



# Constellation Brands Inc. (STZ)

Updated January 14<sup>th</sup>, 2026 by Quinn Mohammed

## Key Metrics

|                             |       |                                            |                  |                                  |          |
|-----------------------------|-------|--------------------------------------------|------------------|----------------------------------|----------|
| <b>Current Price:</b>       | \$156 | <b>5 Year CAGR Estimate:</b>               | 13.9%            | <b>Market Cap:</b>               | \$27 B   |
| <b>Fair Value Price:</b>    | \$206 | <b>5 Year Growth Estimate:</b>             | 6.0%             | <b>Ex-Dividend Date:</b>         | 01/29/26 |
| <b>% Fair Value:</b>        | 76%   | <b>5 Year Valuation Multiple Estimate:</b> | 5.7%             | <b>Dividend Payment Date:</b>    | 02/12/26 |
| <b>Dividend Yield:</b>      | 2.6%  | <b>5 Year Price Target</b>                 | \$276            | <b>Years Of Dividend Growth:</b> | 10       |
| <b>Dividend Risk Score:</b> | C     | <b>Sector:</b>                             | Consumer Staples | <b>Rating:</b>                   | Hold     |

## Overview & Current Events

Constellation Brands was founded in 1945. The \$27 billion market cap company produces and distributes alcoholic beverages including beer, wine, and spirits. It is the third largest beer company in the U.S., and imports and sells beer brands such as Corona, Modelo Especial (the #1 Beer in U.S.), Modelo Negra, and Pacifico. In addition, Constellation has many wine brands including Robert Mondavi and Kim Crawford, as well as spirits brands including Casa Noble Tequila, and High West Whiskey. The company also has a stake in cannabis company Canopy Growth.

Constellation Brands declared a \$1.02 quarterly dividend on April 9<sup>th</sup>, 2025, which represented a 1% increase.

In June 2025, Constellation completed its divestiture of some of its wine and spirits brands to The Wine Group. The brands divested include Woodbridge, Meiomi, Robert Mondavi Private Selection, Cook's, SIMI, and J. Roget sparkling wine, as well as its inventory, facilities, and vineyards. Constellation retained its high-end wine and spirits brands.

On January 7<sup>th</sup>, 2026, Constellation Brands reported third quarter fiscal 2026 results for the period ended November 30, 2025. For the quarter, the company recorded \$2.22 billion in net sales, down 10% compared to the same prior year period. Beer sales fell 1% year-over-year, while wine and spirits sales plunged 51% due primarily to the SVEDKA and wine divestitures. Comparable earnings-per-share equaled \$3.06 for the quarter, which was 6% lower compared to Q3 2025, but \$0.43 ahead of analyst estimates.

Year-to-date, Constellation Brands repurchased \$824 million of its shares and paid \$539 million in dividends.

Constellation Brands reiterated its outlook for adjusted earnings-per-share of \$11.30 - \$11.60 for fiscal 2026.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022    | 2023    | 2024    | 2025    | 2026           | 2031           |
|---------------------------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|----------------|----------------|
| <b>EPS</b>                | \$5.43 | \$6.76 | \$8.72 | \$9.28 | \$9.12 | \$9.97 | \$10.20 | \$10.65 | \$12.06 | \$13.78 | <b>\$11.45</b> | <b>\$15.32</b> |
| <b>DPS</b>                | \$1.24 | \$1.60 | \$2.08 | \$2.96 | \$3.00 | \$3.00 | \$3.04  | \$3.20  | \$3.56  | \$4.04  | <b>\$4.08</b>  | <b>\$5.46</b>  |
| <b>Shares<sup>1</sup></b> | 199.0  | 195.0  | 191.0  | 191.0  | 195.0  | 196.0  | 191.0   | 185.0   | 183.0   | 179.9   | <b>176.0</b>   | <b>155.0</b>   |

Constellation Brands has set together an impressive record in the last decade, growing earnings-per-share by 10.9% per year. However, EPS growth has decreased to 8.6% over the past five years. In 2020, performance declined due to the COVID-19 pandemic, but the company subsequently recovered and continues to report strong financial results. We are forecasting 6% annual EPS growth over the intermediate term.

In a highly competitive U.S. beer, wine, and spirits market, Constellation Brands has differentiated itself with a focus on what the company describes as “premiumization” trends. This means the company is pursuing growth in the high-end of the beer, wine, and spirits categories.

In 2023, Constellation Brands divested its craft beers business, including Funky Buddha and Four Corners, to focus on its core portfolio. And in January 2025, it divested its SVEDKA Vodka business.

