



# FS Bancorp (FSBW)

Updated July 22<sup>nd</sup>, 2026, by Nikolaos Sismanis

## Key Metrics

|                             |      |                                             |            |                                  |            |
|-----------------------------|------|---------------------------------------------|------------|----------------------------------|------------|
| <b>Current Price:</b>       | \$43 | <b>5 Year Annual Expected Total Return:</b> | 7.8%       | <b>Market Cap:</b>               | \$234 M    |
| <b>Fair Value Price:</b>    | \$44 | <b>5 Year Growth Estimate:</b>              | 5.0%       | <b>Ex-Dividend Date:</b>         | 07/07/2026 |
| <b>% Fair Value:</b>        | 98%  | <b>5 Year Valuation Multiple Estimate:</b>  | 0.4%       | <b>Dividend Payment Date:</b>    | 07/21/2026 |
| <b>Dividend Yield:</b>      | 2.7% | <b>5 Year Price Target</b>                  | \$56       | <b>Years Of Dividend Growth:</b> | 13         |
| <b>Dividend Risk Score:</b> | C    | <b>Sector:</b>                              | Financials | <b>Rating:</b>                   | Hold       |

## Overview & Current Events

FS Bancorp, founded in September 2011, is the holding company for 1st Security Bank, which converted from mutual to stock form in July 2012. The bank operates 27 full-service branches across Washington and Oregon, along with 13 loan production offices and a headquarters office that provides loans and deposit services. Its footprint spans the Puget Sound region as well as the Tri-Cities and Vancouver, Washington. It offers a diversified range of loans, including commercial real estate, residential mortgages, and consumer loans, with an emphasis on indirect home improvement lending. The bank's relationship-driven approach remains central to its service strategy. FS Bancorp has a market cap of \$234 million. Last year, it generated total interest and dividend income of \$197.2 million.

On July 21<sup>st</sup>, 2026, FS Bancorp reported its Q2 results for the period ending June 30<sup>th</sup>, 2026. The bank posted net interest income of \$32.6 million, up 1.7% from Q2 2025. Net interest margin remained unchanged at 4.30%. Noninterest income totaled \$6.2 million, up from \$5.2 million last year, partly due to higher gains on loan sales. Noninterest expenses grew to \$26.1 million from \$25.5 million, including \$417,000 of acquisition costs related to the proposed merger with Pacific West Bank. Net income was \$7.9 million, or \$1.04 per diluted share, compared to \$7.7 million, or \$0.99 per diluted share, in Q2 2025. For FY2026, we project EPS of \$4.38.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026          | 2031          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.81 | \$2.28 | \$3.29 | \$2.57 | \$4.58 | \$4.48 | \$3.75 | \$4.63 | \$4.48 | \$4.35 | <b>\$4.38</b> | <b>\$5.59</b> |
| <b>DPS</b>                | \$0.19 | \$0.22 | \$0.27 | \$0.33 | \$0.42 | \$0.56 | \$0.80 | \$1.00 | \$1.06 | \$1.34 | <b>\$1.16</b> | <b>\$1.48</b> |
| <b>Shares<sup>1</sup></b> | 5.8    | 6.2    | 7.4    | 8.8    | 8.5    | 8.2    | 7.8    | 7.7    | 7.7    | 7.7    | <b>7.7</b>    | <b>7.3</b>    |

FS Bancorp has achieved robust growth over the past decade, driven by a blend of acquisitions and organic expansion—a proven approach among regional banks. Since transitioning from a mutual to a stock savings bank in 2012, FS Bancorp has consistently increased EPS, rising from \$1.81 in 2016 to \$4.35 in 2025. This translates to a CAGR of 10.2%. It has historically achieved industry-beating net income margins too, which have helped compound its growth.

When it comes to acquisitions, FS Bancorp has expanded its footprint and customer base through a series of acquisitions over the past decade. Notable acquisitions include the purchase of four retail bank branches on the Olympic Peninsula from Bank of America in 2016, which added \$186.4 million in deposits to the company. In 2018, FS Bancorp acquired Anchor Bancorp, which brought in \$357.9 million in deposits and \$361.6 million in loans, significantly strengthening its presence in the Puget Sound region by adding nine full-service branches.

