



# Pine Cliff Energy Ltd. (PIFYF)

Updated August 22<sup>nd</sup>, 2026, by Nikolaos Sismanis

## Key Metrics

|                             |        |                                             |        |                                  |            |
|-----------------------------|--------|---------------------------------------------|--------|----------------------------------|------------|
| <b>Current Price:</b>       | \$0.38 | <b>5 Year Annual Expected Total Return:</b> | 4.6%   | <b>Market Cap:</b>               | \$141 M    |
| <b>Fair Value Price:</b>    | \$0.42 | <b>5 Year Growth Estimate:</b>              | 0.0%   | <b>Ex-Dividend Date:</b>         | 08/15/2026 |
| <b>% Fair Value:</b>        | 90%    | <b>5 Year Valuation Multiple Estimate:</b>  | 2.0%   | <b>Dividend Payment Date:</b>    | 08/31/2026 |
| <b>Dividend Yield:</b>      | 2.9%   | <b>5 Year Price Target</b>                  | \$0.42 | <b>Years Of Dividend Growth:</b> | 0          |
| <b>Dividend Risk Score:</b> | F      | <b>Sector:</b>                              | Energy | <b>Rating:</b>                   | Sell       |

## Overview & Current Events

Pine Cliff Energy is a Canadian natural gas producer focused on long-life, low-decline assets primarily located in Alberta. It runs a lean, income-oriented model, prioritizing cash flow stability and shareholder returns over aggressive production growth. Its asset base is concentrated in mature, conventional natural gas fields, complemented by smaller volumes of natural gas liquids (NGLs) and light oil. The company distinguishes itself through a low CAPEX profile, disciplined financial management, and a strategy of opportunistic acquisitions rather than organic drilling. Also, Pine Cliff owns and operates key infrastructure, including gas processing and gathering facilities, which supports its margin control and market access. The company pays dividends monthly and reports its financials in CAD. All figures in this report have been converted to USD unless otherwise noted. The stock trades at a market cap of \$160 million.

On August 12<sup>th</sup>, 2026, Pine Cliff Energy posted its Q2 results for the period ending June 30<sup>th</sup>, 2026. Pine Cliff reported total commodity sales of \$30.8 million, up 2% from \$30.2 million last year, as stronger realized oil and NGL prices more than offset a 7% decline in production to 19,747 Boe/d. Adjusted funds flow increased 21% to \$4.3 million from \$3.5 million, supported by higher overall realized commodity pricing, lower general and administrative expenses, and reduced interest costs. The company recorded a net loss of \$3.5 million, improving from a \$5.2 million loss in Q2 2025, as lower finance, depletion, and administrative expenses offset higher royalties and operating costs per Boe. Following the strong performance of its first Glauconite well, Pine Cliff raised its 2026 capital budget from \$11.0 million to \$19.5 million to fund a second well and other projects. For FY2026, we expect EPS of about \$0.06.

## Growth on a Per-Share Basis

| Year                      | 2016     | 2017     | 2018     | 2019     | 2020     | 2021   | 2022   | 2023   | 2024     | 2025     | 2026          | 2031          |
|---------------------------|----------|----------|----------|----------|----------|--------|--------|--------|----------|----------|---------------|---------------|
| <b>EPS</b>                | (\$0.12) | (\$0.18) | (\$0.17) | (\$0.14) | (\$0.12) | \$0.19 | \$0.23 | \$0.02 | (\$0.04) | (\$0.02) | <b>\$0.06</b> | <b>\$0.06</b> |
| <b>DPS</b>                | ---      | ---      | ---      | ---      | ---      | ---    | \$0.05 | \$0.10 | \$0.05   | \$0.02   | <b>\$0.01</b> | <b>\$0.01</b> |
| <b>Shares<sup>1</sup></b> | 306.3    | 307.1    | 307.1    | 319.3    | 330.3    | 348.3  | 360.0  | 359.4  | 357.4    | 358.6    | <b>358.8</b>  | <b>365.0</b>  |

Over the past decade, Pine Cliff Energy's EPS has reflected the challenges of operating in a highly volatile, commodity-driven industry, especially one so heavily weighted to natural gas. From 2016 through 2020, the company consistently reported negative EPS, ranging from (\$0.07) to (\$0.18), despite achieving positive funds flow in many of those years. These losses were driven largely by persistently low natural gas prices in Western Canada (particularly at the AECO hub), along with very high depletion and impairment charges, limited hedging protection, and the burden of interest expenses related to earlier acquisitions. Even in periods of stable production, margins were frequently too thin to cover full-cost accounting metrics like depreciation and deferred tax liabilities.

