



# The Coca-Cola Company (KO)

Updated August 13<sup>th</sup>, 2026, by Josh Arnold

## Key Metrics

|                             |      |                                            |                  |                                  |                       |
|-----------------------------|------|--------------------------------------------|------------------|----------------------------------|-----------------------|
| <b>Current Price:</b>       | \$87 | <b>5 Year CAGR Estimate:</b>               | 6.8%             | <b>Market Cap:</b>               | \$373 B               |
| <b>Fair Value Price:</b>    | \$78 | <b>5 Year Growth Estimate:</b>             | 7.0%             | <b>Ex-Dividend Date:</b>         | 09/15/26 <sup>1</sup> |
| <b>% Fair Value:</b>        | 112% | <b>5 Year Valuation Multiple Estimate:</b> | -2.3%            | <b>Dividend Payment Date:</b>    | 10/02/26              |
| <b>Dividend Yield:</b>      | 2.4% | <b>5 Year Price Target</b>                 | \$109            | <b>Years Of Dividend Growth:</b> | 64                    |
| <b>Dividend Risk Score:</b> | A    | <b>Sector:</b>                             | Consumer Staples | <b>Rating:</b>                   | Hold                  |

## Overview & Current Events

Coca-Cola is the world's largest beverage company, as it owns or licenses more than 500 unique non-alcoholic brands. Since the company's founding in 1886, it has spread to more than 200 countries worldwide. It has a market capitalization of \$373 billion, and its brands account for about 2 billion servings of beverages worldwide every day, producing about \$48 billion in annual revenue. The company also has an exceptional 64-year dividend increase streak, making it a Dividend King.

Coca-Cola posted second quarter earnings on July 28<sup>th</sup>, 2026, and results were better than expected on both the top and bottom lines. Adjusted earnings-per-share came to 97 cents, which was four cents ahead of estimates. Revenue was up 7.2% year-over-year to \$13.4 billion, beating estimates by \$230 million. Organic revenue was up 6%, driven by a 4% increase in concentrate sales and a 2% contribution from price/mix. Concentrate sales were 1 point behind unit case volume due to shipment timing. Gross margin was up 120 basis points and comparable operating margin was up 90 basis points.

Free cash flow was \$6.9 billion and net debt leverage was 1.4X EBITDA, which is well below the company's target of 2X to 2.5X.

We have slightly boosted our estimate of earnings-per-share to \$3.30 this year after another strong quarter, exhibiting strong organic growth and margin expansion. Earnings grew at 11% year-over-year in Q2, and we see similar growth for the full year.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026          | 2031          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.49 | \$1.91 | \$2.08 | \$2.11 | \$1.95 | \$2.32 | \$2.48 | \$2.69 | \$2.88 | \$3.00 | <b>\$3.30</b> | <b>\$4.63</b> |
| <b>DPS</b>                | \$1.40 | \$1.48 | \$1.56 | \$1.60 | \$1.64 | \$1.68 | \$1.76 | \$1.84 | \$1.94 | \$2.04 | <b>\$2.12</b> | <b>\$2.71</b> |
| <b>Shares<sup>2</sup></b> | 4288   | 4259   | 4250   | 4314   | 4323   | 4325   | 4328   | 4313   | 4301   | 4302   | <b>4300</b>   | <b>4300</b>   |

Coca-Cola has experienced some years of stagnation in earnings-per-share, which declined from \$1.97 in 2012 and only reclaimed that high in 2018. However, now that the revenue declines have been absorbed from the bottling refranchising initiative, Coca-Cola's earnings growth has been quite strong.

Moving forward, we are forecasting 7% annual earnings-per-share growth. Unit volume and pricing remain strong, as they were again in 2025 and to start 2026. Margins continue to rise as the company manages expenses well. All this combined could produce 7% annual earnings-per-share growth moving forward. Earnings have grown every year since 2020 and we see that streak continuing indefinitely.

We also forecast the dividend rising slightly slower than earnings, producing a payout of \$2.71 per share by 2031, which should be enough to keep the stock yielding more than twice that of the S&P 500.

