



# Morgan Stanley (MS)

Updated January 18<sup>th</sup>, 2026 by Nikolaos Sismanis

## Key Metrics

|                             |       |                                             |            |                                  |            |
|-----------------------------|-------|---------------------------------------------|------------|----------------------------------|------------|
| <b>Current Price:</b>       | \$189 | <b>5 Year Annual Expected Total Return:</b> | 10.3%      | <b>Market Cap:</b>               | \$299 B    |
| <b>Fair Value Price:</b>    | \$184 | <b>5 Year Growth Estimate:</b>              | 9.0%       | <b>Ex-Dividend Date:</b>         | 01/30/2026 |
| <b>% Fair Value:</b>        | 103%  | <b>5 Year Valuation Multiple Estimate:</b>  | -0.5%      | <b>Dividend Payment Date:</b>    | 02/13/2026 |
| <b>Dividend Yield:</b>      | 2.1%  | <b>5 Year Price Target</b>                  | \$283      | <b>Years Of Dividend Growth:</b> | 12         |
| <b>Dividend Risk Score:</b> | B     | <b>Sector:</b>                              | Financials | <b>Rating:</b>                   | Hold       |

Morgan Stanley is a financial holding company that provides various financial products and services to corporations, governments, financial institutions, and individuals worldwide. The company operates through Institutional Securities, Wealth Management, and Investment Management segments, including offering capital raising and financial advisory services, underwriting of debt, equity, and other securities, as well as advice on mergers and acquisitions. Morgan Stanley is headquartered in New York, New York.

On January 15<sup>th</sup>, 2026, Morgan Stanley posted its Q4 results for the period ending December 31<sup>st</sup>, 2025. The company delivered another strong quarter with higher year-over-year revenues and solid performance across most business lines. The Investment Banking segment's revenues grew 47% year over year, supported by higher advisory from increased completed M&A transactions across regions, as well as stronger equity and fixed income underwriting on higher convertibles, IPOs, and event-related issuance. The Equities division continued to perform well, with net revenues up 10% on strong client activity and higher financing revenues in prime brokerage. Fixed Income net revenues declined 9%, mainly due to lower results in commodities and foreign exchange on fewer structured transactions and lower volatility. Earnings-per-share for the quarter came in at \$2.68, up from \$2.22 in the prior-year period. The company repurchased about \$1.5 billion of stock in Q4, with period-end shares outstanding roughly 1% lower year over year. For FY2025, EPS reached a record \$10.21. We now expect EPS of \$11.50 for fiscal 2026.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025    | 2026           | 2031           |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|----------------|----------------|
| <b>EPS</b>                | \$2.98 | \$3.14 | \$4.81 | \$5.26 | \$6.46 | \$8.03 | \$6.15 | \$5.18 | \$7.95 | \$10.21 | <b>\$11.50</b> | <b>\$17.69</b> |
| <b>DPS</b>                | \$0.75 | \$0.95 | \$1.15 | \$1.35 | \$1.40 | \$2.10 | \$2.95 | \$3.25 | \$3.55 | \$3.85  | <b>\$4.00</b>  | <b>\$6.15</b>  |
| <b>Shares<sup>1</sup></b> | 1887   | 1821   | 1738   | 1640   | 1624   | 1814   | 1713   | 1646   | 1611   | 1592    | <b>1592</b>    | <b>1500</b>    |

Coming out of the Great Financials Crisis, Morgan Stanley's profitability surged. Earnings growth has lagged in 2022 and 2023. This was due a tough macroeconomic landscape that persisted at the time. Interest rates continue to remain high to this date. However, with inflation easing and rates likely to see cuts this year, financial deal making has already risen, driving EPS growth for the company this year.

In general, though, Morgan Stanley earnings continue to benefit from the acquisitions of E-Trade and Eaton Vance that took place back in 2021. The company's cash flow is now more stable, thanks to a shift in its revenue stream. Instead of relying on interest rates and market activity, the acquisitions allowed Morgan Stanley to generate steady management fees from E-Trade and Eaton Vance's recurring customer charges. Additionally, the focus on buybacks has contributed to the boost in EPS and shareholder value creation, with the company retiring about 16% of its shares since 2016, despite a 14% increase in share count to fund the acquisitions.

To generously reward shareholders, Morgan Stanley's board has approved notable dividend increases in recent years. A notable 100% surge took place in 2021 and subsequent hikes of 10.7%, 9.7%, 8.8%, and 8.1% in 2022, 2023, 2024, and 2025, along with strong buybacks, showcases their intent for maintaining robust shareholder returns.

