



# AptarGroup Inc. (ATR)

Updated March 7<sup>th</sup>, 2026 by Felix Martinez

## Key Metrics

|                             |       |                                             |           |                                  |          |
|-----------------------------|-------|---------------------------------------------|-----------|----------------------------------|----------|
| <b>Current Price:</b>       | \$132 | <b>5 Year Annual Expected Total Return:</b> | 4.6%      | <b>Market Cap:</b>               | \$8.5 B  |
| <b>Fair Value Price:</b>    | \$110 | <b>5 Year Growth Estimate:</b>              | 7.0%      | <b>Ex-Dividend Date:</b>         | 02/04/26 |
| <b>% Fair Value:</b>        | 120%  | <b>5 Year Valuation Multiple Estimate:</b>  | -3.6%     | <b>Dividend Payment Date:</b>    | 02/25/26 |
| <b>Dividend Yield:</b>      | 1.5%  | <b>5 Year Price Target</b>                  | \$154     | <b>Years Of Dividend Growth:</b> | 32       |
| <b>Dividend Risk Score:</b> | B     | <b>Sector:</b>                              | Materials | <b>Rating:</b>                   | Hold     |

## Overview & Current Events

AptarGroup Inc. (ATR) began trading as an independent company in 1993 and is now one of the leading businesses in the global dispensing systems industry. With a market capitalization of approximately \$8.5 billion, The company has over 13,000 employees in 20 countries and produced \$3.8 billion in revenue in 2025. The company is divided into three business segments: "Beauty + Home," "Food + Beverage," and "Pharma."

The company reported fourth-quarter results for Fiscal Year 2025 on February 5<sup>th</sup>, 2026. The company reported strong Q4 2025 revenue of \$962.7 million, up 14% year-over-year, while adjusted EPS reached \$1.25, slightly beating expectations. Core sales increased 5%, with growth across all three segments. Pharma revenue rose 10%, supported by strong demand for injectables and nasal drug-delivery technologies, while Beauty sales surged 24% with 10% core growth driven by fragrance and personal-care dispensing systems. Closures revenue increased 5%, though profitability declined as the adjusted EBITDA margin fell to 19.8% from 23.0% due to product mix and higher production costs.

For the full year 2025, Aptar generated \$3.78 billion in revenue, up 5%, with net income of \$392 million and EPS of \$5.89, a 7% increase year-over-year. Core sales grew 2%, led by Pharma (+3%), Beauty (+2%), and Closures (+1%). Operating cash flow totaled \$570 million, producing \$303 million in free cash flow. The company also returned significant capital to shareholders, distributing \$486 million through dividends and share repurchases, while maintaining a strong balance sheet with \$410 million in cash and a leverage ratio of 1.38.

Looking ahead, Aptar expects continued growth in Pharma, particularly in injectables, systemic nasal drug delivery, and consumer healthcare solutions, while Beauty demand, especially prestige fragrance, shows early signs of improvement. The company projects Q1 2026 adjusted EPS of \$1.13–\$1.21 and plans \$260–\$280 million in capital investments in 2026, supported by productivity improvements, innovation, and a strong balance sheet that enables continued shareholder returns.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026          | 2031          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$3.13 | \$3.40 | \$4.00 | \$3.95 | \$3.64 | \$3.88 | \$3.79 | \$4.78 | \$5.64 | \$5.74 | <b>\$5.50</b> | <b>\$7.71</b> |
| <b>DPS</b>                | \$1.22 | \$1.28 | \$1.32 | \$1.42 | \$1.44 | \$1.50 | \$1.52 | \$1.58 | \$1.72 | \$1.83 | <b>\$1.96</b> | <b>\$2.38</b> |
| <b>Shares<sup>1</sup></b> | 62.2   | 61.9   | 62.9   | 66.0   | 67.0   | 67.7   | 66.7   | 66.9   | 67.7   | 66.7   | <b>66.7</b>   | <b>65.0</b>   |

AptarGroup's growth strategy encompasses both organic expansion and strategic acquisitions, with a noteworthy \$528 million investment in acquisitions during 2018, poised to fuel substantial future growth. While the company historically employed cash or debt for share buybacks resulting in a modest annual decrease in shares, recent years have shown an increase in total shares. The Pharma segment, constituting a third of sales but contributing two-thirds of EBITDA, stands out as the company's profit leader and primary growth driver, despite challenges posed by currency fluctuations and tax changes. Anticipated are 7.0% annual earnings and 4.0% dividend growth over the next five years, reflecting a moderate slowdown from historical dividend growth rates of 4.6% over a decade and a 4.3% five-year dividend CAGR.

