



# Paychex, Inc (PAYX)

Updated March 30<sup>th</sup>, 2026, by Nathan Parsh

## Key Metrics

<b>Current Price:</b>	\$93	<b>5 Year Annual Expected Total Return:</b>	19.5%	<b>Market Cap:</b>	\$34 Billion
<b>Fair Value Price:</b>	\$138	<b>5 Year Growth Estimate:</b>	8.0%	<b>Ex-Dividend Date:</b>	05/12/26 <sup>1</sup>
<b>% Fair Value:</b>	68%	<b>5 Year Valuation Multiple Estimate:</b>	8.1%	<b>Dividend Payment Date:</b>	05/29/26 <sup>2</sup>
<b>Dividend Yield:</b>	4.6%	<b>5 Year Price Target</b>	\$202	<b>Years Of Dividend Growth:</b>	14
<b>Dividend Risk Score:</b>	D	<b>Sector:</b>	Industrials	<b>Rating:</b>	Hold

## Overview & Current Events

Paychex, Inc, which was incorporated in 1979, provides payroll accounting, benefits and human resource services to businesses that employ between 10 and 200 employees. Paychex provides services to more than 700,000 small and medium-sized businesses, primarily in the U.S. The company operates two segments: Management Solutions, which provides employers with payroll and retirement resources, and PEO & Insurance, which offers outsourced human resource services and insurance.

On April 14<sup>th</sup>, 2025, Paychex announced that it had finalized its \$4.1 billion purchase of Paycor.

On May 2<sup>nd</sup>, 2025, Paychex announced that it was increasing its quarterly dividend 10.2% to \$1.08 per share, extending the company's dividend growth streak to 14 years.

On March 25<sup>th</sup>, 2026, Paychex announced earnings results for the third quarter of fiscal year 2026 (the company's fiscal year ends May 31<sup>st</sup>). For the quarter, revenue grew 19.9% to \$1.81 billion, which was \$30 million ahead of estimates. Adjusted earnings-per-share of \$1.71 compared to \$1.49 in the prior year and was \$0.04 better than expected.

For the quarter, revenue for Management Solutions improved 23% to \$14 billion. Of this growth, 19% was from the addition of Paycor. As with prior periods, the company saw an increase in the number of clients served in Human Resources Solutions and growth in revenue per client. PEO & Insurance Solutions increased 9% to \$397.5 million. Once again, this segment saw growth in number of average employees per worksite and gains in insurance revenue. Interest on funds held for clients was up 33% to \$56.8 million. As of the end of the quarter, Paychex held \$1.74 billion in cash and equivalents against short-term and long-term borrowings, net of debt issuance costs, of \$5.0 billion. This is a large increase from prior periods, mostly due to the purchase of Paycor.

Paychex reaffirmed prior guidance for fiscal year 2026 as well. Revenue is still projected to grow 16.5% to 18.5% year-over-year for the fiscal year. Adjusted earnings-per-share is expected to be up 10% to 11% for the year, up from 9% to 11% and 8.5% to 10.5% previously.

## Growth on a Per-Share Basis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
<b>EPS</b>	\$2.09	\$2.25	\$2.45	\$2.84	\$3.00	\$3.04	\$3.77	\$4.27	\$4.72	\$4.98	<b>\$5.50</b>	<b>\$8.08</b>
<b>DPS</b>	\$1.68	\$1.84	\$2.18	\$2.24	\$2.48	\$2.52	\$2.77	\$3.26	\$3.65	\$4.02	<b>\$4.32</b>	<b>\$5.51</b>
<b>Shares<sup>3</sup></b>	360	359	359	359	359	360	361	362	362	362	<b>359</b>	<b>359</b>

Paychex saw a slight decline in earnings during the last recession. Considering that the company's revenue largely depends on the number of people on payrolls, Paychex did an admirable job suffering just a slight decline in earnings-per-share as unemployment reached high levels. As long as unemployment remains low, Paychex should see earnings continue to grow. If unemployment becomes elevated, it is possible that the company could experience a slight reduction in earnings based on how well the company navigated the last recession. Paychex grew earnings at a rate of

<sup>1</sup> Estimated ex-dividend date

<sup>2</sup> Estimated dividend payment date

<sup>3</sup> Share count in millions

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10.1% per year over the past decade. We reaffirm our expected EPS growth rate of 8% to better reflect the company's historical performance and recent business results.