Most recently, in 2023, the company acquired seven retail bank branches from Columbia State Bank, expanding into Oregon and adding \$425.5 million in deposits and \$66.1 million in loans. In 2024 and 2025, FS Bancorp focused on integrating the acquisition and driving organic loan growth, generating \$35.0 million and \$33.3 million of net income, respectively, while continuing to grow book value amid a more challenging credit environment.

<sup>1</sup> Share count is in millions.

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Looking ahead, we remain optimistic about the company's growth prospects. However, given that we are starting from a high EPS base in 2026, driven by a particularly favorable interest rate environment, we have prudently applied a below-average growth rate of 5% in our estimates. This rate has also been applied to the dividend forecast.

## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 7.2  | 8.8  | 8.2  | 10.1 | 5.2  | 6.7  | 8.5  | 6.7  | 8.1  | 9.0  | 9.8  | 10.0 |
| Avg. Yld. | 1.5% | 1.1% | 1.0% | 1.3% | 1.8% | 1.9% | 2.5% | 3.2% | 3.0% | 3.4% | 2.7% | 2.6% |

FS Bancorp has consistently traded at a P/E ratio in the high-single digits to low teens, which is typical for regional banks. Today, the stock is trading at 9.8 times our projected EPS for the year. This is a multiple we believe slightly undervalues the stock. We maintain our fair P/E at the same multiple of 10 times EPS. The dividend yield currently stands at 2.7% and is notably higher than the stock's historical average.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

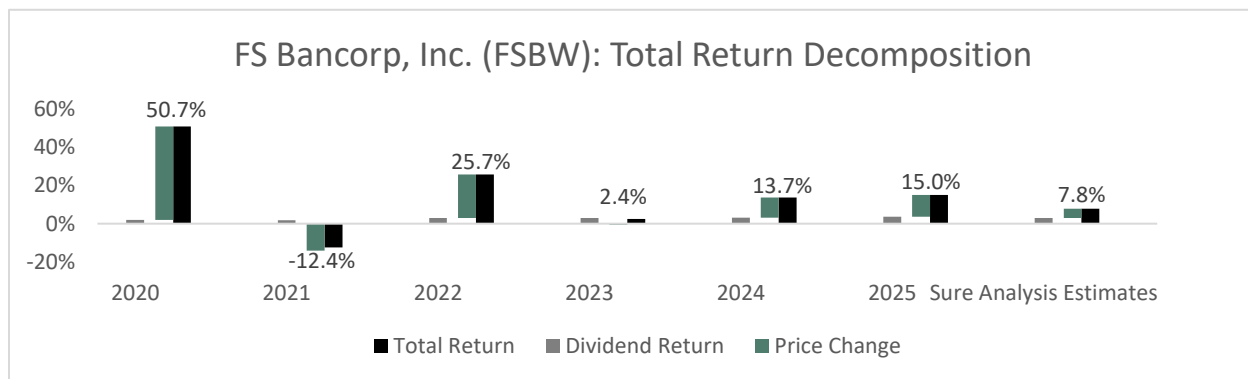
| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 10%  | 10%  | 8%   | 13%  | 9%   | 13%  | 21%  | 22%  | 24%  | 31%  | 26%  | 26%  |

FS Bancorp's competitive advantage, as is the case with most regional banks, lies in its relationship-driven approach. The company has successfully leveraged its deep ties within the Puget Sound community to build a loyal customer base that has supported steady deposit growth and diversified lending. Further, FS Bancorp's ability to maintain a NIM well above the industry average demonstrates its effective asset and liability management, contributing to strong profitability even in tough economic conditions. Evidently, the company's dividend has grown every single year since its inception in 2012. Despite these strengths, FS Bancorp's concentration in specific geographic areas could expose it to regional economic downturns in the future, potentially limiting its recession resiliency. While the company has shown an ability to navigate economic fluctuations, its reliance on niche lending markets may present challenges if those areas face significant stress. In any case, we believe the dividend remains safe and won't be threatened anytime soon. As of the end of 2025, the bank maintained strong capital ratios, with a Tier 1 leverage ratio of 11.0% and a total risk-based capital ratio of 14.0%, comfortably above regulatory minimums.

