



Enterprise Financial Services Corp (EFSC)

Updated April 28th, 2026 by Quinn Mohammed

Key Metrics

Current Price:	\$60	5 Year CAGR Estimate:	8.3%	Market Cap:	\$2.2 B
Fair Value Price:	\$61	5 Year Growth Estimate:	6.0%	Ex-Dividend Date¹:	06/15/2026
% Fair Value:	98%	5 Year Valuation Multiple Estimate:	0.5%	Dividend Payment Date¹:	06/30/2026
Dividend Yield:	2.1%	5 Year Price Target	\$82	Years Of Dividend Growth:	13
Dividend Risk Score:	B	Sector:	Financials	Rating:	Buy

Overview & Current Events

Enterprise Financial Services Corp (EFSC) is a financial services holding company in the U.S. Its primary subsidiary is Enterprise Bank & Trust, a full-service financial institution, which provides banking and wealth management services to corporations and individuals. Enterprise Financial was founded in 1988 and trades on the NASDAQ. It has a market capitalization of \$2.2 billion and is headquartered in Clayton, Missouri. It operates primarily in Arizona, California, Florida, Kansas, Missouri, Nevada, and New Mexico.

On April 22nd, 2026, Enterprise Financial declared a 3.3% increase to its quarterly dividend, now \$0.34 per share. Enterprise has raised its dividend for thirteen consecutive years.

Enterprise Financial reported first quarter 2026 results on April 22nd, 2026. Total loans increased 3.5% year-over-year to \$11.7 billion, and deposits rose 11% to \$14.5 billion. Net income amounted to \$49.4 million in the first quarter, a 1.2% decrease from the prior year. EPS of \$1.30 was a 1% decrease from \$1.31 in Q1 2025.

Enterprise socked away \$7.2 million of provision for credit losses in the quarter, higher than the prior year when it reported \$5.2 million. Annualized net charge-offs were 0.15% of average loans, a deterioration from the first quarter of 2025. Net interest margin was 4.28%, up thirteen basis points from 4.15% in 1Q25. For the quarter, Enterprise's adjusted return on average assets was 1.16% while its return on average common equity was 9.84%. Book value per share rose 10% to \$53.31 from \$48.64 a year ago.

For 2026, management still expects mid-single-digit balance sheet growth and 4.2% net interest margin.

Growth on a Per-Share Basis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
EPS	\$2.41	\$2.07	\$3.83	\$3.55	\$2.76	\$3.86	\$5.31	\$5.07	\$4.83	\$5.31	\$5.56	\$7.44
DPS	\$0.41	\$0.44	\$0.47	\$0.62	\$0.72	\$0.75	\$0.90	\$1.00	\$1.06	\$1.22	\$1.24	\$1.66
Shares²	20.3	23.2	23.3	26.2	27.0	34.5	37.5	37.5	37.0	37.0	36.5	38.0

Enterprise Financial's average annual EPS growth rates over the past decade and half-decade have been 9.2% and 14.0%, respectively. These results were supported by Enterprise's strong track record of expanding its loan and deposit portfolios, sporting 10-year CAGRs of 16.6% and 17.4% through 2023, respectively.

Continuing to grow its loan, deposit, and investment portfolios, as well as improving the quality of its assets, combined with acquisitions, should enable the company to achieve 6.0% annual EPS growth over the next five years.

Enterprise considers the Midwest to be its most stable market region where it has its greatest foothold, with the southwest and the west representing its growth markets, particularly California, Arizona, Nevada, and Texas.

Acquisitions have been a core component to Enterprise's growth model. It acquired Trinity Capital Corporation (with \$1.2B in assets) in 2019, as well as Seacoast Commerce Banc Holdings (\$1.3B in assets) and First Choice Bancorp (\$91M in assets) in 2020 and 2021, respectively. Furthermore, in October 2025, it completed the acquisition of twelve banking offices from First Interstate BancSystem, ten of which were in Arizona and two in Kansas.

¹ Estimate

² In millions

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The company's dividend has increased at a higher rate than its EPS, with a 9-year and 5-year CAGR of 12.9% and 11.1%, respectively. Dividend growth has been slowing, and we expect it to slow further as the payout ratio has risen, and EPS growth tapers off from its historically high rate.

Valuation Analysis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	Now	2031
Avg. P/E	14.6	17.5	19.6	11.9	10.3	13.9	11.0	7.8	9.8	10.5	10.8	11.0
Avg. Yld.	1.1%	1.0%	0.9%	1.3%	2.1%	1.6%	1.7%	2.3%	2.2%	2.0%	2.1%	2.0%

Enterprise's average PE ratios over the previous ten and five years have been 12.7 and 10.6, respectively. Its current PE ratio of 10.8 is near its average PE ratio, and our fair value estimate of 11.0. If the company's valuation were to rise to our estimate of fair value, the stock would enjoy a 0.5% annualized valuation tailwind.