## Valuation Analysis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	Now	2031
<b>Avg. P/E</b>	24.0	26.2	25.1	29.6	24.1	33.3	32.8	24.6	25.5	31.7	<b>16.9</b>	<b>25.0</b>
<b>Avg. Yld.</b>	3.4%	3.1%	3.3%	2.7%	3.4%	2.5%	2.2%	3.1%	3.0%	2.5%	<b>4.6%</b>	<b>2.7%</b>

Shares of Paychex have decreased \$21, or 18.4%, since our December 22<sup>nd</sup>, 2025 report. Based off estimates for earnings-per-share for the current fiscal year, the stock has a P/E ratio of 16.9. For context, shares of Paychex have an average P/E of ~28.0 over the last ten years. We reaffirm our target P/E of 25.0. If shares were to revert to this target by fiscal 2031, then valuation could add 8.1% to annual returns over this period.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

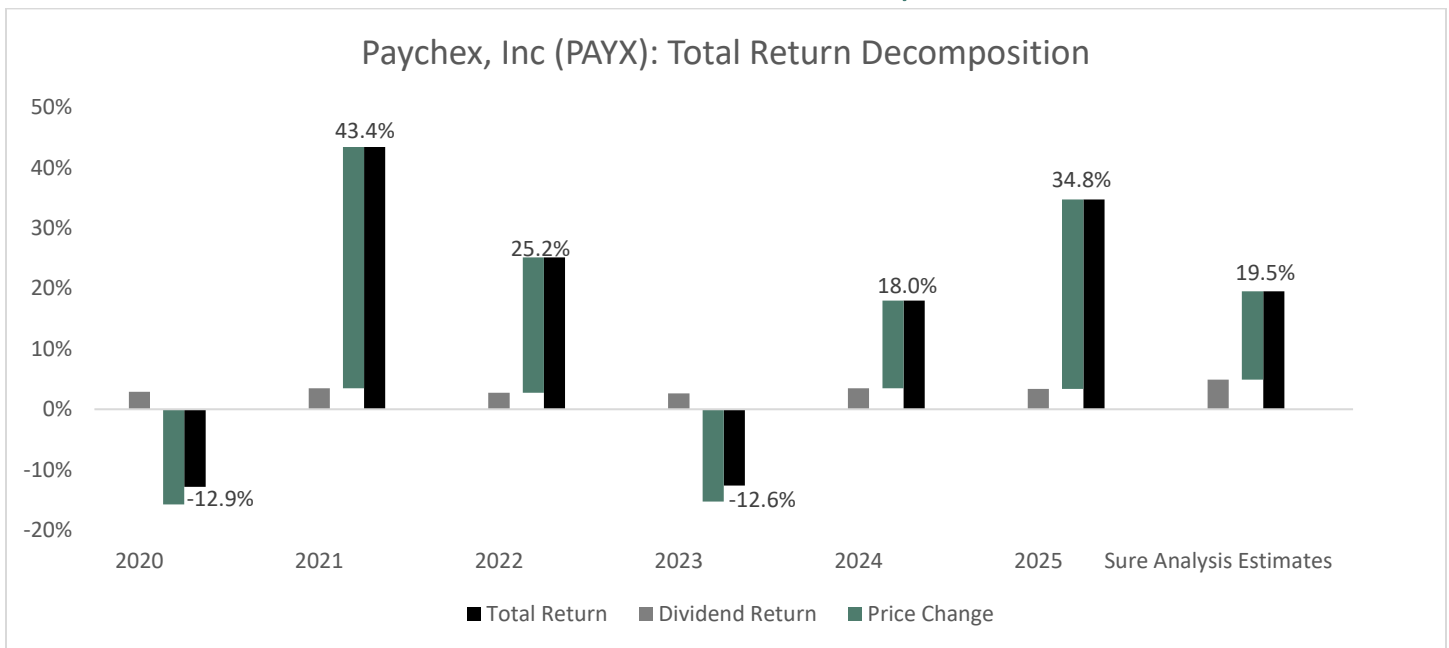
Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
<b>Payout</b>	80%	82%	82%	79%	83%	82%	73%	76%	77%	81%	<b>79%</b>	<b>68%</b>

Paychex was not immune to lower earnings numbers during the last recession. With that said, the company held up well given the circumstances. The company also posted growth during the Covid-19 pandemic. Paychex's primary competitive advantage is that it is a leading provider of payroll, account, benefits, and human resource services for small and medium sized companies. Another advantage is that Paychex has very little long-term debt on its balance sheet. This allows the company to access debt markets to fund acquisitions.

