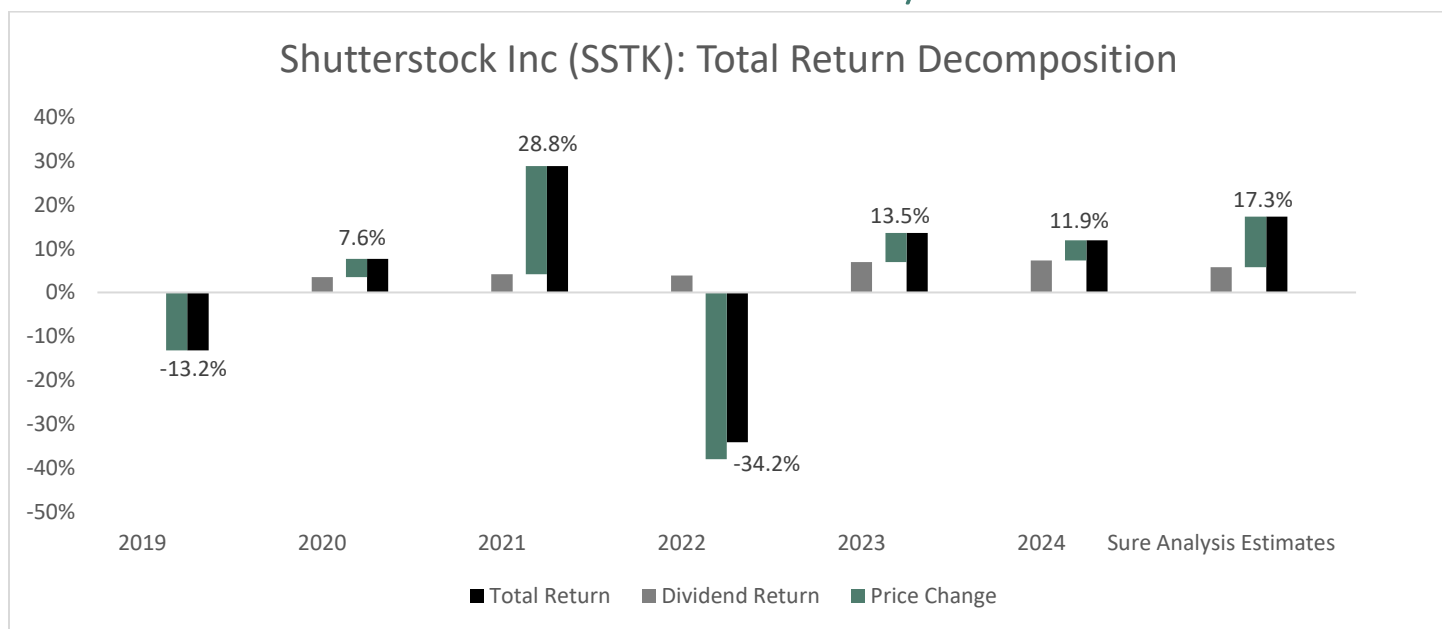
Shutterstock performed well during the pandemic, as its earnings nearly doubled and it initiated a dividend. However, this was a unique downturn where online sales soared phenomenally due to stay-at-home orders. In a prolonged downturn such as the great financial crisis, Shutterstock would likely face declining sales. Still, its dividend is currently well covered, with a 2025 payout ratio forecast for just 30% of adjusted net income.

Advances in AI imagery and video creation is a real risk factor for Shutterstock in the long term, as potential Shutterstock customers could opt for free or low-cost products off its platform.