In 2021 and 2022, Pine Cliff finally delivered positive EPS (\$0.19 and \$0.23, respectively), buoyed by a notable recovery in gas prices, improved cost structure, and the reversal of prior impairment charges. These were standout years, with the company also eliminating net debt and initiating a dividend. However, EPS slipped again to just \$0.02 in 2023, and turned negative at (\$0.04) in 2024, as commodity prices softened and asset depletion continued to weigh on results.

<sup>1</sup> Share count is in millions.

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This trend persisted in 2025 with an EPS of (\$0.02), as a return to profitability in the final quarter was insufficient to offset the operational headwinds and lower realized pricing earlier in the year.

Moving forward, we don't forecast further growth in earnings or the dividend due to weaker natural gas prices, limited drilling activity, and the company's focus on preserving cash flow rather than pursuing production growth.

## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | ---  | ---  | ---  | ---  | ---  | 1.4  | 4.0  | 56.0 | ---  | 25.5 | 6.3  | 7.0  |
| Avg. Yld. | ---  | ---  | ---  | ---  | ---  | ---  | 5.4% | 8.9% | 5.9% | 3.6% | 2.9% | 2.6% |

Pine Cliff's consistent net losses for much of the past decade have made it hard value the company. Even in more recent years, when the company posted profits, assigning a fair multiple has been difficult given its high exposure to natural gas prices, which remain volatile and unpredictable. We have set our fair multiple at 7 times, but warn that, to a large extent, it's speculative. The stock's low yield is rather underwhelming following 2025's April's dividend cut.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

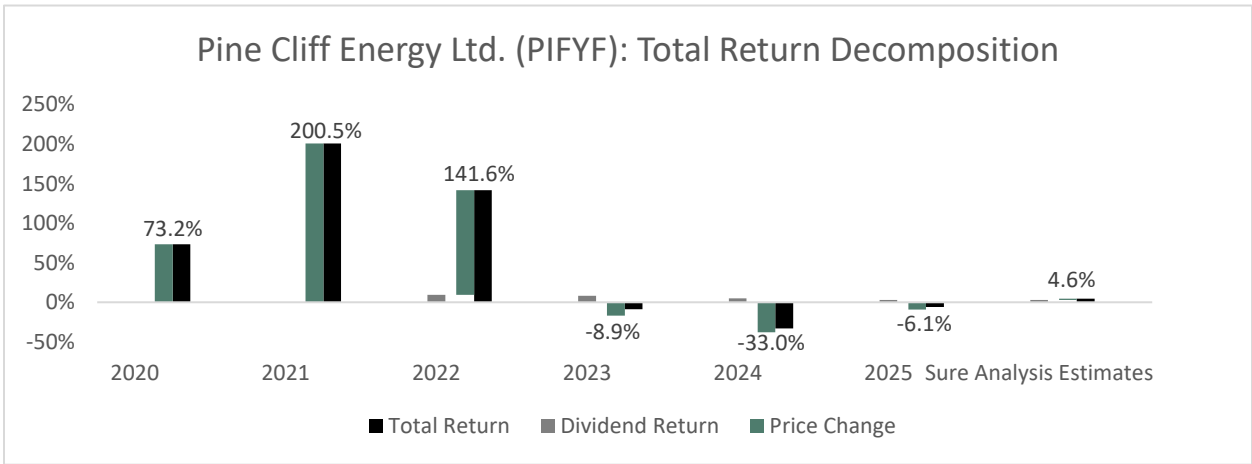
| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | ---  | ---  | ---  | ---  | ---  | ---  | 22%  | 500% | ---  | ---  | 18%  | 18%  |

Pine Cliff offers investors limited downside protection, as its revenues and cash flows are highly sensitive to natural gas prices, with little hedging or diversification to offset market swings. While the company maintains a clean balance sheet and low capital intensity, its reliance on mature, low-growth assets limits its business quality and reinvestment potential. The company also lacks meaningful competitive advantages, as its production base is undifferentiated, and it operates in a crowded, low-margin sector without scale or premium pricing. Recession resiliency is weak too, as demand for natural gas can fluctuate sharply in economic downturns, and Pine Cliff's minimal oil exposure offers no insulation against those cycles. Accordingly, we believe investors should not rely on the company's dividend.

