

## Verizon Communications (VZ)

Updated November 8th, 2025 by Nathan Parsh

### **Key Metrics**

| C | urrent Price:       | \$40 | 5 Year Annual Ex    | xpected Total Return | : 12.8% | Market Cap:               | \$169 B               |
|---|---------------------|------|---------------------|----------------------|---------|---------------------------|-----------------------|
| F | air Value Price:    | \$52 | 5 Year Growth E     | stimate:             | 2.5%    | Ex-Dividend Date:         | 01/09/26 <sup>1</sup> |
| % | Fair Value:         | 78%  | 5 Year Valuation    | Multiple Estimate:   | 5.2%    | Dividend Payment Date:    | 02/03/26 <sup>2</sup> |
| D | ividend Yield:      | 6.9% | 5 Year Price Target |                      | \$58    | Years Of Dividend Growth: | 21                    |
| D | ividend Risk Score: | D    | Sector:             | Communication Serv   | vices   | Rating:                   | Hold                  |

#### **Overview & Current Events**

Verizon Communications was created by a merger between Bell Atlantic Corp and GTE Corp in June 2000. Verizon is one of the largest wireless carriers in the country. Wireless contributes three-quarters of all revenues, and broadband and cable services account for about a quarter of sales. The company's network covers ~300 million people and 98% of the U.S.

On September 5<sup>th</sup>, 2025, Verizon announced that it was increasing its quarterly dividend 1.8% to \$0.69 for the November 3<sup>rd</sup>, 2025 payment, extending the company's dividend growth streak to 21 consecutive years.

On October 29<sup>th</sup>, 2025, Verizon reported third quarter results for the period ending September 30<sup>th</sup>, 2025. For the quarter, revenue grew 1.5% to \$33.8 billion, but this was \$470 million below estimates. Adjusted earnings-per-share of \$1.21 compared favorably to \$1.19 in the prior year and was \$0.02 better than expected.

For the quarter, Verizon Consumer had postpaid phone net losses of 7,000, which compares to net additions of 18,000 in the same period of last year. However, wireless retail core prepaid net additions grew 47,000, marking the fifth consecutive quarter of positive subscriber growth. Consumer wireless retail postpaid phone churn rate remains low at 0.91%. The Consumer segment grew 2.9% to \$26.1 billion while consumer wireless service revenue increased 2.4% to \$17.4 billion. Consumer wireless postpaid average revenue per account grew 2.0% to \$147.91. Broadband totaled 306K net new customers during the period, which marks 13 consecutive quarters of at least 300K net adds. The total fixed wireless customer base is almost 5.4 million. Verizon aims to have 8 to 9 million fixed wireless subscribers by 2028. Fios additions totaled 61K, the best results in two years. Business revenue decreased 2.8% to \$7.1 billion as gains in wireless service revenue were once again more than offset by weakness for wireline revenue. Wireless retail postpaid net additions were 110K for the period. Free cash flow was \$15.8 billion for the first three quarters of the year, up from \$14.5 billion for the same period in 2024.

Verizon reaffirmed prior guidance for 2025 as well, with the company still expecting wireless service revenue to grow 2% to 2.8% for the year. Verizon is also expected to produce adjusted EPS growth in a range of 1% to 3%, up from a prior range of flat to 3%. We still expect that the company will earn \$4.69 per share in 2025, up from \$4.60 previously.

#### Growth on a Per-Share Basis

| Year                | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2030   |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| EPS                 | \$3.99 | \$3.87 | \$3.75 | \$4.71 | \$4.81 | \$4.90 | \$5.39 | \$5.18 | \$4.71 | \$4.59 | \$4.69 | \$5.31 |
| DPS                 | \$2.23 | \$2.29 | \$2.32 | \$2.37 | \$2.46 | \$2.47 | \$2.52 | \$2.57 | \$2.62 | \$2.67 | \$2.76 | \$3.05 |
| Shares <sup>3</sup> | 4073   | 4077   | 4080   | 4050   | 4025   | 4141   | 4169   | 4207   | 4214   | 4222   | 4228   | 4210   |

Disclosure: This analyst has a long position in the security discussed in this research report.