<sup>1</sup> In millions.

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Constellation is expecting to invest \$2 billion between fiscal 2026 and fiscal 2028 on expanding capacity in Mexico. These investments will support future growth for the company's high-end Mexican beer portfolio.

Share repurchases also aided EPS growth over the long term. Furthermore, it has recently approved a new \$4 billion share repurchase authorization for FY26 to FY28. In management's medium-term outlook, it expects an outstanding share count of approximately 166 million shares by FY 2028.

## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 23.6 | 23.3 | 22.7 | 22.2 | 21.1 | 18.4 | 22.7 | 21.2 | 20.0 | 18.1 | 13.7 | 18.0 |
| Avg. Yld. | 1.0% | 1.1% | 1.4% | 1.6% | 1.6% | 1.3% | 1.3% | 1.3% | 1.4% | 1.5% | 2.6% | 2.0% |

From 2021 through 2025, shares of Constellation Brands traded hands on average at 20.1 times earnings. We are using 18.0 times earnings as a fair value multiple. With shares presently trading at 13.7 times our earnings forecast, this implies the potential for a meaningful valuation tailwind.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 23%  | 24%  | 24%  | 32%  | 33%  | 30%  | 30%  | 30%  | 30%  | 29%  | 36%  | 36%  |

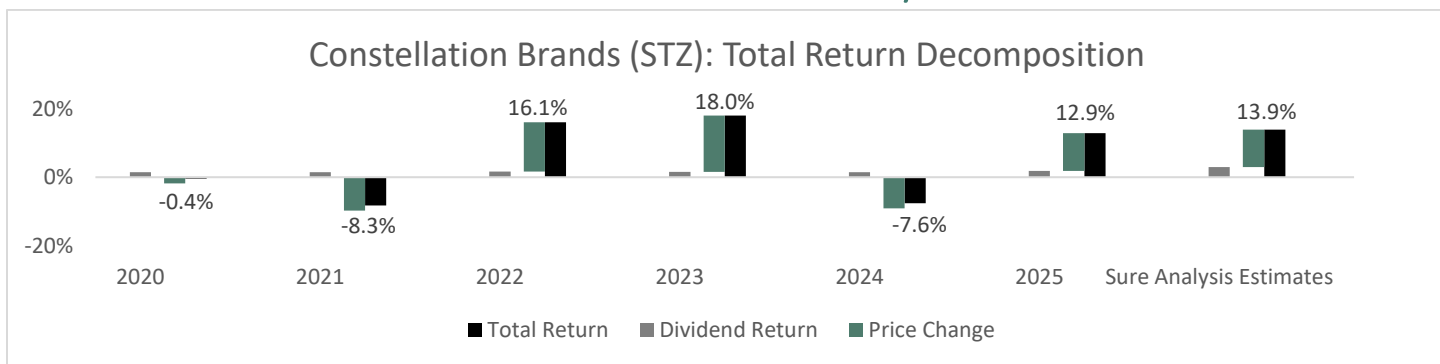
Constellation Brands has several competitive advantages. Its long list of strong brands gives the company pricing power. Its strong distributor network provides an effective route-to-market for the company's strategy in premium categories. Another benefit of Constellation Brands' business is that it can withstand downturns very well. Alcoholic beverages are generally resistant to recessions. During the Great Recession, Constellation Brands reported earnings-per-share of \$1.68, \$1.44, \$1.60, and \$1.91 during the 2006 through 2009 stretch. Results improved in 2021 and 2022 as well following the COVID pandemic.

As of the most recent report, Constellation Brands held \$152 million in cash and cash equivalents, \$2.9 billion in current assets (47% of which was inventory) and \$21.7 billion in total assets against \$2.2 billion in current liabilities and \$13.7 billion in total liabilities. Long-term debt stood at \$10.3 billion. Constellation maintained its comparable net leverage ratio at 3.0X, which is in line with its target of 3.0X.