## Final Thoughts & Recommendation

Following third quarter results, Paychex is projected to offer a total annual return of 19.5% through fiscal 2031, up from 14.8% previously. Our projected return stems from an earnings growth rate of 8%, a starting yield of 4.6%, and a high single-digit contribution from multiple expansion. Paychex continues to see growth throughout its business and the addition of Paycor continues to act as a tailwind to results. We reaffirm our five-year price target of \$202 due to guidance but we continue to rate shares of Paychex as a hold due to a weak dividend risk score.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
<b>Revenue</b>	3,153	3,378	3,773	4,041	4,057	4,612	5,007	5,278	5,572	5,572
<b>Gross Profit</b>	2,234	2,360	2,595	2,760	2,786	3,255	3,554	3,799	4,031	4,031
<b>Gross Margin</b>	70.8%	69.9%	68.8%	68.3%	68.7%	70.6%	71.0%	72.0%	72.4%	72.4%
<b>SG&amp;A Exp.</b>	980	1,068	1,223	1,299	1,325	1,415	1,521	1,625	1,824	1,824
<b>D&amp;A Exp.</b>	127	138	182	210	192	192	177	177	210	210
<b>Operating Profit</b>	1,254	1,292	1,371	1,461	1,461	1,840	2,033	2,174	2,208	2,370
<b>Operating Margin</b>	39.8%	38.2%	36.3%	36.1%	36.0%	39.9%	40.6%	41.2%	39.6%	42.5%
<b>Net Profit</b>	826	994	1,034	1,098	1,098	1,393	1,557	1,690	1,657	1,657
<b>Net Margin</b>	26.2%	29.4%	27.4%	27.2%	27.1%	30.2%	31.1%	32.0%	29.7%	29.7%
<b>Free Cash Flow</b>	866	1,122	1,148	1,314	1,142	1,456	1,563	1,736	1,759	1,632
<b>Income Tax</b>	433	306	334	339	337	432	491	528	519	519

## Balance Sheet Metrics

Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
<b>Total Assets</b>	6,834	7,915	8,676	8,551	9,227	9,635	10,546	10,383	16,564	16,564
<b>Cash &amp; Equivalents</b>	185	358	674	905	995	370	1,222	1,469	1,629	1,711
<b>Accounts Receivable</b>	508	375	421	384	578	724	873	1,060	1,331	1,947
<b>Goodwill &amp; Int. Ass.</b>	715	955	2,182	2,122	2,097	2,056	2,021	2,077	6,461	6,461
<b>Total Liabilities</b>	4,878	5,559	6,057	5,769	6,279	6,550	7,053	6,582	12,436	12,436
<b>Accounts Payable</b>	57	74	76	79	89	106	85	104	130	130
<b>Long-Term Debt</b>	-	-	796	802	805	806	808	817	4,967	5,045
<b>Shareholder's Equity</b>	1,955	2,357	2,620	2,781	2,948	3,085	3,493	3,801	4,128	4,128
<b>LTD/E Ratio</b>	-	-	0.30	0.29	0.27	0.26	0.23	0.22	1.20	1.22

## Profitability & Per Share Metrics

Year	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
<b>Return on Assets</b>	12.4%	13.5%	12.5%	12.7%	12.3%	14.8%	15.4%	16.2%	12.3%	12.3%
<b>Return on Equity</b>	42.7%	46.1%	41.6%	40.7%	38.3%	46.2%	47.3%	46.3%	41.8%	41.8%
<b>ROIC</b>	42.7%	46.1%	35.8%	31.4%	29.9%	36.4%	38.0%	37.9%	24.2%	23.9%
<b>Shares Out.</b>	359	359	359	359	360	361	362	362	362	362
<b>Revenue/Share</b>	8.70	9.34	10.43	11.19	11.20	12.70	13.82	14.58	15.39	15.39
<b>FCF/Share</b>	2.39	3.10	3.17	3.64	3.15	4.01	4.31	4.80	4.86	4.51

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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