We are forecasting dividend growth of 6% in the intermediate term, lower than it's grown in recent years, as the payout ratio now consumes nearly a fourth of earnings. Enterprise has paid an average dividend yield of 1.6% and 2.0% over the last ten and five years. Given the stock now yields 2.1%, it could be considered slightly undervalued on this basis.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
Payout	17%	21%	12%	17%	26%	19%	17%	20%	22%	23%	22%	22%

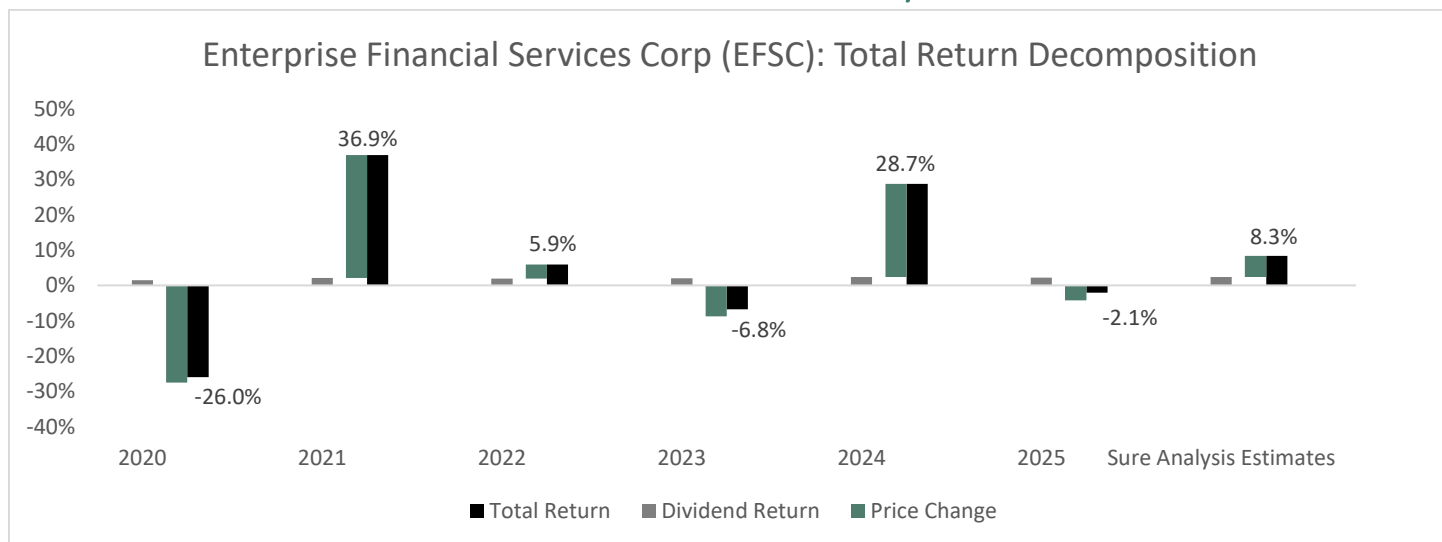
Enterprise Financial was not among the many banks in the U.S. to cut their dividends during the Great Recession. From 2007 through 2014, Enterprise Financial continued to pay a \$0.525 quarterly dividend. However, since 2015, Enterprise has increased its dividend every year. During the pandemic, Enterprise's EPS declined 22%, but the bank remained highly profitable, and its dividend was under no threat, as its payout ratio remained manageable at only one fourth of earnings.

We don't see Enterprise Financial boasting any strong competitive advantage over its peers in the regional banking industry, as banking services are essentially commoditized. Still, the company is backed by strong management, with the team averaging 15 years of tenure and 24 years of industry experience.

Final Thoughts & Recommendation

The share price of EFSC has increased 15% in the last one-year period, underperforming the 31% increase of the S&P 500 Index. Enterprise Financial could offer an 8.3% average annual return over the next five years, stemming from 6.0% annual EPS growth, its 2.1% dividend, and 0.5% multiple expansion. Enterprise Financial maintains its buy rating.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Revenue	165	212	230	284	319	407	495	550	540	1,002
SG&A Exp.	58	68	72	96	96	131	154	178	182	
D&A Exp.	3	6	6	11	12	14	14	11		
Net Profit	49	48	89	93	74	133	203	194	185	201
Net Margin	29.7%	22.8%	38.7%	32.6%	23.3%	32.7%	41.0%	35.3%	34.3%	20.1%
Free Cash Flow	80	43	106	86	133	158	215	262		
Income Tax	26	38	15	23	18	36	56	52	46	82

Balance Sheet Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Total Assets	4,081	5,289	5,646	7,334	9,752	13,537	13,054	14,519	15600	17,300
Cash & Equivalents	199	155	198	168	544	2,027	298	434	766	208
Goodwill & Int.	32	128	126	236	284	387	382	377	374	438
Total Liab.	3,694	4,741	5,042	6,467	8,673	12,008	11,532	12,803	13770	15,260
Long-Term Debt	383	291	190	398	284	228	309	204	437	481
Total Equity	387	549	604	867	1,079	1,457	1,450	1,644	1752	1,967
LTD/E Ratio	0.99	0.53	0.31	0.46	0.26	0.15	0.20	0.12	0.24	0.24

Profitability & Per Share Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Return on Assets	1.3%	1.0%	1.6%	1.4%	0.9%	1.1%	1.5%	1.4%	1.2%	1.2%
Return on Equity	13.2%	10.3%	15.5%	12.6%	7.6%	10.2%	13.3%	12.0%	10.5%	10.4%
ROIC	7.6%	6.0%	10.9%	9.0%	5.7%	8.5%	11.3%	10.3%	8.9%	8.4%
Shares Out.	20.3	23.2	23.3	26.2	27.0	34.5	37.5	37.5	37.6	37.24
Revenue/Share	8.11	9.11	9.89	10.87	11.82	11.79	13.20	14.67	14.37	26.89
FCF/Share	3.94	1.86	4.54	3.29	4.94	4.58	5.73	6.98		0

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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