



# Savaria Corporation (SISXF)

Updated August 18<sup>th</sup>, 2026, by Nikolaos Sismanis

## Key Metrics

|                             |         |                                             |             |                                  |                         |
|-----------------------------|---------|---------------------------------------------|-------------|----------------------------------|-------------------------|
| <b>Current Price:</b>       | \$20.73 | <b>5 Year Annual Expected Total Return:</b> | 5.8%        | <b>Market Cap:</b>               | \$1.51 B                |
| <b>Fair Value Price:</b>    | \$18.00 | <b>5 Year Growth Estimate:</b>              | 7.0%        | <b>Ex-Dividend Date:</b>         | 08/28/2026 <sup>1</sup> |
| <b>% Fair Value:</b>        | 115%    | <b>5 Year Valuation Multiple Estimate:</b>  | -2.8%       | <b>Dividend Payment Date:</b>    | 09/10/2026              |
| <b>Dividend Yield:</b>      | 1.9%    | <b>5 Year Price Target</b>                  | \$25.25     | <b>Years Of Dividend Growth:</b> | 13 <sup>2</sup>         |
| <b>Dividend Risk Score:</b> | D       | <b>Sector:</b>                              | Industrials | <b>Rating:</b>                   | Hold                    |

## Overview & Current Events

Savaria Corporation, founded in 1979, is a leading provider of mobility solutions, specializing in accessibility products such as stairlifts, home and commercial elevators, platform lifts, and medical beds. Headquartered in Canada, Savaria serves a growing market of elderly and physically challenged individuals. The company has expanded significantly over the years, both organically and through acquisitions, positioning itself as a key player in the accessibility market. The company pays dividends on a monthly basis since 2017. It reports its financials in CAD. All figures in this report have been converted to USD unless otherwise noted. The stock trades at a market cap of \$1.51 billion.

On August 5<sup>th</sup>, 2026, Savaria reported its Q2 results for the period ending June 30<sup>th</sup>, 2026. Revenues grew 8.4% to \$177.7 million, driven by organic growth of 6.6%, a 1.0% positive FX impact, and a 0.8% contribution from acquisitions. Gross profit reached \$70.3 million, resulting in a gross margin of 39.6%. Operating income rose to \$25.9 million, while Adjusted EBITDA grew to \$37.4 million, producing a margin of 21.1%. Net earnings for the quarter were \$18.2 million or \$0.25 per share (diluted), compared to \$11.8 million or \$0.17 per share in Q2 2025.

Results were driven by 8.7% growth in Accessibility and 7.3% growth in Patient Care, along with stronger gross margins. Savaria also acquired Vipal S.p.A. on July 1st, adding elevator manufacturing capabilities in Europe. The company reiterated its 2030 targets for about \$1.14 billion in revenue, an Adjusted EBITDA margin of at least 20%, and Adjusted EBITDA per share of about \$3.03, based on annual revenue growth of roughly 12%. For FY2026, we believe Savaria will achieve adjusted EPS of \$1.00, excluding non-cash items.

## Growth on a Per-Share Basis

| Year                      | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026          | 2031          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$0.25 | \$0.37 | \$0.29 | \$0.41 | \$0.41 | \$0.15 | \$0.41 | \$0.43 | \$0.47 | \$0.69 | <b>\$1.00</b> | <b>\$1.40</b> |
| <b>DPS</b>                | \$0.17 | \$0.17 | \$0.27 | \$0.33 | \$0.37 | \$0.39 | \$0.37 | \$0.39 | \$0.37 | \$0.40 | <b>\$0.40</b> | <b>\$0.49</b> |
| <b>Shares<sup>3</sup></b> | 35.9   | 40.6   | 44.4   | 48.7   | 50.9   | 62.2   | 64.5   | 66.5   | 71.7   | 72.0   | <b>73.5</b>   | <b>77.0</b>   |

Savaria has managed to grow its EPS at a decent pace over the past decade. The jump in 2017 to \$0.37 was significant, as Savaria benefitted from the Visilift acquisition, which helped it tap into the luxury residential elevator market. The dip in 2018 was attributed to one-time hurdles, including supply chain issues and integration costs linked to the acquisitions of Garaventa Lift and Handicare, both of which led to higher operational expenses. Despite these headwinds, Savaria regained momentum with EPS increases in the following years, despite the pandemic's impact on the market.

From 2022 onwards, EPS growth reflects the operational synergies from the Handicare acquisition, some manufacturing efficiencies, and product diversification. The integration of Handicare and the expansion into global markets were solid drivers of this growth, as Savaria gained market leadership in both accessibility and patient care products.

