

Itau Unibanco Holding S.A. ADR (ITUB)

Updated December 3rd, 2025 by Felix Martinez

Key Metrics

| Current Price: | \$8 | 5 Year Annual Expected Total Return | Market Cap: | \$81.4B | |
|-----------------------------|------|-------------------------------------|-------------|---------------------------|----------|
| Fair Value Price: | \$8 | 5 Year Growth Estimate: | 5.0% | Ex-Dividend Date: | 12/02/25 |
| % Fair Value: | 97% | 5 Year Valuation Multiple Estimate: | 0.5% | Dividend Payment Date: | 01/09/26 |
| Dividend Yield: | 5.0% | 5 Year Price Target | \$10 | Years Of Dividend Growth: | 4 |
| Dividend Risk Score: | F | Sector: Financial Services | | Rating: | Hold |

Overview & Current Events

Itaú Unibanco Holding S.A. is headquartered in Sao Paulo, Brazil. The company trades on the New York Stock Exchange with the ticker symbol ITUB. The company was formed when Banco Itaú and Unibanco decided to merge in November 2008. Since then, Itaú has been the most prominent financial conglomerate in the Southern Hemisphere, the world's tenth-largest bank by market value, and the largest Latin American bank by assets and market capitalization. The bank has operations across South America and other places like the United States, Portugal, Switzerland, China, Japan, etc. Itaú currently employs over 96,000 people worldwide and has a market capitalization of \$81.4 billion. The company pays a dividend monthly but at different rates. Itaú Unibanco reports its earnings in Brazilian Real currency. This report will convert all financial numbers into United States Dollars.

On November 4th, 2025, Itaú Unibanco reported third-quarter results for 2025. The company reported strong results for the first nine months of 2025, with a recurring result of R\$33.1 billion (~\$5.96 billion USD), up 8.8% year-over-year. Its credit portfolio reached R\$1.4 trillion (~\$252 billion USD), expanding 6% in Brazil—driven by growth in both individual and corporate lending—although Latin America saw a 1.2% decline. Recurring ROE remained high at 21.1%, reflecting continued profitability even in a slower macro environment.

Net interest income rose 13.8% to R\$91.8 billion (~\$16.5 billion USD) due to higher loan volumes and stronger interbank deposit revenues. Operating efficiency also improved, with general and administrative expenses falling 4.8%, helped by reductions in non-financial product sales, legal provisions, and other costs. However, expected credit losses increased 13.9% as the bank provisioned more for potential loan defaults. The efficiency ratio improved to 38.8%, showing stronger cost discipline.

Fee income and insurance-related revenues increased 2.9%, supported by a 30.4% surge in insurance and private pension income—mainly from higher financial results and increased life and credit life sales. Tier 1 capital stood at 13.8%, remaining solid despite a modest 30 bps decline. Overall, the bank delivered steady growth across revenue streams, maintained strong returns, and preserved a resilient capital position while navigating credit normalization and shifting regional conditions.

Growth on a Per-Share Basis

| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| EPS | \$0.45 | \$0.52 | \$0.54 | \$0.48 | \$0.44 | \$0.24 | \$0.52 | \$0.58 | \$0.68 | \$0.68 | \$0.81 | \$1.03 |
| DPS | \$0.19 | \$0.21 | \$0.22 | \$0.46 | \$0.53 | \$0.19 | \$0.12 | \$0.15 | \$0.20 | \$0.38 | \$0.52 | \$0.60 |
| Shares ¹ | 9934 | 9849.0 | 9818.0 | 9774.0 | 9785.0 | 9793.0 | 9780.0 | 9800.0 | 9800.0 | 9900.0 | 9900.0 | 9900.0 |

Itaú Unibanco has seen its earnings increase at a compound annual growth rate of 4.7% for the past ten years. We have estimated a modest EPS growth rate of 5.0% for the next five years. This will put 2030 earnings at \$1.03 per share. The growth will be driven by a more considerable increase in demand for deposits and loans. Another driver in earnings growth is that Itaú Unibanco positions itself as a regional money center in Latin America.

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¹ Share count is in millions.



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The company's dividend is very inconsistent because it is converted to USD, but it recently grew its dividend.

Valuation Analysis

| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Avg. P/E | 6 | 9.1 | 11 | 13.0 | 14.3 | 17.3 | 7.2 | 8.2 | 10.3 | 7.3 | 9.7 | 10.00 |
| Avg. Yld. | 4.5% | 4.4% | 6.2% | 6.1% | 4.6% | 0.9% | 1.4% | 0.9% | 2.8% | 7.6% | 5.0% | 5.8% |

For the ten-year average, shares have traded with an average P/E ratio of 10.4x earnings. However, we think a PE of 10x is fair. At the current price, Itaú currently has a P/E of 9.7x this year's earnings. The dividend yield was as high as 6.2% in 2017 and as low as 1.1% in 2010. Since the dividend has been increased for the year, Itaú Unibanco's current yield is 5.0%, so it is still much higher than the ten-year average of 3.5%.

