Lindsay Corporation (LNN)

Updated July 2nd, 2026, by Ian Bezek

Key Metrics

Current Price:	$124	**5 Year Annual Expected Total Return:**	8.4%	**Market Cap:**	$1.3 B
Fair Value Price:	$127	**5 Year Growth Estimate:**	7.0%	**Ex-Dividend Date:**	08/14/26[1]
% Fair Value:	98%	**5 Year Valuation Multiple Estimate:**	0.4%	**Dividend Payment Date:**	08/28/26[1]
Dividend Yield:	1.2%	**5 Year Price Target**	$177	**Years Of Dividend Growth:**	23
Dividend Risk Score:	B	**Sector:**	Industrials	**Rating:**	Hold

Overview & Current Events

Lindsay Corporation provides water management and road infrastructure services in the United States and internationally. The business's irrigation segment provides irrigation solutions for farmers and contributed 84% of sales in fiscal year 2025, the infrastructure segment helps with road and bridge repairs and contributed the other 16%. The conflict in Ukraine has caused a disruption in agricultural activity in that region, leading farmers to plant more intensively in North America. Both irrigation and infrastructure benefit from government support payments. The Infrastructure Investments and Jobs Act (IIJA) marked the largest federal investment into infrastructure projects in more than a decade and has boosted Lindsay's infrastructure business. The company delivered record results in its fiscal year 2025, though 2026 looks like it will be a significantly down year by comparison.

On July 2nd, 2026, Lindsay reported its Q3 2026 results for the period ending May 31st, 2026. The business saw diluted earnings-per-share of $1.53, which slumped from the $1.78 reported the same quarter of last year, though this did exceed expectations. Meanwhile, revenues fell 5% year-over-year to $161 million. Lindsay had reported robust growth in much of FY'25, but that appears to have been largely driven by trade policy, namely that clients were stocking up on equipment before tariffs went into effect. Without that boost, sales are now dropping back to more normalized levels.

North American revenues tumbled 11% year-over-year in Q3, while international sales fell 4%. Irrigation revenues were down by 8% year-over-year; the company attributed this to weak farmer sentiment and higher interest rates in some markets such as Brazil. The company's operating income in its irrigation business fell 25% year-over-year.

While analysts had been expecting even weaker results, causing Q3 to be a beat versus expectations, operations remain soft. The silver lining would be that the U.S. and Iran may be nearing a permanent ceasefire which could lead to a durable reopening of the Strait of Hormuz. Lindsay has significant sales in the Middle East which are at risk from the current geopolitical situation, and higher fertilizer prices tied to the war could negatively impact farmers' incomes. So, if the war is resolved, that'd be positive for Lindsay.

Growth on a Per-Share Basis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
EPS	$2.63	$2.17	$2.94	$1.45	$3.56	$3.88	$5.94	$6.54	$6.01	$6.78	***$5.50***	***$7.71***
DPS	$1.13	$1.17	$1.21	$1.24	$1.26	$1.30	$1.34	$1.37	$1.41	$1.46	***$1.48***	***$1.80***
Shares	11	11	11	11	11	11	11	11	11	11	***11***	***11***

Over the last decade, Lindsay has seen earnings-per-share grow at an average annualized rate of 11.1%. While agriculture is a cyclical business, the company has shown fairly steady earnings growth over the past decade. The firm's infrastructure business also helps even out fluctuations. 2025 was a strong year for Lindsay, but the agriculture market appears to be weakening this year. Despite a near-term dip in earnings going forward, we expect 7% annualized growth over the longer term.

Over both the past five and ten years, Lindsay has grown its dividend at around a 3% annualized rate.

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[1] Estimated date.

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Valuation Analysis

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	Now	2031
Avg. P/E	26.9	37.6	31.3	62.1	26.7	37.1	24.5	22.0	20.3	18.9	***22.5***	***23.0***
Avg. Yld.	1.6%	1.4%	1.3%	1.4%	1.3%	0.9%	0.8%	1.0%	1.1%	1.1%	***1.2%***	***1.0%***

Over the last decade, Lindsay has averaged a P/E ratio of 30.7, and over the past five years, the stock has averaged a P/E ratio of 24.6. We expect the P/E to settle around 23 in the long run. The dividend yield sits at 1.2% today, which is slightly above the median over the past five years.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2031
Payout	43%	54%	41%	86%	35%	34%	23%	21%	23%	22%	***27%***	***23%***