<sup>&</sup>lt;sup>1</sup> Estimated ex-dividend date.

<sup>&</sup>lt;sup>2</sup> Estimated dividend payment date.

<sup>&</sup>lt;sup>3</sup> Share count in millions.



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Verizon has seen its earnings-per-share grow at a rate of 1.6% per year for the past 10 years. We reaffirm our forward growth rate of 2.5%. Applying our expected earnings growth rate to the company's guidance for 2025 means that shares of Verizon could earn \$5.31 per share by 2030.

### **Valuation Analysis**

| Year      | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Now  | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 11.8 | 13.3 | 12.3 | 13.1 | 12.8 | 11.5 | 9.6  | 7.7  | 8.0  | 8.7  | 8.5  | 11.0 |
| Avg. Yld. | 4.7% | 4.5% | 4.8% | 4.1% | 4.0% | 4.2% | 4.8% | 6.6% | 6.9% | 6.7% | 6.9% | 5.2% |

Shares of Verizon have declined \$2, or 4.8%, since our July 21<sup>st</sup>, 2025 report. Based off the current share price and earnings guidance for 2025, Verizon has a forward P/E of 8.5. We reaffirm our target P/E of 11.0 as this brings the target valuation more in-line with peers as well. If shares were to return to this ratio by 2030, then multiple expansion could add 5.2% to total annual returns over this period. With a dividend yield of 6.9%, Verizon's stock offers investors a yield that is more than five times the average yield of the S&P 500.

### Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030       |
|--------|------|------|------|------|------|------|------|------|------|------|------|------------|
| Payout | 56%  | 59%  | 61%  | 50%  | 51%  | 50%  | 47%  | 50%  | 56%  | 58%  | 59%  | <i>57%</i> |

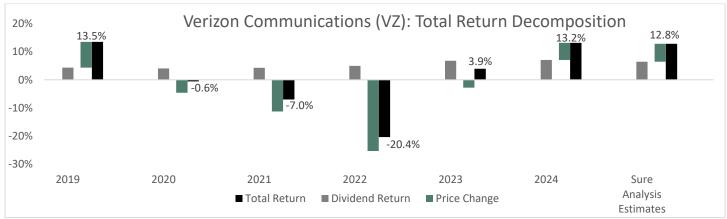
While investors are not likely to see a significant pickup in earnings growth, Verizon offers a very high and stable dividend yield that is well covered. While the current net debt level is still high, it has been reduced recently.

One of Verizon's key competitive advantages is that is often considered the best wireless carrier in the U.S. This is evidenced by the company's wireless net additions and very low churn rate. This reliable service allows Verizon to maintain its customer base as well as give the company an opportunity to move customers to higher-priced plans. Verizon's 5G service coverage area gives it an advantage over other carriers. Another advantage for Verizon is the stock's ability to withstand a downturn in the market.

### Final Thoughts & Recommendation

Following third quarter earnings results, Verizon Communications is expected to return 12.8% annually through 2030, up from our prior estimate of 11.6%. Our projected return stems from a 2.5% earnings growth rate, a starting yield of 6.9%, and a mid-single-digit contribution from multiple expansion. Verizon posted a small loss in postpaid phone additions, but the company performed better and continues to generate an immense amount of free cash flow. We maintain our 2030 price target of \$58 due to earnings estimates for the year. While total returns and the yield are attractive, we continue to rate the stock as a hold due to a weaker dividend risk score.

## Total Return Breakdown by Year



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#### **Income Statement Metrics**