## Final Thoughts & Recommendation

Constellation Brands' share price has suffered in the trailing one year, declining by 14%. The company has been restructuring its portfolio to focus on its high-end brands while divesting its non-core brands. And Constellation is investing heavily in brewery expansions over the next few years to drive growth. We are forecasting 13.9% total return potential stemming from 6.0% EPS growth, a 2.6% starting dividend yield, and a potential valuation tailwind. Constellation Brands earns a hold rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 6,548 | 7,321 | 7,580 | 8,116 | 8,344 | 8,615 | 8,821 | 9,453 | 9,962 | 10210 |
| Gross Profit     | 2,942 | 3,519 | 3,813 | 4,080 | 4,152 | 4,466 | 4,707 | 4,769 | 5,018 | 5,315 |
| Gross Margin     | 44.9% | 48.1% | 50.3% | 50.3% | 49.8% | 51.8% | 53.4% | 50.4% | 50.4% | 52.1% |
| SG&A Exp.        | 1,177 | 1,392 | 1,533 | 1,668 | 1,622 | 1,665 | 1,711 | 1,926 | 1,848 | 1,950 |
| D&A Exp.         | 180   | 238   | 294   | 333   | 327   | 294   | 337   | 384   | 428   | 446   |
| Operating Profit | 1,765 | 2,127 | 2,280 | 2,412 | 2,530 | 2,801 | 2,996 | 2,843 | 3,170 | 3,365 |
| Operating Margin | 27.0% | 29.0% | 30.1% | 29.7% | 30.3% | 32.5% | 34.0% | 30.1% | 31.8% | 33.0% |
| Net Profit       | 1,055 | 1,529 | 2,303 | 3,436 | -12   | 1,998 | -40   | -71   | 1,727 | -81   |
| Net Margin       | 16.1% | 20.9% | 30.4% | 42.3% | -0.1% | 23.2% | -0.5% | -0.8% | 17.3% | -0.8% |
| Free Cash Flow   | 522   | 789   | 874   | 1,360 | 1,825 | 1,942 | 1,679 | 1,722 | 1,511 | 1,938 |
| Income Tax       | 441   | 550   | 23    | 686   | -967  | 511   | 309   | 422   | 457   | -52   |

## Balance Sheet Metrics

| Year                 | 2016  | 2017  | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   |
|----------------------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets         | 16965 | 18602 | 20,539 | 29,232 | 27,323 | 27,105 | 25,856 | 24,660 | 25,690 | 21,650 |
| Cash & Equivalents   | 83    | 177   | 90     | 94     | 81     | 461    | 199    | 134    | 152    | 68     |
| Accounts Receivable  | 733   | 737   | 776    | 847    | 865    | 785    | 899    | 902    | 833    | 737    |
| Inventories          | 1,852 | 1,955 | 2,084  | 2,130  | 1,374  | 1291   | 1,573  | 1,899  | 2,078  | 1,437  |
| Goodwill & Int. Ass. | 10542 | 11298 | 11,388 | 11,287 | 10,476 | 10,526 | 10,618 | 10,650 | 10,710 | 7,659  |
| Total Liabilities    | 10273 | 11718 | 12,547 | 16,394 | 14,849 | 13,176 | 13,808 | 15,930 | 15,630 | 14,520 |
| Accounts Payable     | 429   | 560   | 592    | 617    | 558    | 460    | 899    | 942    | 1,107  | 940    |
| Long-Term Debt       | 8,081 | 9,238 | 10,187 | 13,617 | 12,185 | 10,442 | 10,417 | 12,460 | 11,880 | 11,500 |
| Shareholder's Equity | 6,560 | 6,891 | 7,975  | 12,551 | 12,132 | 13,599 | 11,732 | 8,414  | 9,743  | 6,882  |
| LTD/E Ratio          | 1.23  | 1.34  | 1.28   | 1.08   | 1.00   | 0.77   | 0.89   | 1.48   | 1.22   | 1.67   |

## Profitability & Per Share Metrics

| Year             | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 6.6%  | 8.6%  | 11.8% | 13.8% | 0.0%  | 7.3%  | -0.2% | -0.3% | 6.9%  | -0.3% |
| Return on Equity | 17.1% | 22.7% | 31.0% | 33.5% | -0.1% | 15.5% | -0.3% | -0.7% | 18.4% | -1.0% |
| ROIC             | 7.5%  | 9.9%  | 13.4% | 15.4% | 0.0%  | 8.2%  | -0.2% | -0.3% | 8.0%  | -0.4% |
| Shares Out.      | 199   | 195   | 191   | 191   | 195   | 196   | 191   | 193   | 184   | 181   |
| Revenue/Share    | 32.13 | 35.87 | 37.76 | 41.51 | 43.54 | 44.11 | 46.27 | 49.09 | 54.15 | 56.25 |
| FCF/Share        | 1.80  | 2.56  | 3.86  | 4.35  | 6.96  | 9.52  | 9.94  | 8.80  | 8.21  | 10.68 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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