<sup>1</sup> Share count is in millions.

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Backed by favorable growth catalysts, including ongoing buybacks, improving conditions in the capital markets, as well as various efficiencies AI is bringing in the world of finance, we forecast 9% growth in both EPS and DPS through 2031.

## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 11.3 | 15.9 | 9.7  | 8.5  | 12.0 | 11.2 | 13.8 | 16.2 | 12.1 | 13.7 | 16.4 | 16.0 |
| Avg. Yld. | 2.2% | 1.9% | 2.5% | 3.0% | 2.4% | 1.8% | 3.5% | 3.9% | 3.7% | 2.8% | 2.1% | 2.2% |

Morgan Stanley’s valuation has hovered at quite reasonable levels throughout the decade. The stock is now trading at 16.4 times our expected FY2026 earnings. While this is above the stock’s historical average, we believe AI-driven growth in financials can lead to a re-rating. Thus, we have set our fair multiple at 16x, although this still implies a soft valuation headwind. The 2.1% yield is below its decade-average, but this is likely due to investors expecting above-average EPS and DPS growth in the coming years.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 25%  | 30%  | 24%  | 26%  | 22%  | 26%  | 48%  | 63%  | 45%  | 38%  | 35%  | 35%  |

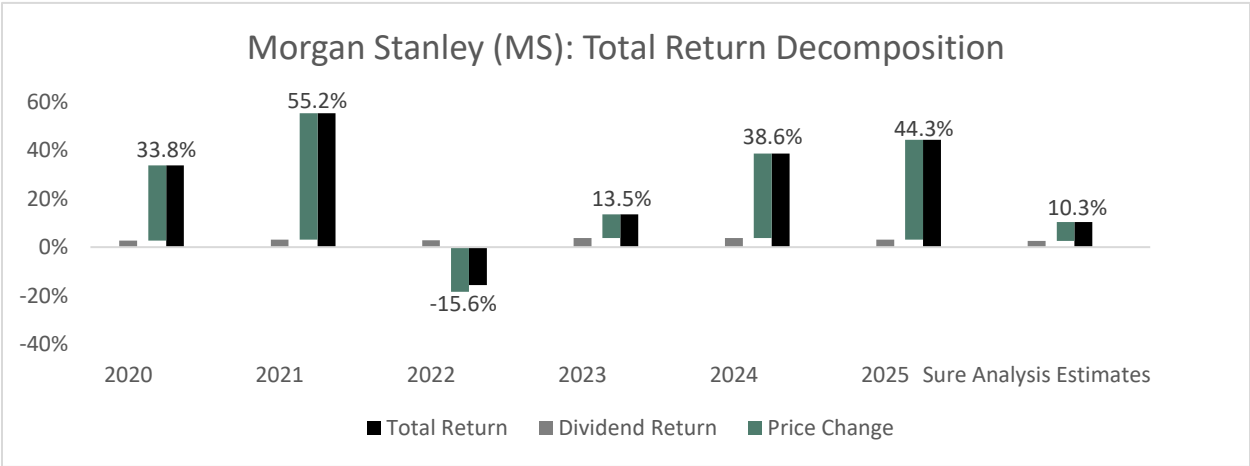
Morgan Stanley’s current dividend should be quite safe. The company was previously forced to cut its dividend during the Great Financial Crisis. However, as its revenues have been transitioning continuously to the asset management side, we believe that the bank’s performance should be able to come out solid in a potential future recession. Its resiliency was demonstrated during the pandemic, when it produced strong financial results and executed major acquisitions with confidence.

In addition, Morgan Stanley’s competitive advantage is rooted in its scale and influence. As the second-largest wealth management firm in the U.S., behind only Bank of America, Morgan Stanley enjoys a rather extensive client base and the associated benefits of size, such as economies of scale and extensive resources to attract and retain clients. That said, Interest rates remaining elevated and the fact that Morgan Stanley operates in a massively competitive industry with consistently declining expense rates (e.g., near-zero fee ETFs) are two risks to keep in mind.