Looking forward, Savaria's EPS growth could moderate to a more stable pace as the company focuses on consolidating its acquisitions and driving organic growth, with challenges like supply chain disruptions and inflation potentially hitting

<sup>1</sup> Estimated dates based on past dividend dates.

<sup>2</sup> In local currency (CAD).

<sup>3</sup> Share count is in millions.

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margins. For this reason, we forecast that EPS will grow at a CAGR of 7% through 2031. We have applied a softer 4% rate to our dividend growth estimate. Note that the company has increased its dividend for 13 consecutive years.

## Valuation Analysis

| Year      | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Now  | 2031 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | ---  | ---  | ---  | 27.9 | 25.5 | 80.5 | 31.7 | 30.7 | 27.9 | 20.4 | 20.7 | 18.0 |
| Avg. Yld. | ---  | ---  | ---  | 2.9% | 3.5% | 3.2% | 2.8% | 3.0% | 2.8% | 2.8% | 1.9% | 1.9% |

Savaria’s valuation has fluctuated notably over the years, mainly due to its wild swings in earnings, which in turn, are largely linked to one-off items. Today, shares trade at roughly 21 times our EPS estimate for Fiscal 2026, excluding any such extraordinary items. We appreciate Savaria’s earnings growth trajectory and recession-resilient bossiness model. Still, we believe shares should be priced at a lower multiple given our somewhat modest growth projections.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2031 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 68%  | 46%  | 93%  | 80%  | 90%  | 260% | 90%  | 91%  | 79%  | 58%  | 40%  | 35%  |

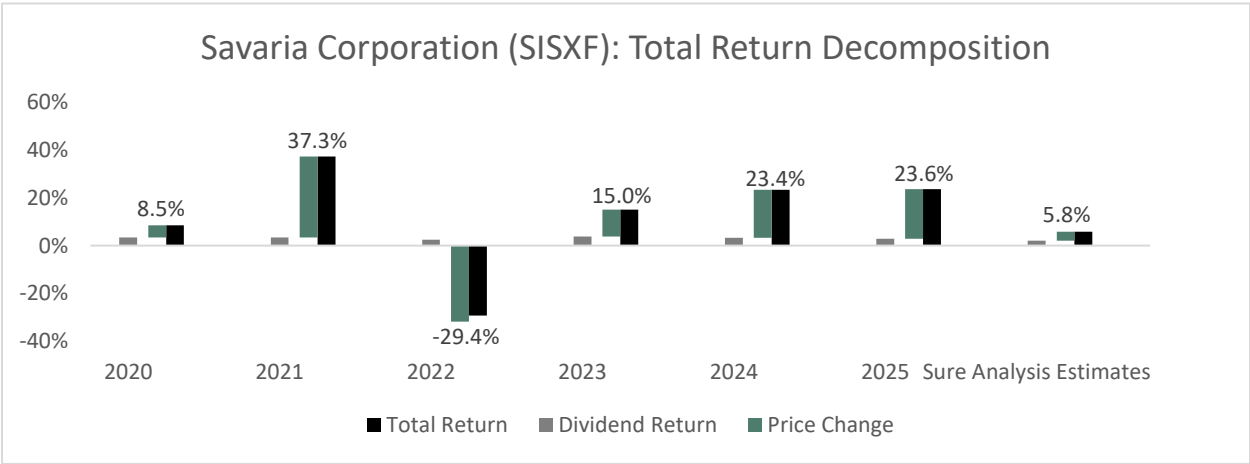
Savaria's commitment to quality is reflected in its broad portfolio of accessibility products, from stairlifts to elevators, designed for safety and reliability. The company has a competitive advantage through its global presence, operational synergies from acquisitions like Handicare and Garaventa Lift, and its ability to innovate in product offerings, such as the Vuelift panoramic elevator.

Savaria has proven to be recession-resilient as well, notably during the Great Financial Crisis, when its essential mobility products continued to see strong demand despite economic challenges. Similarly, during the COVID-19 pandemic, its products remained crucial for aging individuals looking to maintain independence at home, leading to sustained sales. The company’s focus on affordable, necessity-based mobility solutions positions it well to weather economic downturns, with the aging global population further ensuring demand stability. For these reasons, we believe the dividend is safe.