## Final Thoughts & Recommendation

Pine Cliff offers exposure to natural gas with a low-cost, low-growth model, but the investment case is weak. Notably, it lacks meaningful earnings power in a low-price environment, has no clear growth catalysts, and offers limited downside protection. We believe the stock, could, in fact, barely register positive returns in the coming years. We highlight that our estimates are utterly speculative given the nature of the business. Regardless, due to the weak return prospects along with last year's dividend cut, we rate the stock as a sell.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2016   | 2017   | 2018   | 2019   | 2020   | 2021  | 2022  | 2023  | 2024   | 2025   |
|------------------|--------|--------|--------|--------|--------|-------|-------|-------|--------|--------|
| Revenue          | 90     | 96     | 83     | 82     | 80     | 134   | 238   | 144   | 143    | 117    |
| Gross Profit     | 35     | 51     | 43     | 42     | 42     | 88    | 177   | 96    | 92     | -5     |
| Gross Margin     | 39.2%  | 52.6%  | 52.4%  | 51.6%  | 51.8%  | 65.4% | 74.2% | 67.1% | 64.7%  | -4.3%  |
| SG&A Exp.        | 7      | 7      | 5      | 4      | 4      | 5     | 7     | 8     | 10     | 7      |
| Operating Profit | (34)   | (20)   | (28)   | (32)   | (28)   | 17    | 90    | 3     | (14)   | -14    |
| Operating Margin | -38.5% | -20.3% | -34.3% | -39.4% | -34.4% | 12.9% | 37.9% | 1.8%  | -9.7%  | -12.0% |
| Net Profit       | (38)   | (52)   | (56)   | (43)   | (37)   | 65    | 84    | 7     | (16)   | -9     |
| Net Margin       | -42.5% | -54.3% | -67.7% | -52.1% | -46.7% | 48.5% | 35.1% | 4.7%  | -11.0% | -7.7%  |
| Free Cash Flow   | 10     | 9      | (1)    | 6      | 1      | 22    | 93    | 34    | 16     | 7      |
| Income Tax       | (8)    | 16     | 22     |        | -      | (40)  | 10    | (5)   | (4)    | -2     |

## Balance Sheet Metrics

| Year                 | 2016 | 2017 | 2018 | 2019 | 2020   | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------|------|------|------|------|--------|------|------|------|------|------|
| Total Assets         | 365  | 322  | 260  | 248  | 227    | 297  | 276  | 360  | 266  | 234  |
| Cash & Equivalents   | 0    | 1    | 3    | 7    | 6      | 5    | 40   | -    | -    | 3    |
| Accounts Receivable  | 15   | 12   | 10   | 10   | 12     | 17   | 20   | 18   | 17   | 15   |
| Total Liabilities    | 220  | 220  | 215  | 240  | 256    | 262  | 178  | 284  | 228  | 209  |
| Accounts Payable     | 16   | 14   | 12   | 21   | 21     | 31   | -    | -    | -    | 27   |
| Long-Term Debt       | 53   | 42   | 44   | 46   | 48     | 33   | -    | 44   | 39   | 32   |
| Shareholder's Equity | 145  | 103  | 45   | 8    | (29)   | 36   | 99   | 75   | 38   | 26   |
| LTD/E Ratio          | 0.36 | 0.41 | 0.99 | 5.77 | (1.63) | 0.92 | -    | 0.59 | 1.04 | 1.24 |

## Profitability & Per Share Metrics

| Year             | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023  | 2024   | 2025   |
|------------------|--------|--------|--------|--------|--------|--------|--------|-------|--------|--------|
| Return on Assets | -9.2%  | -15.2% | -19.3% | -16.7% | -15.8% | 24.8%  | 29.2%  | 2.1%  | -5.0%  | -3.5%  |
| Return on Equity | -24.2% | -42.3% | -76.1% | -161%  |        | 2043%  | 124.8% | 7.8%  | -27.6% | -27.2% |
| ROIC             | -15.9% | -30.5% | -47.9% | -59.3% | -103%  | 149.5% | 100.3% | 6.2%  | -15.9% | -12.6% |
| Shares Out.      | 306.3  | 307.1  | 307.1  | 319.3  | 330.3  | 348.3  | 360.0  | 359.4 | 357.4  | 358.6  |
| Revenue/Share    | 0.29   | 0.31   | 0.27   | 0.26   | 0.24   | 0.38   | 0.66   | 0.40  | 0.40   | 0.33   |
| FCF/Share        | 0.03   | 0.03   | (0.00) | 0.02   | 0.00   | 0.06   | 0.26   | 0.09  | 0.04   | 0.02   |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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