<sup>1</sup> Estimated date

<sup>2</sup> Share count in millions

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 25.7 | 23.0 | 21.8 | 24.1 | 25.6 | 23.3 | 25.6 | 21.9 | 21.6 | 23.3 | 26.4 | 23.5 |
| Avg. Yld. | 3.1% | 3.2% | 3.4% | 3.1% | 3.3% | 3.1% | 2.8% | 3.1% | 3.1% | 2.9% | 2.4% | 2.5% |

Coca-Cola's price-to-earnings ratio has been rather volatile in the past decade and today it stands at 26.4. We see fair value at 23.5 times earnings, implying a modest valuation headwind moving forward over a 5-year holding period. Meanwhile, Coca-Cola's dividend yield is currently 2.4% and the payout rises each year, offering a meaningful boost to total returns.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 94%  | 77%  | 75%  | 76%  | 84%  | 72%  | 71%  | 68%  | 67%  | 68%  | 64%  | 58%  |

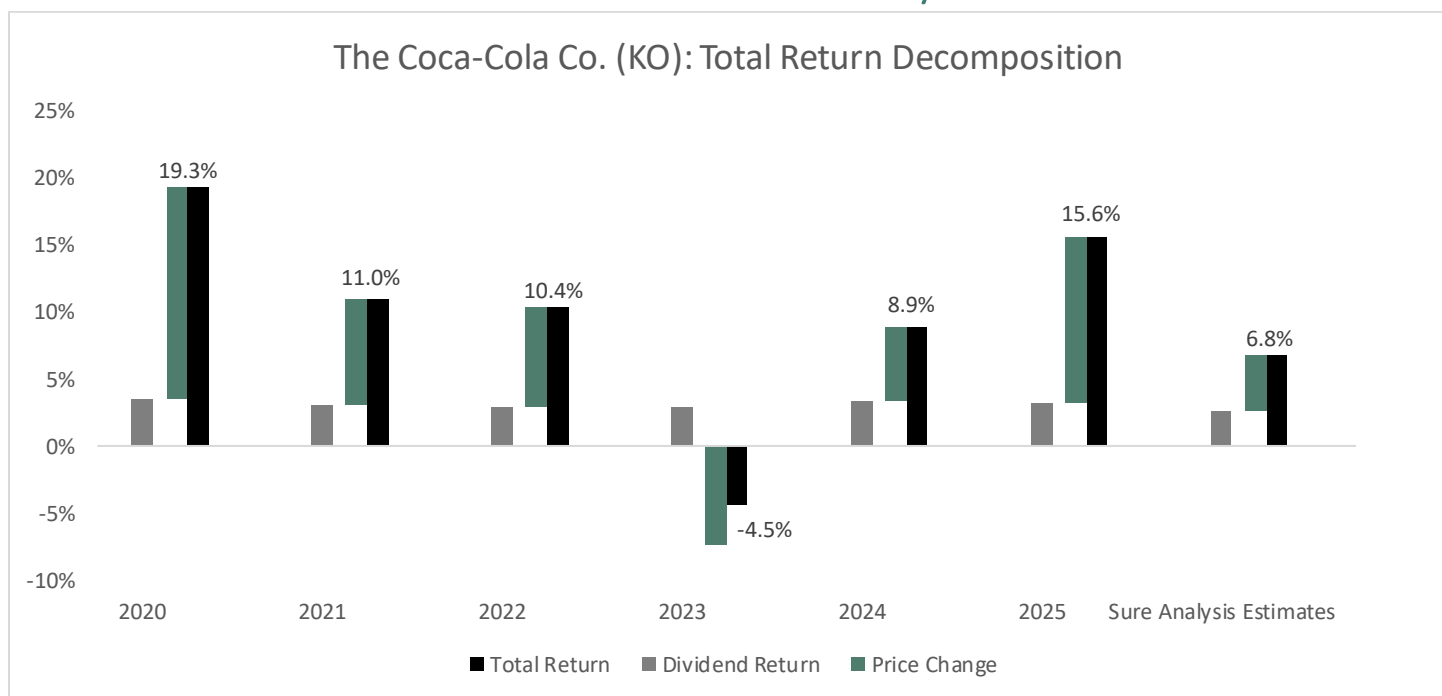
The payout ratio has been in the mid-60% range for the past few years but is below that now with rising earnings. Dividend growth will remain a priority for management, and we see the payout as safe, with room to grow, particularly with generally improving free cash flow generation.

Coca-Cola's competitive advantages include its unparalleled suite of beverage brands, as well as its efficient global distribution network. Coca-Cola is also extremely resistant to recessionary environments, having increased its earnings-per-share during and after the financial crisis. The difference with the 2020 recession is that public venues have been closed, which disproportionately impacted Coca-Cola's results, even into 2021.

