Mullen Group Ltd. (MLLGF)

Updated April 27th, 2026, by Nikolaos Sismanis

Key Metrics

Current Price:	$14.52	**5 Year Annual Expected Total Return:**	2.3%	**Market Cap:**	$1.40 B
Fair Value Price:	$11.16	**5 Year Growth Estimate:**	3.0%	**Ex-Dividend Date:**	04/30/2026
% Fair Value:	130%	**5 Year Valuation Multiple Estimate:**	-5.1%	**Dividend Payment Date:**	05/15/2026
Dividend Yield:	4.3%	**5 Year Price Target**	$12.94	**Years Of Dividend Growth:**	4[1]
Dividend Risk Score:	F	**Sector:**	Industrials	**Rating:**	Hold

Overview & Current Events

Mullen Group is a Canadian logistics and transportation company running one of the largest networks of independently managed business units in the country. Through its decentralized model, the company delivers services across four main segments: Less-Than-Truckload (LTL), Logistics & Warehousing (L&W), Specialized & Industrial Services (S&I), and U.S. & International Logistics (US 3PL). These units collectively offer final-mile delivery, full truckload, intermodal, warehousing, transload, fluid hauling, environmental services, and third-party logistics.

The company runs a broad, asset-heavy platform with 8,000+ employees, 4,500+ power units, and significant real estate across Canada. Its LTL and logistics units focus on high-frequency urban freight, industrial services support oil & gas, construction, and infrastructure, and its U.S. 3PL business operates an asset-light, tech-enabled brokerage model. The company pays dividends on a monthly basis. It reports its financials in CAD. All figures in this report have been converted to USD unless otherwise noted. The stock trades at a market cap of $1.40 billion.

On April 23rd, 2026, Mullen Group reported its Q1 results for the period ending March 31st, 2026. Revenue reached a record $399.8 million, up 10.2% year over year. This growth was driven primarily by recent acquisitions, most notably the Cole Group, and robust growth in Logistics & Warehousing and U.S. & International Logistics. This was partially offset by a decline in Specialized & Industrial Services following the completion of non-recurring 2025 projects, as well as lower LTL revenue resulting from severe winter weather and the strategic "demarketing" of specific customers

EPS rose to $0.16 from $0.15 last year, driven by a shift toward margin expansion, AI-led efficiency gains, and disciplined cost controls amid weak growth and fuel price volatility. For FY2026, we see EPS of $0.93.

Growth on a Per-Share Basis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
EPS	$0.39	$0.50	($0.31)	$0.53	$0.50	$0.59	$1.20	$1.10	$0.85	$0.74	***$0.93***	***$1.08***
DPS	$0.42	$0.29	$0.44	$0.46	$0.26	$0.38	$0.50	$0.54	$0.54	$0.61	***$0.62***	***$0.72***
Shares[2]	99.2	103.7	104.3	104.8	100.6	96.1	102.4	99.1	97.2	96.3	***95.9***	***80.0***

Mullen's EPS has been cyclical but generally upward-trending over the past decade, reflecting shifts in freight demand, cost control efforts, and M&A. From 2016 to 2018, EPS was volatile and modest, impacted by rather weak energy-sector exposure and impairments (particularly in 2018, when a non-cash goodwill write-down drove a net loss). From there, Mullen shifted its capital allocation strategy more aggressively toward logistics and diversified services, improving the stability of earnings.

Specifically, from 2019 through 2021, EPS hovered around $0.50–$0.60, despite the pandemic. The company managed through COVID-19 with prudent cost control and wage subsidies, while pivoting further into LTL and final-mile services, which outperformed during lockdowns. In 2022, EPS skyrocketed to $1.20, the highest in the decade, driven by record revenue, strong freight markets, and operating leverage across its platform. The following year saw a modest decline as cost inflation, softer volumes, and higher interest costs pressured margins. In 2024, EPS fell further amid freight

[1] In local currency (CAD)

[2] Share count is in millions.

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normalization and weakness in the industrial services segment due to project delays and pricing pressure. In 2025, EPS declined again to $0.74, reflecting tougher pricing, lower margins in key segments, and acquisition integration costs, partly offset by record revenues and strong contributions from recent acquisitions.

Moving forward, we believe Mullen can grow its EPS at a CAGR of 3%. We have applied the same rate to the monthly dividend, which the company has increased for 4 consecutive years.

Valuation Analysis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	Now	2031
Avg. P/E	---	---	---	---	---	20.9	7.7	8.8	12.2	13.6	***15.6***	***12.0***
Avg. Yld.	---	---	---	---	---	3.1%	5.4%	5.6%	5.2%	6.0%	***4.3%***	***5.6%***

Mullen Group has historically traded at a discount to broader transportation and logistics peers, especially in asset-light or U.S.-based markets. The elevated multiple in 2021 reflected post-pandemic optimism and EPS growth expectations, but multiples normalized quickly as the market priced in softer freight conditions and economic uncertainty. Today, we believe shares are overvalued at their current levels. We have set our fair P/E ratio at 12 times, which we believe fits the company's investment case.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
Payout	108%	58%	---	87%	52%	64%	42%	49%	64%	82%	***67%***	***67%***