## Final Thoughts & Recommendation

Shutterstock has generated tremendous earnings growth rates over the past decade, largely due to its constant acquisitions. The company has agreed to a merger of equals with Getty Images, which will create the premier visual content company, but AI is a threat to their business model. We forecast annualized returns of around 17.3% through 2030, driven by 3.0% EPS growth, the 6.1% yield, and 10.4% P/E multiple expansion. Shutterstock earns a hold rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 425   | 494   | 557   | 623   | 651   | 667   | 773   | 828   | 875   | 935   |
| Gross Profit     | 251   | 291   | 324   | 356   | 372   | 407   | 496   | 514   | 522   | 539   |
| Gross Margin     | 58.9% | 58.9% | 58.2% | 57.1% | 57.2% | 61.1% | 64.1% | 62.0% | 59.7% | 57.6% |
| SG&A Exp.        | 168   | 198   | 245   | 264   | 295   | 276   | 336   | 330   | 352   | 375   |
| D&A Exp.         | 15    | 20    | 35    | 46    | 50    | 41    | 49    | 68    | 80    | 88    |
| Operating Profit | 41    | 46    | 26    | 32    | 20    | 85    | 108   | 112   | 68    | 69    |
| Operating Margin | 9.6%  | 9.3%  | 4.7%  | 5.2%  | 3.1%  | 12.8% | 14.0% | 13.6% | 7.8%  | 7.3%  |
| Net Profit       | 20    | 33    | 17    | 55    | 20    | 72    | 92    | 76    | 110   | 36    |
| Net Margin       | 4.6%  | 6.6%  | 3.0%  | 8.8%  | 3.1%  | 10.8% | 11.9% | 9.2%  | 12.6% | 3.8%  |
| Free Cash Flow   | 70    | 53    | 50    | 63    | 73    | 136   | 179   | 98    | 85    | (19)  |
| Income Tax       | 15    | 12    | 13    | 11    | 5     | 18    | 13    | 15    | 12    | 27    |

## Balance Sheet Metrics

| Year                 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023  | 2024  |
|----------------------|------|------|------|------|------|------|------|------|-------|-------|
| Total Assets         | 469  | 502  | 578  | 531  | 631  | 730  | 852  | 881  | 1,036 | 1,309 |
| Cash & Equivalents   | 241  | 224  | 253  | 231  | 303  | 429  | 314  | 115  | 100   | 111   |
| Accounts Receivable  | 28   | 38   | 50   | 41   | 47   | 44   | 48   | 67   | 91    | 95    |
| Goodwill & Int. Ass. | 81   | 79   | 133  | 118  | 116  | 115  | 344  | 555  | 568   | 818   |
| Total Liabilities    | 181  | 215  | 263  | 245  | 302  | 308  | 383  | 434  | 509   | 791   |
| Accounts Payable     | 7    | 7    | 7    | 7    | 6    | 2    | 10   | 7    | 9     | 9     |
| Long-Term Debt       | -    | -    | -    | -    | -    | -    | -    | 50   | 30    | 278   |
| Shareholder's Equity | 289  | 287  | 315  | 287  | 328  | 422  | 468  | 447  | 527   | 518   |
| LTD/E Ratio          | -    | -    | -    | -    | -    | -    | -    | 0.11 | 0.06  | 0.54  |

## Profitability & Per Share Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024   |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Return on Assets | 4.6%  | 6.7%  | 3.1%  | 9.9%  | 3.5%  | 10.6% | 11.6% | 8.8%  | 11.5% | 3.1%   |
| Return on Equity | 7.2%  | 11.3% | 5.6%  | 18.2% | 6.5%  | 19.1% | 20.6% | 16.6% | 22.6% | 6.9%   |
| ROIC             | 7.2%  | 11.3% | 5.6%  | 18.2% | 6.5%  | 19.1% | 20.6% | 15.8% | 20.9% | 5.3%   |
| Shares Out.      | 35.9  | 35.1  | 34.6  | 34.9  | 35.3  | 35.8  | 36.5  | 36.0  | 35.9  | 35.1   |
| Revenue/Share    | 11.71 | 13.78 | 15.79 | 17.60 | 18.28 | 18.33 | 20.72 | 22.65 | 24.13 | 26.23  |
| FCF/Share        | 1.93  | 1.47  | 1.42  | 1.79  | 2.06  | 3.75  | 4.81  | 2.69  | 2.34  | (0.52) |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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