## Final Thoughts & Recommendation

FS Bancorp's strong community presence and footprint in the regions it serves make it an attractive option for investors looking to gain exposure to a well-managed regional bank with a robust track record of consistent earnings and dividend growth. We forecast annualized returns of 7.8% through 2031, primarily driven by our growth estimates, the 2.7% starting yield, and the possibility of a modest valuation tailwind. We rate the stock as a hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year           | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue        | 55    | 63    | 69    | 90    | 127   | 121   | 120   | 141   | 142   | 219   |
| SG&A Exp.      | 23    | 28    | 30    | 35    | 39    | 51    | 50    | 57    | 58    | 0     |
| D&A Exp.       | 5     | 4     | 5     | 12    | 14    | 15    | 14    | 13    | 11    | 12    |
| Net Profit     | 10    | 14    | 24    | 23    | 39    | 37    | 30    | 36    | 35    | 33    |
| Net Margin     | 19.1% | 22.5% | 35.4% | 25.2% | 30.8% | 30.8% | 24.8% | 25.5% | 24.6% | 15.1% |
| Free Cash Flow | (0)   | 14    | 18    | 7     | (34)  | 107   | 183   | 76    | 49    | 52    |
| Income Tax     | 6     | 6     | 4     | 5     | 11    | 10    | 7     | 9     | 6.6   | 8     |

## Balance Sheet Metrics

| Year                 | 2016 | 2017 | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
|----------------------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Assets         | 828  | 982  | 1,622 | 1,713 | 2,113 | 2,286 | 2,633 | 2,973 | 3,029 | 3,205 |
| Cash & Equivalents   | 52   | 37   | 55    | 67    | 104   | 37    | 46    | 90    | 33    | 13.5  |
| Accounts Receivable  | 3    | 4    | 6     | 6     | 7     | 8     | 11    | 14    | 14    | 0     |
| Goodwill & Int. Ass. | 12   | 10   | 19    | 19    | 20    | 23    | 24    | 38    | 26.5  | 14    |
| Total Liabilities    | 747  | 860  | 1,442 | 1,513 | 1,883 | 2,039 | 2,401 | 2,708 | 2,733 | 2,897 |
| Long-Term Debt       | 22   | 17   | 147   | 95    | 113   | 92    | 236   | 143   | 349   | 183   |
| Shareholder's Equity | 81   | 122  | 180   | 200   | 230   | 248   | 232   | 264   | 296   | 308   |
| LTD/E Ratio          | 0.28 | 0.14 | 0.82  | 0.47  | 0.49  | 0.37  | 1.02  | 0.54  | 1.18  | 0.60  |

## Profitability & Per Share Metrics

| Year             | 2016   | 2017  | 2018  | 2019  | 2020   | 2021  | 2022  | 2023  | 2024  | 2025  |
|------------------|--------|-------|-------|-------|--------|-------|-------|-------|-------|-------|
| Return on Assets | 1.4%   | 1.6%  | 1.9%  | 1.4%  | 2.1%   | 1.7%  | 1.2%  | 1.3%  | 1.2%  | 1.1%  |
| Return on Equity | 13.4%  | 13.9% | 16.1% | 11.9% | 18.3%  | 15.7% | 12.4% | 14.5% | 12.5% | 10.9% |
| ROIC             | 7.3%   | 11.6% | 10.4% | 7.3%  | 12.3%  | 11.0% | 7.3%  | 8.2%  | 7.3%  | 5.7%  |
| Shares Out.      | 5.8    | 6.2   | 7.4   | 8.8   | 8.5    | 8.2   | 7.8   | 7.7   | 7.9   | 7.6   |
| Revenue/Share    | 9.21   | 9.52  | 8.89  | 9.98  | 14.78  | 14.42 | 15.20 | 18.18 | 17.99 | 28.69 |
| FCF/Share        | (0.00) | 2.14  | 2.28  | 0.74  | (3.91) | 12.71 | 23.29 | 9.77  | 6.23  | 6.80  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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### Disclaimer

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