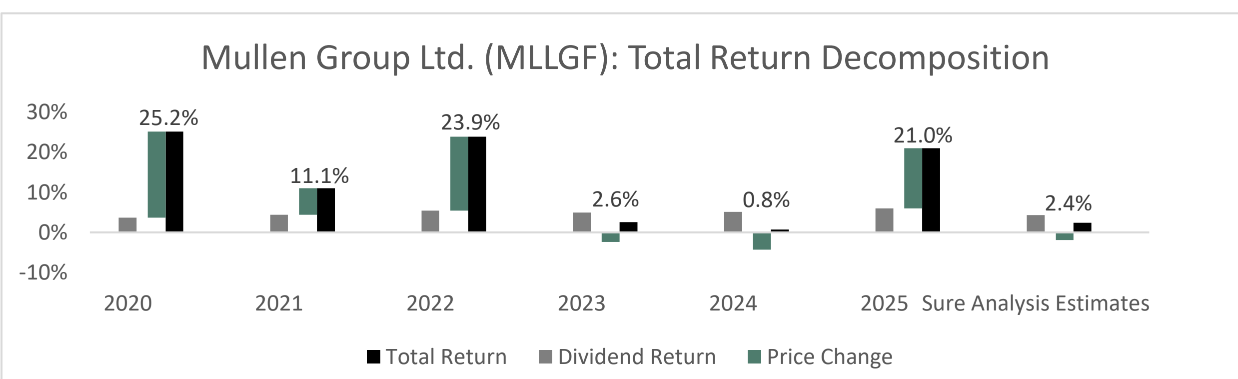
Mullen offers solid safety and quality characteristics, backed by a diversified business model spanning LTL, warehousing, specialized services, and U.S. logistics. The company operates a decentralized structure with strong local execution that is, in turn, supported by significant owned infrastructure and real estate. Its balance sheet is conservatively managed, and it maintains ample liquidity and long-term debt maturity spacing, adding to its financial resilience.

In terms of recession resiliency, performance has varied across cycles. During the COVID-19 pandemic, revenues actually grew as demand for essential logistics, final-mile, and supply chain services remained strong. Still, during the 2008–2009 crisis, revenue and EPS fell notably, particularly due to weakness in industrial and energy-related services. This highlights the dual nature of the model. While parts of the business are defensive, others are sensitive to capital spending and commodity cycles. Mullen's asset-heavy model may limit margin flexibility in downturns compared to asset-light peers.

Final Thoughts & Recommendation

Mullen offers stable cash flow and yield from a diversified logistics platform, with upside tied to industrial recovery and downside cushioned by essential freight exposure. We forecast annualized returns of 2.4% through 2031, to be driven by the dividend yield and our modest growth estimates, offset by a valuation headwind. We rate Mullen as a hold.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Revenue	782	878	973	963	869	1,178	1,537	1,477	1,451	1,527
Gross Profit	180	186	209	194	199	246	353	351	345	353
Gross Margin	23.0%	21.1%	21.5%	20.1%	22.9%	20.9%	23.0%	23.8%	23.8%	23.1%
SG&A Exp.	107	120	130	126	112	148	186	194	198	232
D&A Exp.	64	67	68	84	76	91	86	86	95	105
Operating Profit	72	66	78	67	87	98	167	157	147	128
Operating Margin	9.2%	7.5%	8.1%	7.0%	10.0%	8.3%	10.9%	10.6%	10.1%	8.4%
Net Profit	39	51	(34)	54	48	58	122	101	82	65
Net Margin	5.0%	5.8%	-3.5%	5.7%	5.5%	4.9%	7.9%	6.9%	5.6%	4.3%
Free Cash Flow	116	84	29	72	119	104	140	130	164	113
Income Tax	15	13	13	6	17	19	40	34	30	21

Balance Sheet Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Total Assets	1,389	1,392	1,208	1,339	1,347	1,507	1,471	1,539	1,625	1,875
Cash & Equivalents	200	107	3	60	83	-	6	2	88	106
Accounts Receivable	103	128	140	139	134	168	189	185	179	192
Inventories	22	24	25	25	24	28	31	36	32	33
Goodwill & Int. Ass.	278	321	232	243	249	359	343	345	339	467
Total Liabilities	677	605	549	636	644	810	754	804	917	1,043
Accounts Payable	21	23	24	23	23	43	40	42	38	52
Long-Term Debt	516	429	376	441	449	521	457	502	536	769
Shareholder’s Equity	712	787	659	703	703	697	717	735	709	832
LTD/E Ratio	0.72	0.55	0.57	0.63	0.64	0.75	0.64	0.68	0.76	0.92

Profitability & Per Share Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Return on Assets	2.9%	3.6%	-2.6%	4.3%	3.6%	4.0%	8.2%	6.7%	5.2%	3.7%
Return on Equity	6.1%	6.7%	-4.7%	8.0%	6.8%	8.3%	17.2%	13.9%	11.3%	8.5%
ROIC	3.3%	4.1%	-3.0%	5.0%	4.2%	4.9%	10.2%	8.4%	6.6%	4.3%
Shares Out.	99.2	103.7	104.3	104.8	100.6	96.1	102.4	99.1	97.2	96.3
Revenue/Share	7.88	8.48	9.33	9.19	8.64	12.26	15.01	14.91	14.93	15.85
FCF/Share	1.17	0.81	0.28	0.68	1.18	1.08	1.36	1.31	1.68	1.18

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.