<sup>1</sup> Share count is in millions.

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## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026        | 2031         |
|-----------|------|------|------|------|------|------|------|------|------|------|-------------|--------------|
| Avg. P/E  | 21.6 | 23.9 | 24.1 | 32.1 | 29.3 | 37.6 | 31.6 | 29.0 | 25.9 | 21.4 | <b>24.0</b> | <b>20.00</b> |
| Avg. Yld. | 1.7% | 1.6% | 1.6% | 1.4% | 1.2% | 1.1% | 1.2% | 1.4% | 1.3% | 1.5% | <b>1.5%</b> | <b>1.5%</b>  |

AptarGroup currently trades for a valuation of 24x earnings, which we consider high for a company with low growth. The security looks fairly valued compared to its 10-year average of 27.6 times earnings. Additionally, the dividend yield is slightly higher with its ten-year average of 1.4%.

From this point, there is more potential for a valuation reduction rather than valuation expansion over the next five years, in our view. We believe that a valuation of 20x earnings, modestly below its 10-year average, is fair given the company's moderate expected growth potential.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026       | 2031       |
|--------|------|------|------|------|------|------|------|------|------|------|------------|------------|
| Payout | 39%  | 38%  | 33%  | 36%  | 40%  | 39%  | 40%  | 33%  | 30%  | 32%  | <b>36%</b> | <b>31%</b> |

AptarGroup has over 5,000 customers, with no customer accounting for more than 6% of sales. Additionally, three-quarters of sales come from outside the United States, with more than half of sales coming from Europe. The company has various patents and trademarks to protect its designs. However, it faces stiff competition and has historically achieved returns on invested capital marginally higher than its weighted average capital cost. However, the Pharma segment enjoys high switching costs due to regulatory certification and has higher profit margins.

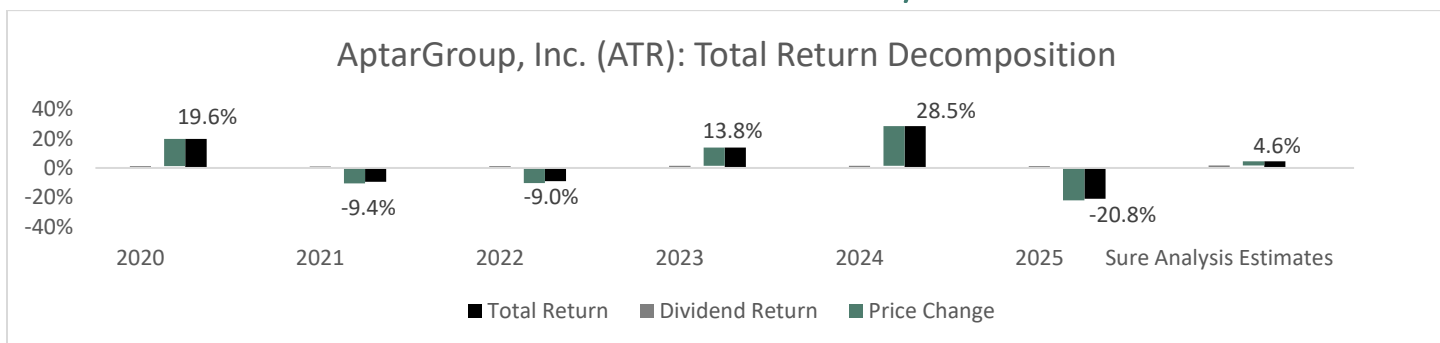
AptarGroup has paid growing dividends for 32 consecutive years and maintains a low payout ratio. The company was only mildly affected by the previous recession, as it remained profitable and quickly recovered to all-time high sales and earnings in 2010. Its products across all three business segments are not very cyclical.

The company has nearly doubled its long-term debt over the past four years, but its interest coverage ratio remains healthy at over 10.3x. Also, the company has a debt-to-equity ratio of 0.5x which is really good. AptarGroup makes substantial use of leverage, although its consistent earnings should allow it to support that leverage safely.