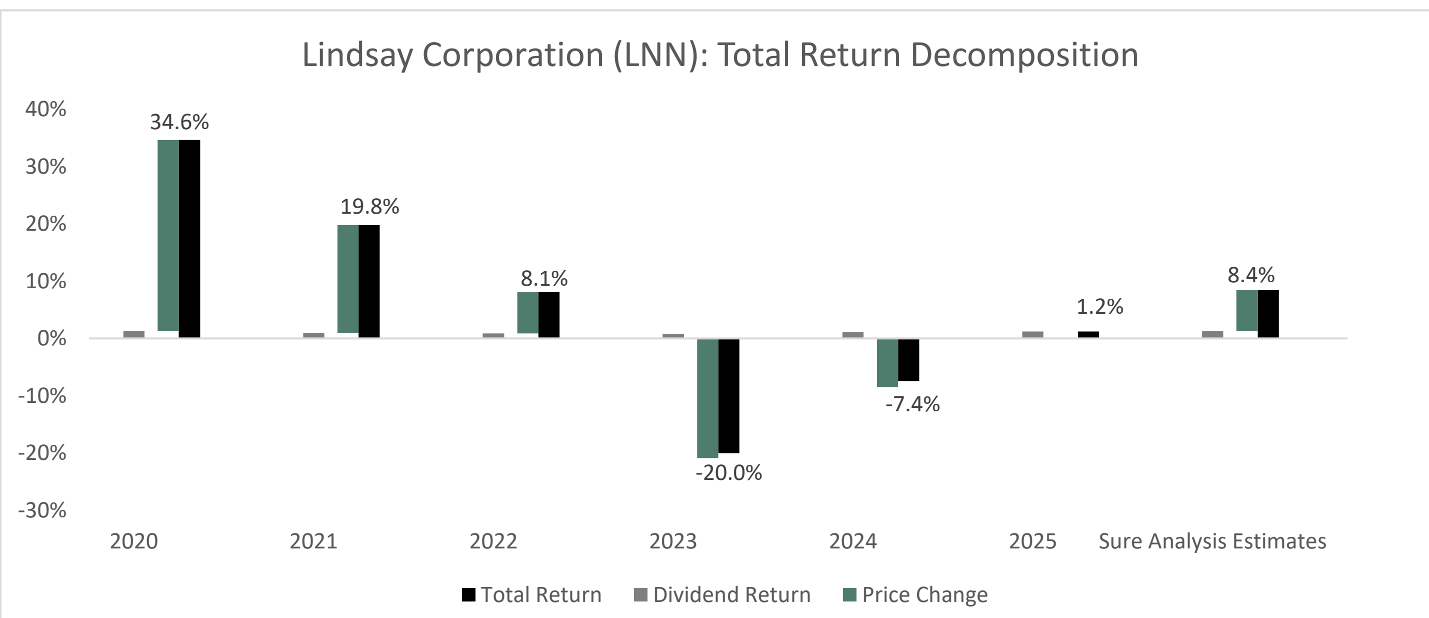
Lindsay has averaged a payout ratio of 38% over the past 10 years. It is below that today. We project that the dividend will be safe since the low payout ratio signifies that the dividend is well-covered from earnings.

Even though the business is in a cyclical industry, Lindsay has a very safe balance sheet, with minimal net debt. In addition, the company has remained profitable even during down periods for crop prices which speaks to the firm's stability. Lindsay has historically benefited from geographic diversification, but in recent years, it has seen multiple international markets, including Ukraine, Russia, and Brazil, run into sharp headwinds.

Final Thoughts & Recommendation

Lindsay Corporation offers investors an opportunity to own a business that will indirectly benefit from the rising tides of stronger ag prices and potential government spending on infrastructure. Lindsay had enjoyed a strong uptick in 2025 seemingly tied to tariff policy, but that appears to have disappeared now. Despite a projected drop in 2026 earnings, we still see a path to 8.4% total annualized returns going forward. Shares earn a hold rating today.

Total Return Breakdown by Year



Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

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Income Statement Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Revenue	516	518	548	444	475	568	771	674	607	676
Gross Profit	149	145	151	115	153	150	199	213	191	211
Gross Margin	28.8%	28.0%	27.7%	25.8%	32.1%	26.5%	25.8%	31.6%	31.5%	31.2%
SG&A Exp.	98	87	96	95	84	83	89	93	987	105
D&A Exp.	17	17	17	14	19	19	20	19	21	21
Operating Profit	34	41	39	6	54	54	95	102	77	88
Op. Margin	6.7%	7.8%	7.1%	1.4%	11.4%	9.5%	12.3%	15.1%	12.7%	13.0%
Net Profit	20	23	20	2	39	43	65	72	66	74
Net Margin	3.9%	4.5%	3.7%	0.5%	8.1%	7.5%	8.4%	10.7%	10.9%	10.9%
Free Cash Flow	22	31	23	(19)	25	17	(13)	101	67	90
Income Tax	9	13	14	(0)	10	8	22	28	13	21

Balance Sheet Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Total Assets	488	506	500	500	571	637	711	746	760	841
Cash & Equivalents	101	122	161	127	121	127	105	161	191	251
Acc. Receivable	81	74	69	76	85	94	138	145	117	114
Inventories	75	86	79	92	105	145	194	156	154	137
Goodwill & Int.	124	120	92	89	91	88	85	111	110	108
Total Liabilities	236	236	223	232	272	299	317	290	279	308
Accounts Payable	32	37	31	29	30	45	60	44	37	49
Long-Term Debt	117	117	116	116	116	116	116	115	115	132
Total Equity	252	270	277	268	299	338	393	456	481	533
LTD/E Ratio	0.47	0.43	0.42	0.43	0.39	0.34	0.29	0.25	0.24	0.26

Profitability & Per Share Metrics

Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Return on Assets	4.0%	4.7%	4.0%	0.4%	7.2%	7.1%	9.7%	9.9%	8.8%	9.3%
Return on Equity	7.5%	8.9%	7.4%	0.8%	13.6%	13.4%	17.9%	17.1%	14.2%	14.6%
ROIC	5.2%	6.1%	5.2%	0.6%	9.7%	9.8%	13.6%	13.4%	11.4%	11.5%
Shares Out.	11	11	11	11	11	11	11	11	11	11
Revenue/Share	47.25	48.44	50.85	41.08	43.71	51.67	69.87	60.94	55.10	61.95
FCF/Share	1.98	2.86	2.12	(1.80)	2.26	1.59	(1.14)	9.12	6.06	8.28

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.