| Year                | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021    | 2022   | 2023   | 2024   |
|---------------------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| Revenue (\$B)       | 131.6  | 126.0  | 126.0  | 130.9  | 131.9  | 128.3  | 133.6   | 136.8  | 134.0  | 134.8  |
| <b>Gross Profit</b> | 79,063 | 73,279 | 72,971 | 75,355 | 77,142 | 77,091 | 77,312  | 77,702 | 79,087 | 80,691 |
| Gross Margin        | 60.1%  | 58.2%  | 57.9%  | 57.6%  | 58.5%  | 60.1%  | 57.9%   | 56.8%  | 59.0%  | 59.9%  |
| SG&A Exp.           | 29,986 | 27,095 | 26,818 | 31,083 | 29,896 | 31,573 | 28,658  | 30,136 | 32,745 | 34,113 |
| D&A Exp.            | 16,017 | 15,928 | 16,954 | 17,403 | 16,682 | 16,720 | 16,206  | 17,099 | 17,624 | 17,892 |
| Op. Profit          | 33,060 | 30,256 | 29,199 | 26,869 | 30,564 | 28,798 | 32,448  | 30,467 | 28,718 | 28,686 |
| Op. Margin          | 25.1%  | 24.0%  | 23.2%  | 20.5%  | 23.2%  | 22.4%  | 24.3%   | 22.3%  | 21.4%  | 21.3%  |
| Net Profit          | 17,879 | 13,127 | 30,101 | 15,528 | 19,265 | 17,801 | 22,065  | 21,256 | 11,614 | 17,506 |
| Net Margin          | 13.6%  | 10.4%  | 23.9%  | 11.9%  | 14.6%  | 13.9%  | 16.5%   | 15.5%  | 8.7%   | 13.0%  |
| Free Cash Flow      | 11,310 | 4,096  | 6,488  | 16,252 | 16,909 | 21,450 | -28,343 | 10,401 | 12,912 | 18,922 |
| Income Tax          | 9,865  | 7,378  | -9,956 | 3,584  | 2,945  | 5,619  | 6,802   | 6,523  | 4,892  | 5,030  |

#### **Balance Sheet Metrics**

| Year                | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets (\$B)  | 244.2  | 244.2  | 257.1  | 264.8  | 291.7  | 316.5  | 366.6  | 379.7  | 380.3  | 384.7  |
| Cash & Equiv        | 4,470  | 2,880  | 2,079  | 2,745  | 2,594  | 22,171 | 2,921  | 2,605  | 2,065  | 4,194  |
| Acc. Receivable     | 13,457 | 17,513 | 23,493 | 25,102 | 25,429 | 23,917 | 23,846 | 24,506 | 25,085 | 26,109 |
| Inventories         | 1,252  | 1,202  | 1,034  | 1,336  | 1,422  | 1,796  | 3,055  | 2,388  | 2,057  | 2,247  |
| Goodwill (\$B)      | 119.50 | 122.78 | 127.84 | 128.52 | 128.95 | 130.28 | 187.9  | 189.9  | 189.6  | 190.6  |
| Total Liab. (\$B)   | 226.33 | 220.15 | 212.46 | 210.12 | 228.89 | 247.21 | 283.3  | 287.2  | 286.5  | 284.1  |
| LT Debt (\$B)       | 109.73 | 108.08 | 117.10 | 113.06 | 111.49 | 129.06 | 150.9  | 150.6  | 150.7  | 144.0  |
| <b>Total Equity</b> | 16,428 | 22,524 | 43,096 | 53,145 | 61,395 | 67,842 | 81,790 | 91,144 | 92,430 | 99,237 |
| LTD/E Ratio         | 6.68   | 4.80   | 2.72   | 2.13   | 1.82   | 1.90   | 1.84   | 1.65   | 1.63   | 1.45   |

## Profitability & Per Share Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 7.5%  | 5.4%  | 12.0% | 5.9%  | 6.9%  | 5.9%  | 6.5%  | 5.7%  | 3.1%  | 4.6%  |
| Return on Equity | 125%  | 67.4% | 91.7% | 32.3% | 33.6% | 27.5% | 29.5% | 24.6% | 12.7% | 18.0% |
| ROIC             | 14.0% | 10.1% | 20.5% | 9.4%  | 11.3% | 9.6%  | 10.2% | 8.9%  | 4.8%  | 7.2%  |
| Shares Out.      | 4,073 | 4,077 | 4,080 | 4,050 | 4,025 | 4,141 | 4,169 | 4,207 | 4,214 | 4,223 |
| Revenue/Share    | 32.16 | 30.83 | 30.82 | 31.67 | 31.85 | 30.97 | 32.20 | 32.55 | 31.79 | 31.92 |
| FCF/Share        | 2.76  | 1.00  | 1.59  | 3.93  | 4.08  | 5.18  | -6.83 | 2.47  | 3.06  | 4.48  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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