## Final Thoughts & Recommendation

In our view, AptarGroup is a durable company with a long history of growing dividends. However, the valuation is higher than its historical average and what we consider fair for its growth outlook. The company's sizeable foreign exposure is both a source of opportunity and a risk. We rate AptarGroup as a Hold now due to its low expected total returns of 4.6% per year for the next five years.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 2317  | 2331  | 2469  | 2765  | 2860  | 2929  | 3227  | 3322  | 3487  | 3583  |
| Gross Profit     | 814   | 835   | 866   | 952   | 1041  | 1087  | 1157  | 1164  | 1263  | 1356  |
| Gross Margin     | 35.2% | 35.8% | 35.1% | 34.4% | 36.4% | 37.1% | 35.8% | 35.0% | 36.2% | 37.8% |
| SG&A Exp.        | 351   | 366   | 387   | 430   | 455   | 500   | 551   | 544   | 566   | 582   |
| D&A Exp.         | 139   | 155   | 153   | 172   | 195   | 220   | 235   | 234   | 249   | 264   |
| Operating Profit | 324   | 314   | 326   | 350   | 392   | 366   | 371   | 386   | 449   | 510   |
| Operating Margin | 14.0% | 13.5% | 13.2% | 12.7% | 13.7% | 12.5% | 11.5% | 11.6% | 12.9% | 14.2% |
| Net Profit       | 199   | 206   | 220   | 195   | 242   | 214   | 244   | 239   | 284   | 375   |
| Net Margin       | 8.6%  | 8.8%  | 8.9%  | 7.0%  | 8.5%  | 7.3%  | 7.6%  | 7.2%  | 8.1%  | 10.5% |
| Free Cash Flow   | 174   | 194   | 168   | 102   | 267   | 318   | 56    | 163   | 257   | 349   |
| Income Tax       | 95    | 75    | 75    | 71    | 100   | 87    | 78    | 95    | 91    | 96    |

## Balance Sheet Metrics

| Year                 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|----------------------|------|------|------|------|------|------|------|------|------|------|
| Total Assets         | 2437 | 2607 | 3138 | 3378 | 3562 | 3990 | 4141 | 4203 | 4452 | 4432 |
| Cash & Equivalents   | 490  | 466  | 713  | 262  | 242  | 300  | 123  | 142  | 224  | 224  |
| Accounts Receivable  | 392  | 433  | 510  | 570  | 562  | 573  | 671  | 677  | 678  | 658  |
| Inventories          | 295  | 297  | 337  | 381  | 376  | 379  | 441  | 487  | 513  | 462  |
| Goodwill & Int. Ass. | 342  | 502  | 539  | 967  | 1055 | 1243 | 1337 | 1261 | 1247 | 1191 |
| Total Liabilities    | 1287 | 1433 | 1826 | 1955 | 1990 | 2139 | 2157 | 2135 | 2131 | 1946 |
| Accounts Payable     | 115  | 116  | 154  | 165  | 193  | 244  | 285  | 320  | 329  | 296  |
| Long-Term Debt       | 818  | 947  | 1257 | 1290 | 1196 | 1173 | 1193 | 1175 | 1139 | 1026 |
| Shareholder's Equity | 1149 | 1174 | 1312 | 1423 | 1572 | 1850 | 1969 | 2054 | 2307 | 2472 |
| D/E Ratio            | 0.71 | 0.81 | 0.96 | 0.91 | 0.76 | 0.63 | 0.61 | 0.57 | 0.49 | 0.42 |

## Profitability & Per Share Metrics

| Year             | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 8.2%  | 8.2%  | 7.7%  | 6.0%  | 7.0%  | 5.7%  | 6.0%  | 5.7%  | 6.6%  | 8.4%  |
| Return on Equity | 17.7% | 17.7% | 17.7% | 14.2% | 16.2% | 12.5% | 12.8% | 11.9% | 13.0% | 15.6% |
| ROIC             | 10.2% | 10.1% | 9.4%  | 7.4%  | 8.8%  | 7.4%  | 7.9%  | 7.4%  | 8.5%  | 10.7% |
| Shares Out.      | 62.5  | 62.2  | 61.9  | 62.9  | 66.0  | 67.0  | 67.7  | 66.7  | 66.9  | 67.7  |
| Revenue/Share    | 35.93 | 35.94 | 38.23 | 42.56 | 43.23 | 43.95 | 47.68 | 49.79 | 52.13 | 52.93 |
| FCF/Share        | 2.70  | 2.99  | 2.60  | 1.57  | 4.04  | 4.77  | 0.82  | 2.44  | 3.84  | 5.16  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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