## Final Thoughts & Recommendation

Morgan Stanley’s results continue to benefit from an increasingly favorable capital markets landscape. We now forecast annualized returns of 10.3% from the stock through 2030, stemming from our estimated growth, the 2.1% yield, and the possibility of a valuation headwind. We rate MS as a hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year           | 2015    | 2016   | 2017    | 2018   | 2019   | 2020   | 2021   | 2022    | 2023     | 2024    |
|----------------|---------|--------|---------|--------|--------|--------|--------|---------|----------|---------|
| Revenue        | 33,263  | 32,711 | 35,852  | 37,714 | 38,926 | 45,270 | 56,410 | 50,210  | 50,670   | 57,620  |
| SG&A Exp.      | 18,464  | 18,252 | 19,566  | 20,339 | 21,691 | 23,750 | 25,170 | 23,920  | 25,100   | 27,140  |
| D&A Exp.       | 1,433   | 1,736  | 1,753   | 1,844  | 2,643  | ---    | ---    | 3,998   | 4,256    | 47.1%   |
| Net Profit     | 6,127   | 5,979  | 6,111   | 8,748  | 9,042  | 11,000 | 15,030 | 11,030  | 9,087    | 13,390  |
| Net Margin     | 18.4%   | 18.3%  | 17.0%   | 23.2%  | 23.2%  | 24.3%  | 26.6%  | 22.0%   | 17.9%    | 23.2%   |
| Free Cash Flow | (5,836) | 4,107  | (6,134) | 5,440  | 38,947 | ---    | 31660  | (9,475) | (36,950) | (2,100) |
| Income Tax     | 2,200   | 2,726  | 4,168   | 2,350  | 2,064  | 3,239  | 45,48  | 2,910   | 2,583    | 4,067   |

## Balance Sheet Metrics

| Year               | 2015   | 2016   | 2017   | 2018   | 2019   | 2020 | 2021   | 2022   | 2023   | 2024   |
|--------------------|--------|--------|--------|--------|--------|------|--------|--------|--------|--------|
| Total Assets (\$B) | 787    | 815    | 852    | 854    | 895    | ---  | 1,188  | 1,180  | 1,194  | 1,215  |
| Cash & Equiv.      | 54,083 | 43,381 | 46,164 | 51,840 | 49,659 | ---  | 86,840 | 92,750 | 58,660 | 75,740 |
| Accounts Rec       | 45,407 | 46,460 | 56,187 | 53,298 | 55,646 | ---  | 96,020 | 78,540 | 80,100 | 86,160 |
| Goodwill & Int.    | 9,568  | 9,298  | 9,045  | 8,851  | 9,250  | ---  | 25,198 | 24,270 | 23,760 | 23,160 |
| Total Liab (\$B)   | 711    | 738    | 773    | 772    | 813    | ---  | 243    | 1,079  | 1,094  | 1,110  |
| Accounts Pay (\$B) | 187    | 191    | 191    | 180    | 198    | ---  | 228    | 216    | 208.2  | 175.9  |
| LT Debt (\$B)      | 156    | 166    | 193    | 190    | 193    | ---  | 243    | 246    | 276.4  | 310    |
| Book Value         | 67,662 | 68,530 | 68,871 | 71,726 | 73,029 | ---  | 97,969 | 91,390 | 90,290 | 94,760 |
| LTD/E Ratio        | 2.07   | 2.18   | 2.49   | 2.36   | 2.36   | ---  | 2.31   | 2.46   | 2.79   | 2.97   |

## Profitability & Per Share Metrics

| Year             | 2015  | 2016   | 2017  | 2018   | 2019  | 2020  | 2021  | 2022   | 2023    | 2024   |
|------------------|-------|--------|-------|--------|-------|-------|-------|--------|---------|--------|
| Return on Assets | 0.4%  | 0.8%   | 0.7%  | 0.7%   | 1.0%  | 1.0%  | 1.3%  | 0.9%   | 0.8%    | 1.1%   |
| Return on Equity | 5.4%  | 9.2%   | 8.8%  | 8.9%   | 12.4% | 12.5% | 15.8% | 11.7%  | 9.0%    | 13.0%  |
| ROIC             | 1.5%  | 2.7%   | 2.5%  | 2.4%   | 3.2%  | 3.3%  | 4.4%  | 3.2%   | 2.5%    | 3.4%   |
| Shares Out.      | 1,924 | 1,909  | 1,849 | 1,780  | 1,708 | 1,617 | 1,814 | 1,713  | 1,646   | 1,611  |
| Revenue/Share    | 16.47 | 17.03  | 17.33 | 19.69  | 21.70 | 23.74 | 31.10 | 29.31  | 30.78   | 35.77  |
| FCF/Share        | 0.05  | (2.99) | 2.18  | (3.37) | 3.13  | 23.75 | 17.45 | (5.53) | (22.45) | (1.30) |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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