## Final Thoughts & Recommendation

We like Savaria for its leadership in the growing accessibility market, strong competitive advantages from acquisitions like Handicare, and proven resilience during economic downturns. Its essential products, powered by aging population trends, provide stability and long-term growth potential. We forecast annualized returns of 5.8% over the medium-term, to be driven by our growth estimate and the starting yield, partially offset by the possibility of a soft valuation headwind. Because of this and its 13-year long dividend growth record, we rate the stock as a hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 90    | 142   | 221   | 282   | 265   | 527   | 607   | 620   | 633   | 654   |
| Gross Profit     | 31    | 49    | 72    | 94    | 91    | 172   | 196   | 212   | 235   | 230   |
| Gross Margin     | 33.9% | 34.8% | 32.7% | 33.5% | 34.5% | 32.6% | 32.2% | 34.2% | 37.1% | 35.2% |
| SG&A Exp.        | 16    | 30    | 50    | 65    | 60    | 133   | 142   | 156   | 173   | 174   |
| D&A Exp.         | 2     | 5     | 8     | 11    | 13    | 39    | 38    | 36    | 38    | 39    |
| Operating Profit | 14    | 19    | 22    | 29    | 30    | 39    | 53    | 56    | 62    | 79    |
| Operating Margin | 15.2% | 13.2% | 10.2% | 10.3% | 11.2% | 7.4%  | 8.8%  | 9.1%  | 9.8%  | 12.1% |
| Net Profit       | 9     | 15    | 14    | 19    | 20    | 9     | 27    | 28    | 35    | 49    |
| Net Margin       | 10.3% | 10.5% | 6.2%  | 6.9%  | 7.5%  | 1.7%  | 4.5%  | 4.5%  | 5.6%  | 7.5%  |
| Free Cash Flow   | 11    | 9     | 10    | 16    | 32    | 33    | 54    | 44    | 73    | 76    |
| Income Tax       | 4     | 1     | 5     | 4     | 6     | 7     | 9     | 9     | 13    | 15    |

## Balance Sheet Metrics

| Year                 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------|------|------|------|------|------|------|------|------|------|------|
| Total Assets         | 94   | 175  | 295  | 336  | 355  | 871  | 818  | 830  | 776  | 802  |
| Cash & Equivalents   | 38   | 6    | 8    | 30   | 42   | 50   | 33   | 41   | 25   | 14   |
| Accounts Receivable  | 9    | 18   | 32   | 34   | 31   | 76   | 67   | 77   | 68   | 75   |
| Inventories          | 18   | 31   | 51   | 55   | 59   | 101  | 106  | 108  | 102  | 105  |
| Goodwill & Int. Ass. | 9    | 81   | 135  | 146  | 148  | 519  | 478  | 474  | 440  | 467  |
| Total Liabilities    | 32   | 65   | 149  | 129  | 136  | 530  | 484  | 417  | 376  | 334  |
| Accounts Payable     | 9    | 13   | 22   | 18   | 18   | 67   | 55   | 59   | 59   | 61   |
| Long-Term Debt       | 13   | 31   | 74   | 40   | 40   | 298  | 270  | 210  | 167  | 150  |
| Shareholder's Equity | 62   | 110  | 146  | 207  | 219  | 341  | 334  | 414  | 401  | 468  |
| LTD/E Ratio          | 0.21 | 0.28 | 0.51 | 0.19 | 0.18 | 0.87 | 0.81 | 0.51 | 0.42 | 0.32 |

## Profitability & Per Share Metrics

| Year             | 2016  | 2017  | 2018  | 2019  | 2020 | 2021 | 2022 | 2023 | 2024 | 2025  |
|------------------|-------|-------|-------|-------|------|------|------|------|------|-------|
| Return on Assets | 11.4% | 11.1% | 5.8%  | 6.2%  | 5.7% | 1.5% | 3.2% | 3.4% | 4.4% | 6.2%  |
| Return on Equity | 19.1% | 17.3% | 10.6% | 11.0% | 9.3% | 3.3% | 8.0% | 7.5% | 8.7% | 11.4% |
| ROIC             | 15.2% | 13.7% | 7.5%  | 8.3%  | 7.8% | 2.0% | 4.4% | 4.6% | 5.9% | 8.1%  |
| Shares Out.      | 35.9  | 40.6  | 44.4  | 48.7  | 50.9 | 62.2 | 64.5 | 66.5 | 71.7 | 72    |
| Revenue/Share    | 2.52  | 3.49  | 4.97  | 5.79  | 5.20 | 8.47 | 9.40 | 9.32 | 8.83 | 9.08  |
| FCF/Share        | 0.31  | 0.22  | 0.23  | 0.32  | 0.62 | 0.53 | 0.84 | 0.67 | 1.02 | 1.06  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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