Safety, Quality, Competitive Advantage, & Recession Resiliency

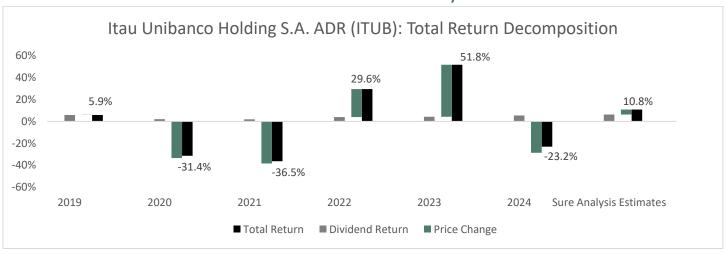
| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2030 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 42% | 40% | 41% | 96% | 120% | 79% | 23% | 26% | 29% | 56% | 64% | 58% |

Itaú Unibanco does not have an economic moat. Bank moats are achieved through cost advantages like funding, operational, credit, and regulatory. Also, bank moats are created in the banking system in which the company operates. The Brazilian banking system is flawed because of its unfriendly regulatory prospect, worsening macroeconomic prospects, and bleak political conditions. Itaú does have a competitive advantage as it is the largest bank in Latin America. During the Great Recession, Itaú Unibanco saw earnings decrease from \$0.57 a share in 2007 to \$0.46 per share in 2008, which fell by -19%. However, in 2019, the company reported earnings of \$0.57 a share, or an increase of 24%. The stock price shows a different story. The stock price dropped -62.6% in ten months from high to low. Itaú has an S&P Credit Rating of BB-, which is not an investment-grade rating. The Debt-to-Equity ratio (D/E) is 1.5, which is a good level. Overall, Itaú Unibanco has a satisfactory Balance Sheet.

Final Thoughts & Recommendation

Itaú has a decent Balance Sheet to withstand economic headwind. However, earnings have been very volatile throughout the past ten years, affecting investors' total return rate. We anticipate a return rate for the next five years to be about 10.8% per year. However, we rate Itaú Unibanco as a hold at the current price.

Total Return Breakdown by Year



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Income Statement Metrics

| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|----------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| Revenue | 26,671 | 32,951 | 33,011 | 27,474 | 28,237 | 18,372 | 22,624 | 26,880 | 29,650 | 29560 |
| SG&A Exp. | 11,430 | 11,599 | 12,742 | 11,708 | 11,370 | 8,327 | 8,528 | 10,078 | 10,400 | 10380 |
| D&A Exp. | 864 | 937 | 991 | 981 | 903 | 731 | 786 | 930 | 1,132 | 1200 |
| Net Profit | 7,862 | 6,235 | 7,251 | 6,853 | 6,877 | 3,702 | 4,969 | 5,760 | 6,633 | 7658 |
| Net Margin | 29.5% | 18.9% | 22.0% | 24.9% | 24.4% | 20.2% | 22.0% | 21.4% | 22.4% | 25.9% |
| Free Cash Flow | -11,327 | 6,965 | 6,155 | 7,390 | 7,825 | 10,616 | 9,475 | 23,558 | 13,680 | -56 |
| Income Tax | -2,410 | 3,939 | 2,300 | 1,367 | 870 | -1,927 | 2,571 | 1,318 | 1,167 | 1012 |

Balance Sheet Metrics

| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| Total Assets (\$B) | 322 | 415 | 433 | 401 | 407 | 388 | 371 | 439 | 524 | 462 |
| Cash & Equivalents | 29,187 | 38,992 | 44,247 | 40,700 | 38,812 | 36,924 | 39,303 | 39,850 | 47,060 | 42670 |
| Goodwill & Int. Ass. | 2,108 | 5,239 | 5,849 | 4,988 | 4,900 | 3,333 | 3,788 | 684 | 4,814 | 3882 |
| Total Liabilities (\$B) | 293 | 374 | 390 | 362 | 370 | 359 | 342 | 4,371 | 483 | 426 |
| Long-Term Debt | 63,310 | 69,550 | 67,451 | 59,049 | 69,402 | 56,643 | 56,681 | 406 | 92,420 | 83020 |
| Shareholder's Equity | 28,336 | 36,892 | 39,643 | 35,295 | 34,023 | 27,504 | 27,428 | 80,191 | 39,190 | 34150 |
| LTD/E Ratio | 2.23 | 1.89 | 1.70 | 1.67 | 2.04 | 388 | 2.07 | | 2.36 | 2.43 |

Profitability & Per Share Metrics

| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|------------------|---------|---------|---------|---------|---------|---------|---------|-------|-------|-------|
| Return on Assets | 2.1% | 1.7% | 1.7% | 1.6% | 1.7% | 0.9% | 1.3% | 1.4% | 1.4% | 1.6% |
| Return on Equity | 24.0% | 19.1% | 18.9% | 18.3% | 19.8% | 12.0% | 18.1% | 19.5% | 17.8% | 19.9% |
| ROIC | 7.7% | 6.2% | 6.6% | 6.6% | 6.7% | 3.8% | 5.8% | 5.8% | 5.4% | 6.1% |
| Shares Out. | 9,934.0 | 9,849.0 | 9,818.0 | 9,774.0 | 9,785.0 | 9,793.0 | 9,780.0 | 9,859 | 9,867 | 9869 |
| Revenue/Share | 2.68 | 3.35 | 3.36 | 2.81 | 2.89 | 1.87 | 2.30 | 2.73 | 3.01 | 3.00 |
| FCF/Share | -1.14 | 0.71 | 0.63 | 0.76 | 0.80 | 1.08 | 0.96 | 2.39 | 1.39 | -0.01 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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