## Final Thoughts & Recommendation

Our estimates of 7% earnings growth, a 2.3% valuation headwind, and the company's 2.4% dividend yield, give expected total returns of 6.8% per year over the next five years. Coca-Cola could work for investors that are seeking a recession-resistant, higher-yielding consumer staple, but shares are trading above fair value. We're reiterating the stock at a hold rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2016  | 2017  | 2018  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   |
|------------------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|
| Revenue          | 41863 | 35410 | 31856 | 37,266 | 33,014 | 38,655 | 43,004 | 45,754 | 47,061 | 47,941 |
| Gross Profit     | 25398 | 22154 | 20086 | 22,647 | 19,581 | 23,298 | 25,004 | 27,234 | 28,737 | 29,544 |
| Gross Margin     | 60.7% | 62.6% | 63.1% | 60.8%  | 59.3%  | 60.3%  | 58.1%  | 59.5%  | 61.1%  | 61.6%  |
| SG&A Exp.        | 15262 | 12496 | 10307 | 12,103 | 9,731  | 12,144 | 12,880 | 7,930  | 14,582 | 14,521 |
| D&A Exp.         | 1787  | 1260  | 1086  | 1,365  | 1,536  | 1452   | 1,260  | 1,128  | 1,075  | 1,050  |
| Operating Profit | 9750  | 9427  | 8700  | 10,086 | 9,850  | 11,039 | 10,909 | 13,016 | 9,992  | 13,762 |
| Op. Margin       | 23.3% | 26.6% | 27.3% | 27.1%  | 29.8%  | 28.6%  | 25.4%  | 28.4%  | 21.2%  | 28.7%  |
| Net Profit       | 6527  | 1248  | 6434  | 8,920  | 7,747  | 9,771  | 9,542  | 10,714 | 10,631 | 13,137 |
| Net Margin       | 15.6% | 3.5%  | 20.2% | 23.9%  | 23.5%  | 25.3%  | 22.2%  | 23.4%  | 22.6%  | 27.4%  |
| Free Cash Flow   | 6534  | 5431  | 6280  | 8,417  | 8,667  | 11,258 | 9,534  | 9,747  | 4,741  | 5,296  |
| Income Tax       | 1586  | 5560  | 1623  | 1,801  | 1,981  | 2621   | 2,115  | 2,249  | 2,437  | 2,861  |

## Balance Sheet Metrics

| Year               | 2016  | 2017  | 2018  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024    | 2025    |
|--------------------|-------|-------|-------|--------|--------|--------|--------|--------|---------|---------|
| Total Assets       | 87270 | 87896 | 83216 | 86,381 | 87,296 | 94,354 | 92,763 | 97,703 | 100,549 | 104,816 |
| Cash & Equivalents | 8555  | 6006  | 8926  | 6,480  | 6,795  | 9,684  | 9,519  | 9,366  | 10,828  | 15,806  |
| Acc. Receivable    | 3856  | 3667  | 3396  | 3,971  | 3,144  | 3,512  | 3,487  | 3,410  | 3,569   | 3,038   |
| Inventories        | 2675  | 2655  | 2766  | 3,379  | 3,266  | 3,414  | 4,233  | 4,424  | 4,728   | 4,425   |
| Goodwill & Int.    | 21128 | 16636 | 17270 | 26,766 | 28,550 | 34,613 | 33,631 | 33,223 | 31,440  | 28,022  |
| Total Liabilities  | 64050 | 68919 | 64158 | 65,283 | 66,012 | 69,494 | 66,937 | 70,223 | 74,177  | 70,541  |
| Accounts Payable   | 2682  | 2288  | 8932  | 11,312 | 11,145 | 4,602  | 15,749 | 5,590  | 21,715  | 14,813  |
| Long-Term Debt     | 45709 | 47685 | 43555 | 42,763 | 42,793 | 42,761 | 39,149 | 42,064 | 44,522  | 43,941  |
| Total Equity       | 23062 | 17072 | 16981 | 18,981 | 19,299 | 22,999 | 24,105 | 25,941 | 24,856  | 32,169  |
| LTD/E Ratio        | 1.98  | 2.79  | 2.56  | 2.25   | 2.22   | 1.86   | 1.62   | 1.62   | 1.79    | 1.41    |

## Profitability & Per Share Metrics

| Year             | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 7.4%  | 1.4%  | 7.5%  | 10.5% | 8.9%  | 10.8% | 10.2% | 11.3% | 10.7% | 12.8% |
| Return on Equity | 26.9% | 6.2%  | 37.8% | 49.6% | 40.5% | 46.2% | 40.5% | 40.2% | 39.5% | 43.3% |
| ROIC             | 9.4%  | 1.8%  | 10.0% | 14.1% | 12.1% | 14.8% | 14.4% | 15.9% | 15.1% | 17.3% |
| Shares Out.      | 4,288 | 4,259 | 4,250 | 4,314 | 4,323 | 4,340 | 4,350 | 4,339 | 4,320 | 4,313 |
| Revenue/Share    | 9.59  | 8.19  | 7.41  | 8.64  | 7.64  | 8.91  | 9.89  | 10.54 | 10.89 | 11.12 |
| FCF/Share        | 1.50  | 1.26  | 1.46  | 1.95  | 2.00  | 2.59  | 2.19  | 2.25  | 1.10  | 1.23  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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